

## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Belmont NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>429</b> | <b>4,241</b>              | <b>\$851.77</b>     |
|            | <b>Total Private</b>                          | <b>404</b> | <b>3,262</b>              | <b>\$863.48</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>99</b>  | <b>673</b>                | <b>\$1,160.16</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>4</b>   | <b>11</b>                 | <b>\$489.00</b>     |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>6</b>   | <b>36</b>                 | <b>\$1,209.67</b>   |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | n          | n                         | n                   |
| <b>23</b>  | <b>Construction</b>                           | <b>73</b>  | <b>427</b>                | <b>\$1,229.54</b>   |
| 236        | Construction of Buildings                     | 21         | 80                        | \$1,491.27          |
| 237        | Heavy and Civil Engineering Construction      | 7          | 140                       | \$1,401.69          |
| 238        | Specialty Trade Contractors                   | 45         | 207                       | \$1,012.72          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>16</b>  | <b>198</b>                | <b>\$1,039.35</b>   |
| 311        | Food Manufacturing                            | 4          | 18                        | \$422.39            |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 0          | 0                         | \$0.00              |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 0          | 0                         | \$0.00              |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 4          | 30                        | \$1,026.60          |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 3          | 56                        | \$1,241.28          |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>306</b> | <b>2,589</b>              | <b>\$786.34</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>21</b>  | <b>258</b>                | <b>\$1,596.12</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 9          | 114                       | \$1,695.56          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Belmont NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>61</b> | <b>678</b>                | <b>\$591.33</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 15        | 134                       | \$970.84            |
| 442        | Furniture and Home Furnishings Stores         | 3         | 25                        | \$731.60            |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 7         | 43                        | \$425.31            |
| 445        | Food and Beverage Stores                      | 6         | 212                       | \$456.85            |
| 446        | Health and Personal Care Stores               | 4         | 19                        | \$980.69            |
| 447        | Gasoline Stations                             | 8         | 89                        | \$413.22            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | 7         | 64                        | \$339.26            |
| 453        | Miscellaneous Store Retailers                 | 5         | 40                        | \$463.19            |
| 454        | Nonstore Retailers                            | 3         | 18                        | \$1,227.69          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>13</b> | <b>153</b>                | <b>\$714.98</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0         | 0                         | \$0.00              |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | n         | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>7</b>  | <b>92</b>                 | <b>\$1,499.82</b>   |
| 511        | Publishing Industries (except Internet)       | 0         | 0                         | \$0.00              |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | n         | n                         | n                   |
| 518        | Data Processing and Related Services          | n         | n                         | n                   |
| 519        | Other Information Services                    | n         | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | n         | n                         | n                   |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n         | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>18</b> | <b>65</b>                 | <b>\$889.08</b>     |
| 531        | Real Estate                                   | 11        | 27                        | \$739.89            |
| 532        | Rental and Leasing Services                   | 7         | 39                        | \$991.65            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>35</b> | <b>142</b>                | <b>\$1,267.33</b>   |
| 541        | Professional and Technical Services           | 35        | 142                       | \$1,267.33          |
| 5411       | Legal Services                                | n         | n                         | n                   |
| 5412       | Accounting and Bookkeeping Services           | 7         | 12                        | \$1,044.28          |
| 5413       | Architectural and Engineering Services        | 6         | 34                        | \$1,130.74          |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 10        | 62                        | \$1,521.24          |

## Belmont NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 6         | 10                        | \$942.12            |
| 5417       | Scientific Research and Development Services | n         | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | 0         | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | 3         | 15                        | \$1,067.85          |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>30</b> | <b>232</b>                | <b>\$611.88</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | 0         | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 24        | 118                       | \$547.37            |
| 5619       | Other Support Services                       | n         | n                         | n                   |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>22</b> | <b>178</b>                | <b>\$872.20</b>     |
| 621        | Ambulatory Health Care Services              | 12        | 101                       | \$1,128.45          |
| 622        | Hospitals                                    | 0         | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>12</b> | <b>101</b>                | <b>\$434.51</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>39</b> | <b>459</b>                | <b>\$382.99</b>     |
| 721        | Accommodation                                | 9         | 119                       | \$436.95            |
| 722        | Food Services and Drinking Places            | 30        | 340                       | \$364.17            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>34</b> | <b>107</b>                | <b>\$572.58</b>     |
| 811        | Repair and Maintenance                       | 16        | 41                        | \$729.67            |
| 812        | Personal and Laundry Services                | 9         | 32                        | \$440.62            |
| 813        | Membership Associations and Organizations    | 5         | 23                        | \$278.01            |
| 814        | Private Households                           | 4         | 11                        | \$975.06            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>25</b> | <b>979</b>                | <b>\$812.79</b>     |
|            | Federal Government                           | 6         | 35                        | \$1,134.06          |
|            | State Government                             | 5         | 27                        | \$832.31            |
|            | Local Government                             | 14        | 918                       | \$799.85            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Berlin NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>360</b> | <b>5,392</b>              | <b>\$799.32</b>     |
|            | <b>Total Private</b>                          | <b>302</b> | <b>3,810</b>              | <b>\$748.21</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>46</b>  | <b>530</b>                | <b>\$928.19</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | 0          | 0                         | \$0.00              |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>19</b>  | <b>91</b>                 | <b>\$844.59</b>     |
| 236        | Construction of Buildings                     | 7          | 30                        | \$754.28            |
| 237        | Heavy and Civil Engineering Construction      | n          | n                         | n                   |
| 238        | Specialty Trade Contractors                   | n          | n                         | n                   |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>22</b>  | <b>384</b>                | <b>\$949.09</b>     |
| 311        | Food Manufacturing                            | 0          | 0                         | \$0.00              |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | n          | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 3          | 129                       | \$923.32            |
| 322        | Paper Manufacturing                           | n          | n                         | n                   |
| 323        | Printing and Related Support Activities       | 3          | 14                        | \$605.60            |
| 324        | Petroleum and Coal Products Manufacturing     | n          | n                         | n                   |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 3          | 48                        | \$986.62            |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | n          | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>256</b> | <b>3,280</b>              | <b>\$719.14</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>5</b>   | <b>60</b>                 | <b>\$1,744.18</b>   |
| 221        | Utilities                                     | 5          | 60                        | \$1,744.18          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>9</b>   | <b>56</b>                 | <b>\$1,051.30</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 4          | 30                        | \$1,067.22          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Berlin NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>57</b> | <b>855</b>                | <b>\$581.93</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 10        | 269                       | \$805.06            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 6         | 53                        | \$575.47            |
| 445        | Food and Beverage Stores                      | 6         | 91                        | \$313.98            |
| 446        | Health and Personal Care Stores               | 3         | 17                        | \$736.66            |
| 447        | Gasoline Stations                             | 9         | 68                        | \$378.15            |
| 448        | Clothing and Clothing Accessories Stores      | 4         | 13                        | \$341.37            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | n         | n                         | n                   |
| 453        | Miscellaneous Store Retailers                 | 5         | 15                        | \$156.88            |
| 454        | Nonstore Retailers                            | 6         | 28                        | \$746.36            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>10</b> | <b>69</b>                 | <b>\$541.73</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 5         | 13                        | \$568.99            |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | n         | n                         | n                   |
| 492        | Couriers and Messengers                       | n         | n                         | n                   |
| 493        | Warehousing and Storage                       | n         | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>3</b>  | <b>16</b>                 | <b>\$980.00</b>     |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | n         | n                         | n                   |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>14</b> | <b>72</b>                 | <b>\$1,041.18</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 8         | 53                        | \$768.03            |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n         | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>10</b> | <b>36</b>                 | <b>\$1,773.03</b>   |
| 531        | Real Estate                                   | 6         | 20                        | \$685.16            |
| 532        | Rental and Leasing Services                   | 4         | 16                        | \$3,077.37          |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>10</b> | <b>20</b>                 | <b>\$995.19</b>     |
| 541        | Professional and Technical Services           | 10        | 20                        | \$995.19            |
| 5411       | Legal Services                                | n         | n                         | n                   |
| 5412       | Accounting and Bookkeeping Services           | 3         | 6                         | \$882.81            |
| 5413       | Architectural and Engineering Services        | 4         | 8                         | \$876.01            |
| 5414       | Specialized Design Services                   | 0         | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | n         | n                         | n                   |

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|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 0         | 0                         | \$0.00              |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | 0         | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | 0         | 0                         | \$0.00              |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>3</b>  | <b>88</b>                 | <b>\$1,242.91</b>   |
| 551        | Management of Companies/Enterprises          | 3         | 88                        | \$1,242.91          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>15</b> | <b>104</b>                | <b>\$607.71</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | 0         | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 9         | 39                        | \$605.78            |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>4</b>  | <b>27</b>                 | <b>\$837.76</b>     |
| 611        | Educational Services                         | 4         | 27                        | \$837.76            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>34</b> | <b>1,021</b>              | <b>\$933.19</b>     |
| 621        | Ambulatory Health Care Services              | 14        | 302                       | \$1,091.42          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | 16        | 285                       | \$438.55            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>9</b>  | <b>43</b>                 | <b>\$188.63</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>43</b> | <b>701</b>                | <b>\$374.63</b>     |
| 721        | Accommodation                                | 12        | 300                       | \$483.95            |
| 722        | Food Services and Drinking Places            | 31        | 401                       | \$292.67            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>33</b> | <b>111</b>                | <b>\$603.92</b>     |
| 811        | Repair and Maintenance                       | 19        | 56                        | \$845.07            |
| 812        | Personal and Laundry Services                | 6         | 22                        | \$480.95            |
| 813        | Membership Associations and Organizations    | n         | n                         | n                   |
| 814        | Private Households                           | n         | n                         | n                   |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>58</b> | <b>1,581</b>              | <b>\$922.45</b>     |
|            | Federal Government                           | 7         | 314                       | \$1,350.91          |
|            | State Government                             | 28        | 388                       | \$988.71            |
|            | Local Government                             | 23        | 879                       | \$740.18            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Hinsdale NH - Brattleboro VT-NH LMA, NH Portion - 2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                               | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|---|--------------|----------------------------------|----------------------------|
|                   | <b>Total, Private plus Government</b>         | <b>51</b>    | <b>737</b>                       | <b>\$603.92</b>            |
|                   | <b>Total Private</b>                          | <b>47</b>    | <b>661</b>                       | <b>\$599.57</b>            |
| <b>101</b>        | <b>Goods-Producing Industries</b>             | <b>10</b>    | <b>277</b>                       | <b>\$701.53</b>            |
| <b>11</b>         | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 111               | Crop Production                               | 0            | 0                                | \$0.00                     |
| 112               | Animal Production                             | n            | n                                | n                          |
| 113               | Forestry and Logging                          | 0            | 0                                | \$0.00                     |
| 114               | Fishing, Hunting and Trapping                 | 0            | 0                                | \$0.00                     |
| 115               | Agriculture and Forestry Support Activities   | 0            | 0                                | \$0.00                     |
| <b>21</b>         | <b>Mining</b>                                 | <b>0</b>     | <b>0</b>                         | <b>\$0.00</b>              |
| 211               | Oil and Gas Extraction                        | 0            | 0                                | \$0.00                     |
| 212               | Mining (except Oil and Gas)                   | 0            | 0                                | \$0.00                     |
| 213               | Support Activities for Mining                 | 0            | 0                                | \$0.00                     |
| <b>23</b>         | <b>Construction</b>                           | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 236               | Construction of Buildings                     | n            | n                                | n                          |
| 237               | Heavy and Civil Engineering Construction      | 0            | 0                                | \$0.00                     |
| 238               | Specialty Trade Contractors                   | n            | n                                | n                          |
| <b>31</b>         | <b>Manufacturing</b>                          | <b>6</b>     | <b>260</b>                       | <b>\$724.23</b>            |
| 311               | Food Manufacturing                            | 0            | 0                                | \$0.00                     |
| 312               | Beverage and Tobacco Product Manufacturing    | 0            | 0                                | \$0.00                     |
| 313               | Textile Mills                                 | 0            | 0                                | \$0.00                     |
| 314               | Textile Product Mills                         | 0            | 0                                | \$0.00                     |
| 315               | Apparel Manufacturing                         | 0            | 0                                | \$0.00                     |
| 316               | Leather and Allied Product Manufacturing      | 0            | 0                                | \$0.00                     |
| 321               | Wood Product Manufacturing                    | n            | n                                | n                          |
| 322               | Paper Manufacturing                           | 0            | 0                                | \$0.00                     |
| 323               | Printing and Related Support Activities       | n            | n                                | n                          |
| 324               | Petroleum and Coal Products Manufacturing     | 0            | 0                                | \$0.00                     |
| 325               | Chemical Manufacturing                        | 0            | 0                                | \$0.00                     |
| 326               | Plastics and Rubber Products Manufacturing    | n            | n                                | n                          |
| 327               | Nonmetallic Mineral Product Manufacturing     | 0            | 0                                | \$0.00                     |
| 331               | Primary Metal Manufacturing                   | 0            | 0                                | \$0.00                     |
| 332               | Fabricated Metal Product Manufacturing        | n            | n                                | n                          |
| 333               | Machinery Manufacturing                       | 0            | 0                                | \$0.00                     |
| 334               | Computer and Electronic Product Manufacturing | 0            | 0                                | \$0.00                     |
| 335               | Electrical Equipment/Appliances Manufacturing | 0            | 0                                | \$0.00                     |
| 336               | Transportation Equipment Manufacturing        | 0            | 0                                | \$0.00                     |
| 337               | Furniture and Related Product Manufacturing   | n            | n                                | n                          |
| 339               | Miscellaneous Manufacturing                   | n            | n                                | n                          |
| <b>102</b>        | <b>Service-Providing Industries</b>           | <b>36</b>    | <b>384</b>                       | <b>\$525.84</b>            |
| <b>22</b>         | <b>Utilities</b>                              | <b>0</b>     | <b>0</b>                         | <b>\$0.00</b>              |
| 221               | Utilities                                     | 0            | 0                                | \$0.00                     |
| <b>42</b>         | <b>Wholesale Trade</b>                        | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 423               | Merchant Wholesalers, Durable Goods           | n            | n                                | n                          |
| 424               | Merchant Wholesalers, Nondurable Goods        | 0            | 0                                | \$0.00                     |
| 425               | Electronic Markets and Agents and Brokers     | n            | n                                | n                          |

## Hinsdale NH - Brattleboro VT-NH LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>13</b> | <b>283</b>                | <b>\$501.05</b>     |
| 441        | Motor Vehicle and Parts Dealers               | n         | n                         | n                   |
| 442        | Furniture and Home Furnishings Stores         | 0         | 0                         | \$0.00              |
| 443        | Electronics and Appliance Stores              | 0         | 0                         | \$0.00              |
| 444        | Building Material and Garden Supply Stores    | n         | n                         | n                   |
| 445        | Food and Beverage Stores                      | 3         | 18                        | \$360.18            |
| 446        | Health and Personal Care Stores               | 0         | 0                         | \$0.00              |
| 447        | Gasoline Stations                             | n         | n                         | n                   |
| 448        | Clothing and Clothing Accessories Stores      | 0         | 0                         | \$0.00              |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | n         | n                         | n                   |
| 453        | Miscellaneous Store Retailers                 | n         | n                         | n                   |
| 454        | Nonstore Retailers                            | n         | n                         | n                   |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | 0         | 0                         | \$0.00              |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0         | 0                         | \$0.00              |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | n         | n                         | n                   |
| 523        | Financial Investment and Related Activities   | 0         | 0                         | \$0.00              |
| 524        | Insurance Carriers and Related Activities     | 0         | 0                         | \$0.00              |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 531        | Real Estate                                   | n         | n                         | n                   |
| 532        | Rental and Leasing Services                   | 0         | 0                         | \$0.00              |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 541        | Professional and Technical Services           | n         | n                         | n                   |
| 5411       | Legal Services                                | 0         | 0                         | \$0.00              |
| 5412       | Accounting and Bookkeeping Services           | n         | n                         | n                   |
| 5413       | Architectural and Engineering Services        | 0         | 0                         | \$0.00              |
| 5414       | Specialized Design Services                   | 0         | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | 0         | 0                         | \$0.00              |

## Hinsdale NH - Brattleboro VT-NH LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units    | Average Annual Employment | Average Weekly Wage |
|------------|--|----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 0        | 0                         | \$0.00              |
| 5417       | Scientific Research and Development Services | 0        | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | 0        | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | 0        | 0                         | \$0.00              |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>0</b> | <b>0</b>                  | <b>\$0.00</b>       |
| 551        | Management of Companies/Enterprises          | 0        | 0                         | \$0.00              |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>3</b> | <b>6</b>                  | <b>\$695.13</b>     |
| 561        | Administrative and Support Services          | 3        | 6                         | \$695.13            |
| 5611       | Office Administrative Services               | n        | n                         | n                   |
| 5612       | Facilities Support Services                  | 0        | 0                         | \$0.00              |
| 5613       | Employment Services                          | 0        | 0                         | \$0.00              |
| 5614       | Business Support Services                    | 0        | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | n        | n                         | n                   |
| 5616       | Investigation and Security Services          | 0        | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | n        | n                         | n                   |
| 5619       | Other Support Services                       | 0        | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | 0        | 0                         | \$0.00              |
| <b>61</b>  | <b>Educational Services</b>                  | <b>0</b> | <b>0</b>                  | <b>\$0.00</b>       |
| 611        | Educational Services                         | 0        | 0                         | \$0.00              |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>n</b> | <b>n</b>                  | <b>n</b>            |
| 621        | Ambulatory Health Care Services              | n        | n                         | n                   |
| 622        | Hospitals                                    | 0        | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | 0        | 0                         | \$0.00              |
| 624        | Social Assistance                            | n        | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>n</b> | <b>n</b>                  | <b>n</b>            |
| 711        | Performing Arts and Spectator Sports         | 0        | 0                         | \$0.00              |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0        | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n        | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>3</b> | <b>16</b>                 | <b>\$301.78</b>     |
| 721        | Accommodation                                | 0        | 0                         | \$0.00              |
| 722        | Food Services and Drinking Places            | 3        | 16                        | \$301.78            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>6</b> | <b>46</b>                 | <b>\$559.35</b>     |
| 811        | Repair and Maintenance                       | 3        | 13                        | \$750.20            |
| 812        | Personal and Laundry Services                | n        | n                         | n                   |
| 813        | Membership Associations and Organizations    | n        | n                         | n                   |
| 814        | Private Households                           | n        | n                         | n                   |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b> | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0        | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>4</b> | <b>76</b>                 | <b>\$641.91</b>     |
|            | Federal Government                           | 1        | 7                         | \$942.89            |
|            | State Government                             | 2        | 13                        | \$583.29            |
|            | Local Government                             | 1        | 56                        | \$615.99            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Charlestown NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>300</b> | <b>4,187</b>              | <b>\$886.44</b>     |
|            | <b>Total Private</b>                          | <b>267</b> | <b>3,503</b>              | <b>\$931.95</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>90</b>  | <b>2,042</b>              | <b>\$1,007.23</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>10</b>  | <b>78</b>                 | <b>\$574.42</b>     |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | 6          | 44                        | \$629.29            |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>3</b>   | <b>39</b>                 | <b>\$825.74</b>     |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 3          | 39                        | \$825.74            |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>40</b>  | <b>315</b>                | <b>\$938.38</b>     |
| 236        | Construction of Buildings                     | n          | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | n          | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 25         | 215                       | \$906.07            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>37</b>  | <b>1,610</b>              | <b>\$1,045.97</b>   |
| 311        | Food Manufacturing                            | 5          | 166                       | \$665.15            |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | n          | n                         | n                   |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 7          | 61                        | \$688.32            |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | n          | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | 3          | 29                        | \$1,144.97          |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 7          | 141                       | \$1,042.85          |
| 333        | Machinery Manufacturing                       | 8          | 157                       | \$889.47            |
| 334        | Computer and Electronic Product Manufacturing | 0          | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | n          | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>178</b> | <b>1,461</b>              | <b>\$826.70</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>10</b>  | <b>94</b>                 | <b>\$1,577.31</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | n          | n                         | n                   |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Charlestown NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>44</b> | <b>420</b>                | <b>\$483.68</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 4         | 10                        | \$456.53            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | 0         | 0                         | \$0.00              |
| 444        | Building Material and Garden Supply Stores    | 7         | 59                        | \$595.30            |
| 445        | Food and Beverage Stores                      | 6         | 138                       | \$347.77            |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 8         | 72                        | \$530.91            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | 5         | 41                        | \$387.29            |
| 453        | Miscellaneous Store Retailers                 | 3         | 5                         | \$350.84            |
| 454        | Nonstore Retailers                            | 5         | 30                        | \$801.61            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>9</b>  | <b>64</b>                 | <b>\$942.19</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | 0         | 0                         | \$0.00              |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | n         | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 511        | Publishing Industries (except Internet)       | 0         | 0                         | \$0.00              |
| 512        | Motion Picture and Sound Recording            | n         | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>12</b> | <b>47</b>                 | <b>\$1,195.66</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 5         | 36                        | \$1,073.36          |
| 523        | Financial Investment and Related Activities   | 4         | 6                         | \$1,547.57          |
| 524        | Insurance Carriers and Related Activities     | 3         | 6                         | \$1,587.44          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>4</b>  | <b>9</b>                  | <b>\$720.34</b>     |
| 531        | Real Estate                                   | n         | n                         | n                   |
| 532        | Rental and Leasing Services                   | n         | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>15</b> | <b>55</b>                 | <b>\$768.05</b>     |
| 541        | Professional and Technical Services           | 15        | 55                        | \$768.05            |
| 5411       | Legal Services                                | n         | n                         | n                   |
| 5412       | Accounting and Bookkeeping Services           | n         | n                         | n                   |
| 5413       | Architectural and Engineering Services        | 6         | 14                        | \$834.47            |
| 5414       | Specialized Design Services                   | 0         | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | 3         | 4                         | \$755.00            |

## Charlestown NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 3         | 4                         | \$1,238.57          |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>15</b> | <b>200</b>                | <b>\$680.74</b>     |
| 561        | Administrative and Support Services          | 15        | 200                       | \$680.74            |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | 0         | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | n         | n                         | n                   |
| 5619       | Other Support Services                       | n         | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 0         | 0                         | \$0.00              |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>16</b> | <b>141</b>                | <b>\$780.15</b>     |
| 621        | Ambulatory Health Care Services              | 9         | 98                        | \$994.01            |
| 622        | Hospitals                                    | 0         | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>5</b>  | <b>24</b>                 | <b>\$4,873.74</b>   |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>11</b> | <b>159</b>                | <b>\$378.08</b>     |
| 721        | Accommodation                                | n         | n                         | n                   |
| 722        | Food Services and Drinking Places            | n         | n                         | n                   |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>27</b> | <b>88</b>                 | <b>\$721.01</b>     |
| 811        | Repair and Maintenance                       | 11        | 37                        | \$789.30            |
| 812        | Personal and Laundry Services                | 3         | 9                         | \$458.48            |
| 813        | Membership Associations and Organizations    | 5         | 15                        | \$952.32            |
| 814        | Private Households                           | 8         | 28                        | \$589.82            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>3</b>  | <b>4</b>                  | <b>\$280.52</b>     |
| 999        | Unclassified Establishments                  | 3         | 4                         | \$280.52            |
|            | <b>Total Government</b>                      | <b>33</b> | <b>684</b>                | <b>\$653.42</b>     |
|            | Federal Government                           | 6         | 29                        | \$983.74            |
|            | State Government                             | 2         | 11                        | \$724.66            |
|            | Local Government                             | 25        | 644                       | \$637.28            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Claremont NH Micropolitan NECTA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>391</b> | <b>5,981</b>              | <b>\$803.21</b>     |
|            | <b>Total Private</b>                          | <b>362</b> | <b>4,960</b>              | <b>\$798.70</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>54</b>  | <b>845</b>                | <b>\$1,044.85</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>3</b>   | <b>24</b>                 | <b>\$486.61</b>     |
| 111        | Crop Production                               | 0          | 0                         | \$0.00              |
| 112        | Animal Production                             | 3          | 24                        | \$486.61            |
| 113        | Forestry and Logging                          | 0          | 0                         | \$0.00              |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0          | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>27</b>  | <b>174</b>                | <b>\$881.99</b>     |
| 236        | Construction of Buildings                     | n          | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | n          | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 22         | 140                       | \$865.43            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>25</b>  | <b>647</b>                | <b>\$1,109.67</b>   |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | n          | n                         | n                   |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | n          | n                         | n                   |
| 323        | Printing and Related Support Activities       | n          | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | n          | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 8          | 271                       | \$1,093.93          |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 0          | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | n          | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>308</b> | <b>4,114</b>              | <b>\$748.12</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 221        | Utilities                                     | 0          | 0                         | \$0.00              |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>20</b>  | <b>222</b>                | <b>\$1,826.85</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 13         | 186                       | \$1,970.71          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 4          | 27                        | \$918.78            |
| 425        | Electronic Markets and Agents and Brokers     | 4          | 9                         | \$1,571.03          |

## Claremont NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>75</b> | <b>1,540</b>              | <b>\$572.14</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 12        | 161                       | \$842.26            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | 3         | 32                        | \$739.48            |
| 444        | Building Material and Garden Supply Stores    | 10        | 179                       | \$520.42            |
| 445        | Food and Beverage Stores                      | 5         | 404                       | \$521.05            |
| 446        | Health and Personal Care Stores               | 4         | 28                        | \$929.51            |
| 447        | Gasoline Stations                             | 9         | 90                        | \$403.86            |
| 448        | Clothing and Clothing Accessories Stores      | 6         | 37                        | \$515.87            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 7         | 139                       | \$358.28            |
| 452        | General Merchandise Stores                    | 5         | 338                       | \$490.47            |
| 453        | Miscellaneous Store Retailers                 | n         | n                         | n                   |
| 454        | Nonstore Retailers                            | 6         | 86                        | \$1,059.86          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>5</b>  | <b>125</b>                | <b>\$737.82</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | 0         | 0                         | \$0.00              |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | n         | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>8</b>  | <b>70</b>                 | <b>\$1,114.23</b>   |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | n         | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n         | n                         | n                   |
| 517        | Telecommunications                            | 3         | 38                        | \$1,625.92          |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>13</b> | <b>167</b>                | <b>\$1,035.08</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | n         | n                         | n                   |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n         | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>15</b> | <b>62</b>                 | <b>\$688.25</b>     |
| 531        | Real Estate                                   | 12        | 53                        | \$676.05            |
| 532        | Rental and Leasing Services                   | 3         | 9                         | \$759.78            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>21</b> | <b>237</b>                | <b>\$1,172.03</b>   |
| 541        | Professional and Technical Services           | 21        | 237                       | \$1,172.03          |
| 5411       | Legal Services                                | 5         | 15                        | \$778.00            |
| 5412       | Accounting and Bookkeeping Services           | 6         | 13                        | \$562.26            |
| 5413       | Architectural and Engineering Services        | n         | n                         | n                   |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 3         | 10                        | \$5,024.56          |

## Claremont NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | n         | n                         | n                   |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>24</b> | <b>204</b>                | <b>\$761.08</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | n         | n                         | n                   |
| 5613       | Employment Services                          | 0         | 0                         | \$0.00              |
| 5614       | Business Support Services                    | 4         | 60                        | \$684.59            |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 12        | 82                        | \$787.07            |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>3</b>  | <b>21</b>                 | <b>\$414.20</b>     |
| 611        | Educational Services                         | 3         | 21                        | \$414.20            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>61</b> | <b>888</b>                | <b>\$821.02</b>     |
| 621        | Ambulatory Health Care Services              | 24        | 236                       | \$945.39            |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | 24        | 199                       | \$497.99            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>6</b>  | <b>38</b>                 | <b>\$179.06</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>30</b> | <b>438</b>                | <b>\$364.19</b>     |
| 721        | Accommodation                                | n         | n                         | n                   |
| 722        | Food Services and Drinking Places            | n         | n                         | n                   |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>26</b> | <b>97</b>                 | <b>\$611.49</b>     |
| 811        | Repair and Maintenance                       | 11        | 51                        | \$823.93            |
| 812        | Personal and Laundry Services                | 10        | 27                        | \$490.83            |
| 813        | Membership Associations and Organizations    | 5         | 20                        | \$226.34            |
| 814        | Private Households                           | 0         | 0                         | \$0.00              |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>29</b> | <b>1,021</b>              | <b>\$825.09</b>     |
|            | Federal Government                           | 2         | 25                        | \$1,226.46          |
|            | State Government                             | 14        | 189                       | \$836.76            |
|            | Local Government                             | 13        | 808                       | \$810.14            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Colebrook NH-VT LMA, NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>218</b> | <b>2,018</b>              | <b>\$683.20</b>     |
|            | <b>Total Private</b>                          | <b>184</b> | <b>1,487</b>              | <b>\$693.00</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>43</b>  | <b>279</b>                | <b>\$902.28</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>25</b>  | <b>176</b>                | <b>\$1,014.90</b>   |
| 236        | Construction of Buildings                     | 7          | 34                        | \$1,095.43          |
| 237        | Heavy and Civil Engineering Construction      | 0          | 0                         | \$0.00              |
| 238        | Specialty Trade Contractors                   | 18         | 142                       | \$995.42            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>7</b>   | <b>62</b>                 | <b>\$767.04</b>     |
| 311        | Food Manufacturing                            | 0          | 0                         | \$0.00              |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | n          | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | n          | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 0          | 0                         | \$0.00              |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 0          | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>141</b> | <b>1,208</b>              | <b>\$644.69</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>7</b>   | <b>69</b>                 | <b>\$1,008.51</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | n          | n                         | n                   |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Colebrook NH-VT LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>38</b> | <b>352</b>                | <b>\$506.55</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 8         | 72                        | \$647.90            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 4         | 33                        | \$765.72            |
| 445        | Food and Beverage Stores                      | 4         | 109                       | \$372.42            |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 7         | 47                        | \$319.56            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | n         | n                         | n                   |
| 453        | Miscellaneous Store Retailers                 | 4         | 5                         | \$284.66            |
| 454        | Nonstore Retailers                            | n         | n                         | n                   |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>11</b> | <b>70</b>                 | <b>\$781.33</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 11        | 70                        | \$781.33            |
| 485        | Transit and Ground Passenger Transportation   | 0         | 0                         | \$0.00              |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0         | 0                         | \$0.00              |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>4</b>  | <b>42</b>                 | <b>\$1,254.26</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | n         | n                         | n                   |
| 523        | Financial Investment and Related Activities   | 0         | 0                         | \$0.00              |
| 524        | Insurance Carriers and Related Activities     | n         | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>3</b>  | <b>5</b>                  | <b>\$863.62</b>     |
| 531        | Real Estate                                   | n         | n                         | n                   |
| 532        | Rental and Leasing Services                   | n         | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>8</b>  | <b>21</b>                 | <b>\$729.14</b>     |
| 541        | Professional and Technical Services           | 8         | 21                        | \$729.14            |
| 5411       | Legal Services                                | n         | n                         | n                   |
| 5412       | Accounting and Bookkeeping Services           | n         | n                         | n                   |
| 5413       | Architectural and Engineering Services        | n         | n                         | n                   |
| 5414       | Specialized Design Services                   | 0         | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | n         | n                         | n                   |

## Colebrook NH-VT LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | n         | n                         | n                   |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | 0         | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>5</b>  | <b>16</b>                 | <b>\$549.64</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | 0         | 0                         | \$0.00              |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | 0         | 0                         | \$0.00              |
| 5614       | Business Support Services                    | 0         | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | n         | n                         | n                   |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>17</b> | <b>336</b>                | <b>\$802.70</b>     |
| 621        | Ambulatory Health Care Services              | 7         | 113                       | \$938.44            |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>8</b>  | <b>27</b>                 | <b>\$249.17</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 5         | 24                        | \$234.54            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>25</b> | <b>230</b>                | <b>\$381.65</b>     |
| 721        | Accommodation                                | 11        | 112                       | \$450.13            |
| 722        | Food Services and Drinking Places            | 14        | 118                       | \$316.85            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>11</b> | <b>24</b>                 | <b>\$690.18</b>     |
| 811        | Repair and Maintenance                       | 6         | 12                        | \$583.08            |
| 812        | Personal and Laundry Services                | n         | n                         | n                   |
| 813        | Membership Associations and Organizations    | n         | n                         | n                   |
| 814        | Private Households                           | n         | n                         | n                   |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>34</b> | <b>531</b>                | <b>\$655.75</b>     |
|            | Federal Government                           | 6         | 26                        | \$1,065.91          |
|            | State Government                             | 12        | 49                        | \$667.68            |
|            | Local Government                             | 16        | 456                       | \$631.05            |

n = data do not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
 New Hampshire Employment Security, Concord, New Hampshire 03301  
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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Concord NH Micropolitan NECTA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>3,055</b> | <b>53,278</b>             | <b>\$1,034.25</b>   |
|            | <b>Total Private</b>                          | <b>2,661</b> | <b>40,126</b>             | <b>\$1,016.16</b>   |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>374</b>   | <b>5,227</b>              | <b>\$1,116.30</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>24</b>    | <b>367</b>                | <b>\$709.34</b>     |
| 111        | Crop Production                               | 12           | 281                       | \$724.94            |
| 112        | Animal Production                             | 6            | 55                        | \$495.90            |
| 113        | Forestry and Logging                          | 6            | 32                        | \$936.09            |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0            | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>5</b>     | <b>64</b>                 | <b>\$1,365.89</b>   |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 5            | 64                        | \$1,365.89          |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>218</b>   | <b>1,784</b>              | <b>\$1,225.25</b>   |
| 236        | Construction of Buildings                     | 46           | 307                       | \$1,071.64          |
| 237        | Heavy and Civil Engineering Construction      | 11           | 375                       | \$1,546.47          |
| 238        | Specialty Trade Contractors                   | 161          | 1,102                     | \$1,158.89          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>127</b>   | <b>3,012</b>              | <b>\$1,096.09</b>   |
| 311        | Food Manufacturing                            | 12           | 316                       | \$1,078.31          |
| 312        | Beverage and Tobacco Product Manufacturing    | 4            | 14                        | \$370.15            |
| 313        | Textile Mills                                 | 0            | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n            | n                         | n                   |
| 315        | Apparel Manufacturing                         | n            | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | n            | n                         | n                   |
| 321        | Wood Product Manufacturing                    | 5            | 101                       | \$981.46            |
| 322        | Paper Manufacturing                           | n            | n                         | n                   |
| 323        | Printing and Related Support Activities       | 18           | 296                       | \$998.46            |
| 324        | Petroleum and Coal Products Manufacturing     | 0            | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 5            | 60                        | \$1,199.72          |
| 326        | Plastics and Rubber Products Manufacturing    | 4            | 95                        | \$1,047.40          |
| 327        | Nonmetallic Mineral Product Manufacturing     | 13           | 270                       | \$1,081.44          |
| 331        | Primary Metal Manufacturing                   | n            | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 25           | 354                       | \$1,087.19          |
| 333        | Machinery Manufacturing                       | 14           | 464                       | \$1,206.07          |
| 334        | Computer and Electronic Product Manufacturing | 9            | 319                       | \$1,170.43          |
| 335        | Electrical Equipment/Appliances Manufacturing | n            | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0            | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 4            | 88                        | \$993.85            |
| 339        | Miscellaneous Manufacturing                   | 9            | 53                        | \$775.17            |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>2,286</b> | <b>34,899</b>             | <b>\$1,001.17</b>   |
| <b>22</b>  | <b>Utilities</b>                              | <b>5</b>     | <b>131</b>                | <b>\$2,015.22</b>   |
| 221        | Utilities                                     | 5            | 131                       | \$2,015.22          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>161</b>   | <b>2,556</b>              | <b>\$1,292.60</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 63           | 816                       | \$1,429.18          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 26           | 1,431                     | \$1,127.10          |
| 425        | Electronic Markets and Agents and Brokers     | 71           | 309                       | \$1,698.51          |

## Concord NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>365</b> | <b>6,181</b>              | <b>\$664.83</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 60         | 1,246                     | \$1,121.86          |
| 442        | Furniture and Home Furnishings Stores         | 25         | 148                       | \$701.43            |
| 443        | Electronics and Appliance Stores              | 16         | 182                       | \$795.51            |
| 444        | Building Material and Garden Supply Stores    | 32         | 570                       | \$606.96            |
| 445        | Food and Beverage Stores                      | 28         | 1,166                     | \$414.75            |
| 446        | Health and Personal Care Stores               | 38         | 412                       | \$821.98            |
| 447        | Gasoline Stations                             | 40         | 331                       | \$406.55            |
| 448        | Clothing and Clothing Accessories Stores      | 29         | 255                       | \$405.68            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 22         | 285                       | \$319.37            |
| 452        | General Merchandise Stores                    | 18         | 966                       | \$468.41            |
| 453        | Miscellaneous Store Retailers                 | 34         | 262                       | \$447.78            |
| 454        | Nonstore Retailers                            | 25         | 359                       | \$1,104.89          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>50</b>  | <b>977</b>                | <b>\$867.07</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 23         | 253                       | \$1,022.01          |
| 485        | Transit and Ground Passenger Transportation   | 8          | 312                       | \$753.79            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n          | n                         | n                   |
| 488        | Support Activities for Transportation         | 9          | 77                        | \$884.39            |
| 491        | Postal Service                                | n          | n                         | n                   |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | 7          | 299                       | \$844.60            |
| <b>51</b>  | <b>Information</b>                            | <b>40</b>  | <b>481</b>                | <b>\$1,410.37</b>   |
| 511        | Publishing Industries (except Internet)       | 12         | 175                       | \$1,701.52          |
| 512        | Motion Picture and Sound Recording            | 5          | 41                        | \$321.22            |
| 515        | Broadcasting (except Internet)                | 6          | 128                       | \$1,007.74          |
| 517        | Telecommunications                            | 11         | 87                        | \$1,611.66          |
| 518        | Data Processing and Related Services          | 3          | 19                        | \$4,253.58          |
| 519        | Other Information Services                    | 4          | 32                        | \$627.80            |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>147</b> | <b>2,257</b>              | <b>\$1,760.86</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 48         | 647                       | \$1,258.37          |
| 523        | Financial Investment and Related Activities   | n          | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | 66         | 1,384                     | \$1,818.41          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n          | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>87</b>  | <b>574</b>                | <b>\$1,009.80</b>   |
| 531        | Real Estate                                   | 72         | 439                       | \$1,018.31          |
| 532        | Rental and Leasing Services                   | 15         | 135                       | \$982.13            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>311</b> | <b>2,340</b>              | <b>\$1,740.90</b>   |
| 541        | Professional and Technical Services           | 311        | 2,340                     | \$1,740.90          |
| 5411       | Legal Services                                | 88         | 723                       | \$1,738.32          |
| 5412       | Accounting and Bookkeeping Services           | 38         | 214                       | \$1,555.92          |
| 5413       | Architectural and Engineering Services        | 35         | 516                       | \$1,575.19          |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 40         | 183                       | \$3,272.65          |

## Concord NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 62         | 366                       | \$2,100.05          |
| 5417       | Scientific Research and Development Services | n          | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | 18         | 122                       | \$1,081.52          |
| 5419       | Other Professional and Technical Services    | 22         | 202                       | \$788.67            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>23</b>  | <b>427</b>                | <b>\$1,404.82</b>   |
| 551        | Management of Companies/Enterprises          | 23         | 427                       | \$1,404.82          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>192</b> | <b>2,018</b>              | <b>\$894.81</b>     |
| 561        | Administrative and Support Services          | 177        | 1,863                     | \$862.38            |
| 5611       | Office Administrative Services               | 31         | 449                       | \$1,286.37          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | 23         | 389                       | \$766.78            |
| 5614       | Business Support Services                    | 12         | 160                       | \$1,128.85          |
| 5615       | Travel Arrangement and Reservation Services  | 4          | 29                        | \$1,303.38          |
| 5616       | Investigation and Security Services          | 11         | 72                        | \$1,304.02          |
| 5617       | Services to Buildings and Dwellings          | 86         | 539                       | \$512.38            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 16         | 155                       | \$1,284.58          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>53</b>  | <b>806</b>                | <b>\$908.00</b>     |
| 611        | Educational Services                         | 53         | 806                       | \$908.00            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>263</b> | <b>9,741</b>              | <b>\$1,049.59</b>   |
| 621        | Ambulatory Health Care Services              | 163        | 3,611                     | \$1,445.14          |
| 622        | Hospitals                                    | n          | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n          | n                         | n                   |
| 624        | Social Assistance                            | 70         | 2,440                     | \$424.34            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>40</b>  | <b>629</b>                | <b>\$430.14</b>     |
| 711        | Performing Arts and Spectator Sports         | 8          | 194                       | \$623.98            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 7          | 60                        | \$422.39            |
| 713        | Gambling, Recreation, Amusement Industries   | 25         | 375                       | \$330.84            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>191</b> | <b>3,346</b>              | <b>\$405.36</b>     |
| 721        | Accommodation                                | 18         | 316                       | \$415.07            |
| 722        | Food Services and Drinking Places            | 174        | 3,031                     | \$404.35            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>358</b> | <b>2,432</b>              | <b>\$871.37</b>     |
| 811        | Repair and Maintenance                       | 98         | 661                       | \$1,197.00          |
| 812        | Personal and Laundry Services                | 73         | 391                       | \$465.45            |
| 813        | Membership Associations and Organizations    | 153        | 1,344                     | \$842.41            |
| 814        | Private Households                           | 34         | 36                        | \$384.39            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>3</b>   | <b>4</b>                  | <b>\$780.91</b>     |
| 999        | Unclassified Establishments                  | 3          | 4                         | \$780.91            |
|            | <b>Total Government</b>                      | <b>395</b> | <b>13,152</b>             | <b>\$1,089.44</b>   |
|            | Federal Government                           | 34         | 736                       | \$1,638.01          |
|            | State Government                             | 295        | 8,353                     | \$1,111.85          |
|            | Local Government                             | 66         | 4,063                     | \$944.01            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Conway NH-ME LMA, NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>1,065</b> | <b>12,269</b>             | <b>\$672.31</b>     |
|            | <b>Total Private</b>                          | <b>1,002</b> | <b>11,007</b>             | <b>\$661.96</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>164</b>   | <b>1,264</b>              | <b>\$860.84</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n            | n                         | n                   |
| 112        | Animal Production                             | n            | n                         | n                   |
| 113        | Forestry and Logging                          | 4            | 30                        | \$855.85            |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n            | n                         | n                   |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>106</b>   | <b>660</b>                | <b>\$916.18</b>     |
| 236        | Construction of Buildings                     | 35           | 207                       | \$838.91            |
| 237        | Heavy and Civil Engineering Construction      | 6            | 196                       | \$1,018.37          |
| 238        | Specialty Trade Contractors                   | 65           | 258                       | \$900.56            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>49</b>    | <b>560</b>                | <b>\$805.55</b>     |
| 311        | Food Manufacturing                            | 8            | 38                        | \$347.64            |
| 312        | Beverage and Tobacco Product Manufacturing    | 3            | 28                        | \$621.24            |
| 313        | Textile Mills                                 | 0            | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n            | n                         | n                   |
| 315        | Apparel Manufacturing                         | n            | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | n            | n                         | n                   |
| 321        | Wood Product Manufacturing                    | n            | n                         | n                   |
| 322        | Paper Manufacturing                           | 0            | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 3            | 14                        | \$561.60            |
| 324        | Petroleum and Coal Products Manufacturing     | n            | n                         | n                   |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | n            | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | 5            | 84                        | \$873.82            |
| 331        | Primary Metal Manufacturing                   | 0            | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 11           | 168                       | \$852.50            |
| 333        | Machinery Manufacturing                       | n            | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 0            | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | 0            | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0            | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 3            | 5                         | \$530.79            |
| 339        | Miscellaneous Manufacturing                   | 3            | 13                        | \$875.74            |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>838</b>   | <b>9,742</b>              | <b>\$636.15</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>5</b>     | <b>40</b>                 | <b>\$1,919.80</b>   |
| 221        | Utilities                                     | 5            | 40                        | \$1,919.80          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>28</b>    | <b>182</b>                | <b>\$1,418.83</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 16           | 107                       | \$1,371.08          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 4            | 47                        | \$850.18            |
| 425        | Electronic Markets and Agents and Brokers     | 9            | 28                        | \$2,550.62          |

## Conway NH-ME LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>209</b> | <b>2,515</b>              | <b>\$532.09</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 16         | 195                       | \$906.38            |
| 442        | Furniture and Home Furnishings Stores         | n          | n                         | n                   |
| 443        | Electronics and Appliance Stores              | n          | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 14         | 313                       | \$619.28            |
| 445        | Food and Beverage Stores                      | 24         | 446                       | \$480.20            |
| 446        | Health and Personal Care Stores               | 9          | 45                        | \$822.69            |
| 447        | Gasoline Stations                             | 13         | 87                        | \$457.70            |
| 448        | Clothing and Clothing Accessories Stores      | 52         | 488                       | \$387.82            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 20         | 192                       | \$456.97            |
| 452        | General Merchandise Stores                    | 9          | 387                       | \$453.46            |
| 453        | Miscellaneous Store Retailers                 | 27         | 193                       | \$418.79            |
| 454        | Nonstore Retailers                            | 12         | 96                        | \$1,131.25          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>17</b>  | <b>129</b>                | <b>\$563.81</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 8          | 33                        | \$961.60            |
| 485        | Transit and Ground Passenger Transportation   | 4          | 35                        | \$473.28            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n          | n                         | n                   |
| 488        | Support Activities for Transportation         | n          | n                         | n                   |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | 0          | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>21</b>  | <b>214</b>                | <b>\$1,086.27</b>   |
| 511        | Publishing Industries (except Internet)       | 6          | 127                       | \$1,108.01          |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 3          | 28                        | \$642.64            |
| 517        | Telecommunications                            | 7          | 49                        | \$1,356.44          |
| 518        | Data Processing and Related Services          | 0          | 0                         | \$0.00              |
| 519        | Other Information Services                    | n          | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>29</b>  | <b>167</b>                | <b>\$1,292.75</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 15         | 103                       | \$1,192.37          |
| 523        | Financial Investment and Related Activities   | 5          | 7                         | \$2,527.35          |
| 524        | Insurance Carriers and Related Activities     | 9          | 57                        | \$1,321.96          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>42</b>  | <b>171</b>                | <b>\$807.64</b>     |
| 531        | Real Estate                                   | 31         | 108                       | \$841.28            |
| 532        | Rental and Leasing Services                   | n          | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | n          | n                         | n                   |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>59</b>  | <b>278</b>                | <b>\$1,245.67</b>   |
| 541        | Professional and Technical Services           | 59         | 278                       | \$1,245.67          |
| 5411       | Legal Services                                | 9          | 53                        | \$1,316.07          |
| 5412       | Accounting and Bookkeeping Services           | 11         | 46                        | \$1,185.61          |
| 5413       | Architectural and Engineering Services        | 8          | 34                        | \$1,176.72          |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 4          | 8                         | \$2,266.49          |

## Conway NH-ME LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 11         | 40                        | \$2,208.60          |
| 5417       | Scientific Research and Development Services | 3          | 27                        | \$829.34            |
| 5418       | Advertising, PR and Related Services         | n          | n                         | n                   |
| 5419       | Other Professional and Technical Services    | 10         | 54                        | \$726.13            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>4</b>   | <b>51</b>                 | <b>\$929.05</b>     |
| 551        | Management of Companies/Enterprises          | 4          | 51                        | \$929.05            |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>67</b>  | <b>286</b>                | <b>\$705.86</b>     |
| 561        | Administrative and Support Services          | 62         | 261                       | \$688.16            |
| 5611       | Office Administrative Services               | 6          | 8                         | \$1,096.33          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | n          | n                         | n                   |
| 5614       | Business Support Services                    | 4          | 37                        | \$1,119.74          |
| 5615       | Travel Arrangement and Reservation Services  | 5          | 46                        | \$680.70            |
| 5616       | Investigation and Security Services          | n          | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 41         | 142                       | \$526.06            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 6          | 25                        | \$892.61            |
| <b>61</b>  | <b>Educational Services</b>                  | <b>17</b>  | <b>158</b>                | <b>\$526.21</b>     |
| 611        | Educational Services                         | 17         | 158                       | \$526.21            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>62</b>  | <b>1,400</b>              | <b>\$873.60</b>     |
| 621        | Ambulatory Health Care Services              | 32         | 451                       | \$890.84            |
| 622        | Hospitals                                    | n          | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 4          | 108                       | \$663.83            |
| 624        | Social Assistance                            | n          | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>34</b>  | <b>626</b>                | <b>\$445.97</b>     |
| 711        | Performing Arts and Spectator Sports         | 4          | 45                        | \$1,239.50          |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 6          | 25                        | \$524.60            |
| 713        | Gambling, Recreation, Amusement Industries   | 23         | 556                       | \$377.93            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>165</b> | <b>3,201</b>              | <b>\$458.80</b>     |
| 721        | Accommodation                                | 72         | 1,591                     | \$485.36            |
| 722        | Food Services and Drinking Places            | 93         | 1,610                     | \$432.56            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>81</b>  | <b>326</b>                | <b>\$666.90</b>     |
| 811        | Repair and Maintenance                       | 29         | 117                       | \$814.57            |
| 812        | Personal and Laundry Services                | 16         | 76                        | \$488.28            |
| 813        | Membership Associations and Organizations    | 23         | 103                       | \$674.25            |
| 814        | Private Households                           | 14         | 31                        | \$522.07            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n          | n                         | n                   |
|            | <b>Total Government</b>                      | <b>63</b>  | <b>1,263</b>              | <b>\$762.54</b>     |
|            | Federal Government                           | 18         | 86                        | \$1,106.57          |
|            | State Government                             | 21         | 157                       | \$732.43            |
|            | Local Government                             | 25         | 1,020                     | \$738.27            |

n = data do not meet disclosure standards

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 New Hampshire Employment Security, Concord, New Hampshire 03301  
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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Dover-Durham NH-ME Metropolitan NECTA, NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>2,738</b> | <b>48,371</b>             | <b>\$1,004.47</b>   |
|            | <b>Total Private</b>                          | <b>2,626</b> | <b>39,036</b>             | <b>\$991.10</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>432</b>   | <b>6,997</b>              | <b>\$1,131.83</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>18</b>    | <b>151</b>                | <b>\$538.69</b>     |
| 111        | Crop Production                               | 7            | 102                       | \$582.61            |
| 112        | Animal Production                             | 5            | 25                        | \$382.71            |
| 113        | Forestry and Logging                          | n            | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>4</b>     | <b>17</b>                 | <b>\$1,479.82</b>   |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 4            | 17                        | \$1,479.82          |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>265</b>   | <b>1,399</b>              | <b>\$1,071.18</b>   |
| 236        | Construction of Buildings                     | 52           | 260                       | \$1,083.49          |
| 237        | Heavy and Civil Engineering Construction      | 11           | 119                       | \$1,691.99          |
| 238        | Specialty Trade Contractors                   | 202          | 1,020                     | \$995.49            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>145</b>   | <b>5,430</b>              | <b>\$1,162.91</b>   |
| 311        | Food Manufacturing                            | 9            | 75                        | \$804.65            |
| 312        | Beverage and Tobacco Product Manufacturing    | 4            | 12                        | \$713.27            |
| 313        | Textile Mills                                 | 10           | 742                       | \$1,629.08          |
| 314        | Textile Product Mills                         | n            | n                         | n                   |
| 315        | Apparel Manufacturing                         | n            | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | 0            | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 8            | 62                        | \$748.15            |
| 322        | Paper Manufacturing                           | n            | n                         | n                   |
| 323        | Printing and Related Support Activities       | 12           | 292                       | \$928.43            |
| 324        | Petroleum and Coal Products Manufacturing     | n            | n                         | n                   |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 12           | 972                       | \$1,018.54          |
| 327        | Nonmetallic Mineral Product Manufacturing     | 3            | 38                        | \$1,097.67          |
| 331        | Primary Metal Manufacturing                   | n            | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 21           | 426                       | \$1,036.56          |
| 333        | Machinery Manufacturing                       | 9            | 570                       | \$1,273.26          |
| 334        | Computer and Electronic Product Manufacturing | 11           | 535                       | \$1,182.01          |
| 335        | Electrical Equipment/Appliances Manufacturing | 5            | 47                        | \$2,418.11          |
| 336        | Transportation Equipment Manufacturing        | 12           | 966                       | \$1,166.83          |
| 337        | Furniture and Related Product Manufacturing   | 7            | 48                        | \$760.14            |
| 339        | Miscellaneous Manufacturing                   | 11           | 449                       | \$949.87            |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>2,194</b> | <b>32,039</b>             | <b>\$960.36</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n            | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>139</b>   | <b>1,043</b>              | <b>\$1,421.94</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 48           | 446                       | \$1,306.88          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 22           | 403                       | \$1,244.83          |
| 425        | Electronic Markets and Agents and Brokers     | 70           | 194                       | \$2,054.82          |

## Dover-Durham NH-ME Metropolitan NECTA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>369</b> | <b>6,952</b>              | <b>\$634.17</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 60         | 957                       | \$1,083.74          |
| 442        | Furniture and Home Furnishings Stores         | 15         | 104                       | \$706.30            |
| 443        | Electronics and Appliance Stores              | 13         | 85                        | \$1,121.94          |
| 444        | Building Material and Garden Supply Stores    | 30         | 795                       | \$636.07            |
| 445        | Food and Beverage Stores                      | 55         | 2,003                     | \$391.66            |
| 446        | Health and Personal Care Stores               | 34         | 319                       | \$733.96            |
| 447        | Gasoline Stations                             | 44         | 370                       | \$433.43            |
| 448        | Clothing and Clothing Accessories Stores      | 18         | 192                       | \$565.20            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 22         | 178                       | \$420.18            |
| 452        | General Merchandise Stores                    | 16         | 1,110                     | \$436.29            |
| 453        | Miscellaneous Store Retailers                 | 41         | 329                       | \$510.97            |
| 454        | Nonstore Retailers                            | 22         | 511                       | \$1,335.73          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>40</b>  | <b>935</b>                | <b>\$879.82</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 15         | 170                       | \$1,019.76          |
| 485        | Transit and Ground Passenger Transportation   | 10         | 163                       | \$593.68            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0          | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n          | n                         | n                   |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | 11         | 236                       | \$1,154.75          |
| <b>51</b>  | <b>Information</b>                            | <b>29</b>  | <b>618</b>                | <b>\$1,053.04</b>   |
| 511        | Publishing Industries (except Internet)       | n          | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 6          | 81                        | \$997.59            |
| 517        | Telecommunications                            | 7          | 192                       | \$1,397.96          |
| 518        | Data Processing and Related Services          | n          | n                         | n                   |
| 519        | Other Information Services                    | 4          | 16                        | \$462.23            |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>134</b> | <b>2,463</b>              | <b>\$1,594.21</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 58         | 609                       | \$1,359.58          |
| 523        | Financial Investment and Related Activities   | 32         | 56                        | \$2,951.09          |
| 524        | Insurance Carriers and Related Activities     | 44         | 1,799                     | \$1,631.59          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>93</b>  | <b>351</b>                | <b>\$795.62</b>     |
| 531        | Real Estate                                   | 77         | 282                       | \$818.76            |
| 532        | Rental and Leasing Services                   | 16         | 69                        | \$701.53            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>254</b> | <b>2,801</b>              | <b>\$1,893.79</b>   |
| 541        | Professional and Technical Services           | 254        | 2,801                     | \$1,893.79          |
| 5411       | Legal Services                                | 41         | 181                       | \$1,505.52          |
| 5412       | Accounting and Bookkeeping Services           | 27         | 154                       | \$989.11            |
| 5413       | Architectural and Engineering Services        | 40         | 221                       | \$1,487.01          |
| 5414       | Specialized Design Services                   | 3          | 5                         | \$1,003.79          |
| 5415       | Computer Systems Design and Related Services  | 61         | 1,711                     | \$2,285.77          |

## Dover-Durham NH-ME Metropolitan NECTA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 52         | 224                       | \$1,643.30          |
| 5417       | Scientific Research and Development Services | 4          | 25                        | \$1,625.61          |
| 5418       | Advertising, PR and Related Services         | 4          | 15                        | \$907.82            |
| 5419       | Other Professional and Technical Services    | 23         | 265                       | \$801.27            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>17</b>  | <b>156</b>                | <b>\$1,591.48</b>   |
| 551        | Management of Companies/Enterprises          | 17         | 156                       | \$1,591.48          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>201</b> | <b>2,258</b>              | <b>\$816.84</b>     |
| 561        | Administrative and Support Services          | 184        | 1,997                     | \$784.69            |
| 5611       | Office Administrative Services               | 29         | 387                       | \$1,333.06          |
| 5612       | Facilities Support Services                  | 9          | 153                       | \$627.22            |
| 5613       | Employment Services                          | 23         | 476                       | \$577.08            |
| 5614       | Business Support Services                    | 14         | 230                       | \$760.65            |
| 5615       | Travel Arrangement and Reservation Services  | 6          | 26                        | \$1,119.74          |
| 5616       | Investigation and Security Services          | 7          | 23                        | \$961.12            |
| 5617       | Services to Buildings and Dwellings          | 89         | 606                       | \$602.34            |
| 5619       | Other Support Services                       | 8          | 95                        | \$932.64            |
| 562        | Waste Management and Remediation Services    | 18         | 261                       | \$1,062.76          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>46</b>  | <b>614</b>                | <b>\$936.53</b>     |
| 611        | Educational Services                         | 46         | 614                       | \$936.53            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>306</b> | <b>7,262</b>              | <b>\$1,125.70</b>   |
| 621        | Ambulatory Health Care Services              | 208        | 2,860                     | \$1,485.38          |
| 622        | Hospitals                                    | 3          | 2,346                     | \$1,213.50          |
| 623        | Nursing and Residential Care Facilities      | 31         | 1,014                     | \$588.83            |
| 624        | Social Assistance                            | 64         | 1,042                     | \$463.17            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>42</b>  | <b>599</b>                | <b>\$384.29</b>     |
| 711        | Performing Arts and Spectator Sports         | 6          | 27                        | \$801.34            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 7          | 39                        | \$509.11            |
| 713        | Gambling, Recreation, Amusement Industries   | 29         | 533                       | \$354.44            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>272</b> | <b>4,393</b>              | <b>\$363.40</b>     |
| 721        | Accommodation                                | 35         | 400                       | \$418.37            |
| 722        | Food Services and Drinking Places            | 237        | 3,993                     | \$357.90            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>242</b> | <b>1,519</b>              | <b>\$697.95</b>     |
| 811        | Repair and Maintenance                       | 98         | 613                       | \$928.64            |
| 812        | Personal and Laundry Services                | 82         | 631                       | \$590.57            |
| 813        | Membership Associations and Organizations    | n          | n                         | n                   |
| 814        | Private Households                           | n          | n                         | n                   |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n          | n                         | n                   |
|            | <b>Total Government</b>                      | <b>113</b> | <b>9,335</b>              | <b>\$1,060.37</b>   |
|            | Federal Government                           | 19         | 297                       | \$1,454.53          |
|            | State Government                             | 47         | 4,105                     | \$1,265.45          |
|            | Local Government                             | 47         | 4,934                     | \$866.06            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Franklin NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>537</b> | <b>8,915</b>              | <b>\$781.78</b>     |
|            | <b>Total Private</b>                          | <b>504</b> | <b>7,696</b>              | <b>\$768.99</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>99</b>  | <b>1,715</b>              | <b>\$1,047.79</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | n          | n                         | n                   |
| <b>23</b>  | <b>Construction</b>                           | <b>62</b>  | <b>310</b>                | <b>\$988.67</b>     |
| 236        | Construction of Buildings                     | 17         | 46                        | \$573.18            |
| 237        | Heavy and Civil Engineering Construction      | 6          | 78                        | \$1,416.79          |
| 238        | Specialty Trade Contractors                   | 39         | 187                       | \$912.41            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>32</b>  | <b>1,378</b>              | <b>\$1,060.86</b>   |
| 311        | Food Manufacturing                            | 0          | 0                         | \$0.00              |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | n          | n                         | n                   |
| 323        | Printing and Related Support Activities       | 0          | 0                         | \$0.00              |
| 324        | Petroleum and Coal Products Manufacturing     | n          | n                         | n                   |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 4          | 308                       | \$1,165.00          |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 3          | 87                        | \$1,463.78          |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>406</b> | <b>5,980</b>              | <b>\$689.02</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>5</b>   | <b>127</b>                | <b>\$1,796.51</b>   |
| 221        | Utilities                                     | 5          | 127                       | \$1,796.51          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>15</b>  | <b>107</b>                | <b>\$1,107.84</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 8          | 84                        | \$1,091.01          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Franklin NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>123</b> | <b>2,616</b>              | <b>\$578.32</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 16         | 353                       | \$988.22            |
| 442        | Furniture and Home Furnishings Stores         | 5          | 32                        | \$474.05            |
| 443        | Electronics and Appliance Stores              | n          | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 11         | 284                       | \$517.92            |
| 445        | Food and Beverage Stores                      | 6          | 436                       | \$395.58            |
| 446        | Health and Personal Care Stores               | 6          | 65                        | \$665.85            |
| 447        | Gasoline Stations                             | n          | n                         | n                   |
| 448        | Clothing and Clothing Accessories Stores      | 31         | 352                       | \$313.16            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 6          | 80                        | \$570.45            |
| 452        | General Merchandise Stores                    | 7          | 352                       | \$491.01            |
| 453        | Miscellaneous Store Retailers                 | 13         | 68                        | \$428.88            |
| 454        | Nonstore Retailers                            | n          | n                         | n                   |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>9</b>   | <b>118</b>                | <b>\$454.78</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n          | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | 3          | 93                        | \$323.81            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0          | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n          | n                         | n                   |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0          | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0          | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>7</b>   | <b>111</b>                | <b>\$571.38</b>     |
| 511        | Publishing Industries (except Internet)       | n          | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n          | n                         | n                   |
| 517        | Telecommunications                            | n          | n                         | n                   |
| 518        | Data Processing and Related Services          | n          | n                         | n                   |
| 519        | Other Information Services                    | n          | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>19</b>  | <b>155</b>                | <b>\$1,038.29</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 12         | 130                       | \$1,023.84          |
| 523        | Financial Investment and Related Activities   | n          | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n          | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 531        | Real Estate                                   | n          | n                         | n                   |
| 532        | Rental and Leasing Services                   | n          | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>24</b>  | <b>145</b>                | <b>\$1,342.41</b>   |
| 541        | Professional and Technical Services           | 24         | 145                       | \$1,342.41          |
| 5411       | Legal Services                                | 4          | 12                        | \$1,563.60          |
| 5412       | Accounting and Bookkeeping Services           | 5          | 28                        | \$1,202.32          |
| 5413       | Architectural and Engineering Services        | n          | n                         | n                   |
| 5414       | Specialized Design Services                   | 0          | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | 6          | 70                        | \$1,641.26          |

## Franklin NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 4         | 12                        | \$950.14            |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | 0         | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>30</b> | <b>230</b>                | <b>\$702.22</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | n         | n                         | n                   |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | 0         | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 20        | 154                       | \$591.98            |
| 5619       | Other Support Services                       | n         | n                         | n                   |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>7</b>  | <b>122</b>                | <b>\$936.94</b>     |
| 611        | Educational Services                         | 7         | 122                       | \$936.94            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>38</b> | <b>921</b>                | <b>\$826.93</b>     |
| 621        | Ambulatory Health Care Services              | 15        | 158                       | \$1,013.79          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 9         | 463                       | \$730.98            |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>7</b>  | <b>104</b>                | <b>\$338.64</b>     |
| 711        | Performing Arts and Spectator Sports         | 0         | 0                         | \$0.00              |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | 7         | 104                       | \$338.64            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>66</b> | <b>927</b>                | <b>\$446.82</b>     |
| 721        | Accommodation                                | 12        | 148                       | \$712.73            |
| 722        | Food Services and Drinking Places            | 54        | 779                       | \$396.50            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>41</b> | <b>179</b>                | <b>\$584.75</b>     |
| 811        | Repair and Maintenance                       | 16        | 75                        | \$834.73            |
| 812        | Personal and Laundry Services                | 18        | 51                        | \$423.81            |
| 813        | Membership Associations and Organizations    | 7         | 53                        | \$387.79            |
| 814        | Private Households                           | 0         | 0                         | \$0.00              |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>32</b> | <b>1,220</b>              | <b>\$862.44</b>     |
|            | Federal Government                           | 5         | 39                        | \$1,056.32          |
|            | State Government                             | 9         | 400                       | \$927.98            |
|            | Local Government                             | 19        | 781                       | \$819.21            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Seabrook NH Area - Haverhill-Newburyport-Amesbury MA-NH NECTA Division,  
NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>1,678</b> | <b>19,704</b>             | <b>\$896.61</b>     |
|            | <b>Total Private</b>                          | <b>1,622</b> | <b>16,973</b>             | <b>\$895.63</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>372</b>   | <b>3,376</b>              | <b>\$1,186.71</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>7</b>     | <b>68</b>                 | <b>\$643.45</b>     |
| 111        | Crop Production                               | n            | n                         | n                   |
| 112        | Animal Production                             | n            | n                         | n                   |
| 113        | Forestry and Logging                          | n            | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>3</b>     | <b>14</b>                 | <b>\$963.08</b>     |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 3            | 14                        | \$963.08            |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>242</b>   | <b>1,370</b>              | <b>\$1,201.29</b>   |
| 236        | Construction of Buildings                     | 47           | 243                       | \$1,196.31          |
| 237        | Heavy and Civil Engineering Construction      | 15           | 243                       | \$1,460.83          |
| 238        | Specialty Trade Contractors                   | 179          | 884                       | \$1,131.15          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>120</b>   | <b>1,924</b>              | <b>\$1,197.15</b>   |
| 311        | Food Manufacturing                            | 5            | 74                        | \$933.52            |
| 312        | Beverage and Tobacco Product Manufacturing    | 4            | 21                        | \$564.30            |
| 313        | Textile Mills                                 | 0            | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 4            | 19                        | \$871.96            |
| 315        | Apparel Manufacturing                         | 0            | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | n            | n                         | n                   |
| 321        | Wood Product Manufacturing                    | 4            | 37                        | \$1,073.88          |
| 322        | Paper Manufacturing                           | n            | n                         | n                   |
| 323        | Printing and Related Support Activities       | 7            | 155                       | \$1,102.90          |
| 324        | Petroleum and Coal Products Manufacturing     | 0            | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | n            | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | 4            | 26                        | \$1,023.70          |
| 331        | Primary Metal Manufacturing                   | n            | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 50           | 717                       | \$1,249.31          |
| 333        | Machinery Manufacturing                       | n            | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 8            | 75                        | \$1,085.78          |
| 335        | Electrical Equipment/Appliances Manufacturing | 5            | 224                       | \$1,229.96          |
| 336        | Transportation Equipment Manufacturing        | 5            | 75                        | \$1,249.31          |
| 337        | Furniture and Related Product Manufacturing   | 4            | 98                        | \$1,264.65          |
| 339        | Miscellaneous Manufacturing                   | 5            | 100                       | \$1,241.25          |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>1,251</b> | <b>13,598</b>             | <b>\$823.37</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n            | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>137</b>   | <b>855</b>                | <b>\$1,494.94</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 50           | 503                       | \$1,286.16          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 15           | 216                       | \$1,425.93          |
| 425        | Electronic Markets and Agents and Brokers     | 72           | 136                       | \$2,373.44          |

**Seabrook NH Area - Haverhill-Newburyport-Amesbury MA-NH NECTA Division,  
NH Portion - 2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                               | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|---|--------------|----------------------------------|----------------------------|
| <b>44</b>         | <b>Retail Trade</b>                           | <b>282</b>   | <b>4,902</b>                     | <b>\$542.35</b>            |
| 441               | Motor Vehicle and Parts Dealers               | 56           | 407                              | \$865.45                   |
| 442               | Furniture and Home Furnishings Stores         | 20           | 171                              | \$636.87                   |
| 443               | Electronics and Appliance Stores              | 12           | 110                              | \$963.87                   |
| 444               | Building Material and Garden Supply Stores    | 26           | 736                              | \$604.90                   |
| 445               | Food and Beverage Stores                      | 26           | 1,274                            | \$388.10                   |
| 446               | Health and Personal Care Stores               | 17           | 190                              | \$616.89                   |
| 447               | Gasoline Stations                             | 23           | 175                              | \$524.69                   |
| 448               | Clothing and Clothing Accessories Stores      | 9            | 89                               | \$314.78                   |
| 451               | Sporting Goods, Hobby, Book, and Music Stores | 16           | 146                              | \$334.61                   |
| 452               | General Merchandise Stores                    | 17           | 910                              | \$463.74                   |
| 453               | Miscellaneous Store Retailers                 | 43           | 475                              | \$427.00                   |
| 454               | Nonstore Retailers                            | 18           | 219                              | \$1,101.97                 |
| <b>48</b>         | <b>Transportation and Warehousing</b>         | <b>45</b>    | <b>783</b>                       | <b>\$1,145.75</b>          |
| 481               | Air Transportation                            | n            | n                                | n                          |
| 482               | Rail Transportation                           | 0            | 0                                | \$0.00                     |
| 483               | Water Transportation                          | 0            | 0                                | \$0.00                     |
| 484               | Truck Transportation                          | 22           | 107                              | \$834.35                   |
| 485               | Transit and Ground Passenger Transportation   | 6            | 144                              | \$521.86                   |
| 486               | Pipeline Transportation                       | 0            | 0                                | \$0.00                     |
| 487               | Scenic and Sightseeing Transportation         | n            | n                                | n                          |
| 488               | Support Activities for Transportation         | 9            | 49                               | \$1,033.92                 |
| 491               | Postal Service                                | 0            | 0                                | \$0.00                     |
| 492               | Couriers and Messengers                       | n            | n                                | n                          |
| 493               | Warehousing and Storage                       | n            | n                                | n                          |
| <b>51</b>         | <b>Information</b>                            | <b>7</b>     | <b>17</b>                        | <b>\$1,205.00</b>          |
| 511               | Publishing Industries (except Internet)       | n            | n                                | n                          |
| 512               | Motion Picture and Sound Recording            | n            | n                                | n                          |
| 515               | Broadcasting (except Internet)                | 0            | 0                                | \$0.00                     |
| 517               | Telecommunications                            | n            | n                                | n                          |
| 518               | Data Processing and Related Services          | n            | n                                | n                          |
| 519               | Other Information Services                    | n            | n                                | n                          |
| <b>52</b>         | <b>Finance and Insurance</b>                  | <b>53</b>    | <b>264</b>                       | <b>\$1,371.80</b>          |
| 521               | Monetary Authorities - Central Bank           | 0            | 0                                | \$0.00                     |
| 522               | Credit Intermediation and Related Activities  | 22           | 149                              | \$1,136.10                 |
| 523               | Financial Investment and Related Activities   | 16           | 26                               | \$3,039.81                 |
| 524               | Insurance Carriers and Related Activities     | 15           | 89                               | \$1,271.40                 |
| 525               | Funds, Trusts, and Other Financial Vehicles   | 0            | 0                                | \$0.00                     |
| <b>53</b>         | <b>Real Estate and Rental and Leasing</b>     | <b>49</b>    | <b>223</b>                       | <b>\$963.30</b>            |
| 531               | Real Estate                                   | 33           | 118                              | \$817.50                   |
| 532               | Rental and Leasing Services                   | n            | n                                | n                          |
| 533               | Lessors of Nonfinancial Intangible Assets     | n            | n                                | n                          |
| <b>54</b>         | <b>Professional and Technical Service</b>     | <b>130</b>   | <b>669</b>                       | <b>\$1,439.43</b>          |
| 541               | Professional and Technical Services           | 130          | 669                              | \$1,439.43                 |
| 5411              | Legal Services                                | 9            | 28                               | \$612.02                   |
| 5412              | Accounting and Bookkeeping Services           | 27           | 114                              | \$1,504.17                 |
| 5413              | Architectural and Engineering Services        | 15           | 136                              | \$1,842.89                 |
| 5414              | Specialized Design Services                   | n            | n                                | n                          |
| 5415              | Computer Systems Design and Related Services  | 33           | 92                               | \$1,815.39                 |

**Seabrook NH Area - Haverhill-Newburyport-Amesbury MA-NH NECTA Division,  
NH Portion - 2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                              | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|--|--------------|----------------------------------|----------------------------|
| 5416              | Management and Technical Consulting Services | 25           | 85                               | \$1,828.46                 |
| 5417              | Scientific Research and Development Services | n            | n                                | n                          |
| 5418              | Advertising, PR and Related Services         | n            | n                                | n                          |
| 5419              | Other Professional and Technical Services    | 13           | 144                              | \$798.47                   |
| <b>55</b>         | <b>Management of Companies/Enterprises</b>   | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 551               | Management of Companies/Enterprises          | n            | n                                | n                          |
| <b>56</b>         | <b>Administrative and Waste Services</b>     | <b>121</b>   | <b>820</b>                       | <b>\$1,046.67</b>          |
| 561               | Administrative and Support Services          | 106          | 734                              | \$1,005.30                 |
| 5611              | Office Administrative Services               | 11           | 31                               | \$2,456.23                 |
| 5612              | Facilities Support Services                  | n            | n                                | n                          |
| 5613              | Employment Services                          | 8            | 96                               | \$734.25                   |
| 5614              | Business Support Services                    | 6            | 20                               | \$1,018.05                 |
| 5615              | Travel Arrangement and Reservation Services  | n            | n                                | n                          |
| 5616              | Investigation and Security Services          | 6            | 255                              | \$1,230.42                 |
| 5617              | Services to Buildings and Dwellings          | 69           | 301                              | \$751.11                   |
| 5619              | Other Support Services                       | n            | n                                | n                          |
| 562               | Waste Management and Remediation Services    | 15           | 86                               | \$1,400.01                 |
| <b>61</b>         | <b>Educational Services</b>                  | <b>16</b>    | <b>123</b>                       | <b>\$617.53</b>            |
| 611               | Educational Services                         | 16           | 123                              | \$617.53                   |
| <b>62</b>         | <b>Health Care and Social Assistance</b>     | <b>93</b>    | <b>1,487</b>                     | <b>\$710.07</b>            |
| 621               | Ambulatory Health Care Services              | 56           | 520                              | \$979.69                   |
| 622               | Hospitals                                    | n            | n                                | n                          |
| 623               | Nursing and Residential Care Facilities      | n            | n                                | n                          |
| 624               | Social Assistance                            | 32           | 664                              | \$442.51                   |
| <b>71</b>         | <b>Arts, Entertainment, and Recreation</b>   | <b>28</b>    | <b>515</b>                       | <b>\$447.47</b>            |
| 711               | Performing Arts and Spectator Sports         | 7            | 79                               | \$575.81                   |
| 712               | Museums, Historical Sites, Zoos, and Parks   | 0            | 0                                | \$0.00                     |
| 713               | Gambling, Recreation, Amusement Industries   | 21           | 436                              | \$424.20                   |
| <b>72</b>         | <b>Accommodation and Food Services</b>       | <b>123</b>   | <b>1,754</b>                     | <b>\$397.62</b>            |
| 721               | Accommodation                                | 10           | 171                              | \$324.77                   |
| 722               | Food Services and Drinking Places            | 113          | 1,583                            | \$405.50                   |
| <b>81</b>         | <b>Other Services Except Public Admin</b>    | <b>147</b>   | <b>592</b>                       | <b>\$657.65</b>            |
| 811               | Repair and Maintenance                       | 70           | 271                              | \$894.52                   |
| 812               | Personal and Laundry Services                | 47           | 235                              | \$450.02                   |
| 813               | Membership Associations and Organizations    | n            | n                                | n                          |
| 814               | Private Households                           | n            | n                                | n                          |
| <b>99</b>         | <b>Unclassified Establishments</b>           | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 999               | Unclassified Establishments                  | n            | n                                | n                          |
|                   | <b>Total Government</b>                      | <b>56</b>    | <b>2,731</b>                     | <b>\$902.71</b>            |
|                   | Federal Government                           | 15           | 246                              | \$1,293.54                 |
|                   | State Government                             | 10           | 98                               | \$509.60                   |
|                   | Local Government                             | 31           | 2,386                            | \$878.66                   |

n = data do not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
New Hampshire Employment Security, Concord, New Hampshire 03301  
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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Haverhill NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>185</b> | <b>2,988</b>              | <b>\$792.61</b>     |
|            | <b>Total Private</b>                          | <b>156</b> | <b>1,987</b>              | <b>\$794.57</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>37</b>  | <b>457</b>                | <b>\$988.37</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>8</b>   | <b>165</b>                | <b>\$920.52</b>     |
| 111        | Crop Production                               | 0          | 0                         | \$0.00              |
| 112        | Animal Production                             | 5          | 155                       | \$905.51            |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0          | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>21</b>  | <b>114</b>                | <b>\$1,098.01</b>   |
| 236        | Construction of Buildings                     | n          | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | 0          | 0                         | \$0.00              |
| 238        | Specialty Trade Contractors                   | n          | n                         | n                   |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>7</b>   | <b>178</b>                | <b>\$981.08</b>     |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | n          | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 0          | 0                         | \$0.00              |
| 331        | Primary Metal Manufacturing                   | n          | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 0          | 0                         | \$0.00              |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | 0          | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>120</b> | <b>1,530</b>              | <b>\$736.70</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 423        | Merchant Wholesalers, Durable Goods           | n          | n                         | n                   |
| 424        | Merchant Wholesalers, Nondurable Goods        | 0          | 0                         | \$0.00              |
| 425        | Electronic Markets and Agents and Brokers     | 3          | 7                         | \$1,091.68          |

## Haverhill NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>29</b> | <b>513</b>                | <b>\$542.98</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 5         | 33                        | \$428.09            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | 0         | 0                         | \$0.00              |
| 444        | Building Material and Garden Supply Stores    | 4         | 49                        | \$801.14            |
| 445        | Food and Beverage Stores                      | n         | n                         | n                   |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 4         | 52                        | \$388.79            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 0         | 0                         | \$0.00              |
| 452        | General Merchandise Stores                    | n         | n                         | n                   |
| 453        | Miscellaneous Store Retailers                 | 3         | 8                         | \$140.34            |
| 454        | Nonstore Retailers                            | 3         | 45                        | \$978.78            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>7</b>  | <b>173</b>                | <b>\$610.54</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0         | 0                         | \$0.00              |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>4</b>  | <b>12</b>                 | <b>\$446.16</b>     |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | n         | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>6</b>  | <b>64</b>                 | <b>\$1,386.20</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | n         | n                         | n                   |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n         | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 531        | Real Estate                                   | n         | n                         | n                   |
| 532        | Rental and Leasing Services                   | n         | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 541        | Professional and Technical Services           | n         | n                         | n                   |
| 5411       | Legal Services                                | n         | n                         | n                   |
| 5412       | Accounting and Bookkeeping Services           | n         | n                         | n                   |
| 5413       | Architectural and Engineering Services        | n         | n                         | n                   |
| 5414       | Specialized Design Services                   | 0         | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | 0         | 0                         | \$0.00              |

## Haverhill NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 0         | 0                         | \$0.00              |
| 5417       | Scientific Research and Development Services | n         | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | 0         | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>8</b>  | <b>16</b>                 | <b>\$571.33</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | 0         | 0                         | \$0.00              |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 3         | 5                         | \$227.96            |
| 5619       | Other Support Services                       | n         | n                         | n                   |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>4</b>  | <b>77</b>                 | <b>\$916.10</b>     |
| 611        | Educational Services                         | 4         | 77                        | \$916.10            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>15</b> | <b>402</b>                | <b>\$974.13</b>     |
| 621        | Ambulatory Health Care Services              | 5         | 50                        | \$1,369.34          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>17</b> | <b>147</b>                | <b>\$332.07</b>     |
| 721        | Accommodation                                | 4         | 19                        | \$356.55            |
| 722        | Food Services and Drinking Places            | 13        | 128                       | \$328.45            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>13</b> | <b>32</b>                 | <b>\$671.02</b>     |
| 811        | Repair and Maintenance                       | 9         | 19                        | \$679.63            |
| 812        | Personal and Laundry Services                | n         | n                         | n                   |
| 813        | Membership Associations and Organizations    | n         | n                         | n                   |
| 814        | Private Households                           | 0         | 0                         | \$0.00              |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>29</b> | <b>1,001</b>              | <b>\$788.71</b>     |
|            | Federal Government                           | 7         | 28                        | \$899.46            |
|            | State Government                             | 6         | 194                       | \$903.62            |
|            | Local Government                             | 16        | 779                       | \$756.20            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Hillsborough NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>300</b> | <b>3,925</b>              | <b>\$823.15</b>     |
|            | <b>Total Private</b>                          | <b>277</b> | <b>3,209</b>              | <b>\$826.36</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>54</b>  | <b>916</b>                | <b>\$1,276.40</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>4</b>   | <b>12</b>                 | <b>\$510.90</b>     |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>3</b>   | <b>29</b>                 | <b>\$1,111.22</b>   |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 3          | 29                        | \$1,111.22          |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>34</b>  | <b>187</b>                | <b>\$929.35</b>     |
| 236        | Construction of Buildings                     | 8          | 13                        | \$805.52            |
| 237        | Heavy and Civil Engineering Construction      | 5          | 35                        | \$1,289.24          |
| 238        | Specialty Trade Contractors                   | 22         | 139                       | \$851.88            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>13</b>  | <b>688</b>                | <b>\$1,391.23</b>   |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 0          | 0                         | \$0.00              |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>223</b> | <b>2,293</b>              | <b>\$646.66</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>4</b>   | <b>13</b>                 | <b>\$1,000.46</b>   |
| 221        | Utilities                                     | 4          | 13                        | \$1,000.46          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>13</b>  | <b>40</b>                 | <b>\$1,414.14</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | n          | n                         | n                   |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | 9          | 20                        | \$2,181.98          |

## Hillsborough NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>43</b> | <b>488</b>                | <b>\$555.07</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 9         | 120                       | \$774.70            |
| 442        | Furniture and Home Furnishings Stores         | 0         | 0                         | \$0.00              |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 6         | 56                        | \$530.01            |
| 445        | Food and Beverage Stores                      | 5         | 162                       | \$408.14            |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 4         | 32                        | \$407.67            |
| 448        | Clothing and Clothing Accessories Stores      | 0         | 0                         | \$0.00              |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 4         | 23                        | \$347.80            |
| 452        | General Merchandise Stores                    | 4         | 26                        | \$686.11            |
| 453        | Miscellaneous Store Retailers                 | 3         | 5                         | \$311.50            |
| 454        | Nonstore Retailers                            | 5         | 33                        | \$819.15            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>5</b>  | <b>35</b>                 | <b>\$1,166.86</b>   |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | 0         | 0                         | \$0.00              |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>3</b>  | <b>5</b>                  | <b>\$1,016.53</b>   |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | n         | n                         | n                   |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>14</b> | <b>63</b>                 | <b>\$1,033.99</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 6         | 37                        | \$844.56            |
| 523        | Financial Investment and Related Activities   | 3         | 4                         | \$1,379.54          |
| 524        | Insurance Carriers and Related Activities     | 5         | 22                        | \$1,284.85          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>3</b>  | <b>5</b>                  | <b>\$417.28</b>     |
| 531        | Real Estate                                   | 3         | 5                         | \$417.28            |
| 532        | Rental and Leasing Services                   | 0         | 0                         | \$0.00              |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>28</b> | <b>71</b>                 | <b>\$1,306.80</b>   |
| 541        | Professional and Technical Services           | 28        | 71                        | \$1,306.80          |
| 5411       | Legal Services                                | 5         | 16                        | \$1,054.69          |
| 5412       | Accounting and Bookkeeping Services           | n         | n                         | n                   |
| 5413       | Architectural and Engineering Services        | n         | n                         | n                   |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 7         | 11                        | \$2,138.18          |

## Hillsborough NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 5         | 10                        | \$1,008.71          |
| 5417       | Scientific Research and Development Services | n         | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>20</b> | <b>98</b>                 | <b>\$594.68</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 9         | 61                        | \$435.56            |
| 5619       | Other Support Services                       | n         | n                         | n                   |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>19</b> | <b>399</b>                | <b>\$649.59</b>     |
| 621        | Ambulatory Health Care Services              | 7         | 56                        | \$1,098.96          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 3         | 217                       | \$591.68            |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 711        | Performing Arts and Spectator Sports         | 0         | 0                         | \$0.00              |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>32</b> | <b>419</b>                | <b>\$337.36</b>     |
| 721        | Accommodation                                | 8         | 40                        | \$469.50            |
| 722        | Food Services and Drinking Places            | 24        | 379                       | \$323.48            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>25</b> | <b>76</b>                 | <b>\$485.27</b>     |
| 811        | Repair and Maintenance                       | 9         | 32                        | \$732.21            |
| 812        | Personal and Laundry Services                | 7         | 18                        | \$356.97            |
| 813        | Membership Associations and Organizations    | 4         | 18                        | \$215.19            |
| 814        | Private Households                           | 5         | 8                         | \$390.77            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>24</b> | <b>716</b>                | <b>\$808.74</b>     |
|            | Federal Government                           | 4         | 43                        | \$1,618.48          |
|            | State Government                             | 7         | 28                        | \$637.19            |
|            | Local Government                             | 13        | 645                       | \$762.08            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Keene NH Micropolitan NECTA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>1,387</b> | <b>23,780</b>             | <b>\$914.07</b>     |
|            | <b>Total Private</b>                          | <b>1,293</b> | <b>19,894</b>             | <b>\$923.40</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>204</b>   | <b>3,549</b>              | <b>\$1,082.30</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | 4            | 17                        | \$438.29            |
| 112        | Animal Production                             | 5            | 61                        | \$444.65            |
| 113        | Forestry and Logging                          | n            | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n            | n                         | n                   |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>116</b>   | <b>807</b>                | <b>\$946.64</b>     |
| 236        | Construction of Buildings                     | 28           | 229                       | \$995.55            |
| 237        | Heavy and Civil Engineering Construction      | 3            | 47                        | \$1,296.30          |
| 238        | Specialty Trade Contractors                   | 85           | 532                       | \$894.80            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>73</b>    | <b>2,643</b>              | <b>\$1,146.35</b>   |
| 311        | Food Manufacturing                            | 4            | 29                        | \$374.82            |
| 312        | Beverage and Tobacco Product Manufacturing    | 6            | 15                        | \$447.12            |
| 313        | Textile Mills                                 | 0            | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0            | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | n            | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | 0            | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 6            | 105                       | \$1,022.13          |
| 322        | Paper Manufacturing                           | n            | n                         | n                   |
| 323        | Printing and Related Support Activities       | 6            | 82                        | \$695.74            |
| 324        | Petroleum and Coal Products Manufacturing     | 0            | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 3            | 64                        | \$1,308.09          |
| 327        | Nonmetallic Mineral Product Manufacturing     | 3            | 16                        | \$912.31            |
| 331        | Primary Metal Manufacturing                   | n            | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 14           | 709                       | \$945.43            |
| 333        | Machinery Manufacturing                       | 12           | 996                       | \$1,460.44          |
| 334        | Computer and Electronic Product Manufacturing | 5            | 62                        | \$1,017.16          |
| 335        | Electrical Equipment/Appliances Manufacturing | n            | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | n            | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | n            | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | n            | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>1,089</b> | <b>16,344</b>             | <b>\$888.90</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n            | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>68</b>    | <b>954</b>                | <b>\$1,126.02</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 26           | 209                       | \$1,135.55          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 17           | 688                       | \$1,081.17          |
| 425        | Electronic Markets and Agents and Brokers     | 25           | 58                        | \$1,627.83          |

## Keene NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>234</b> | <b>3,641</b>              | <b>\$634.41</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 37         | 696                       | \$963.26            |
| 442        | Furniture and Home Furnishings Stores         | 17         | 107                       | \$563.76            |
| 443        | Electronics and Appliance Stores              | 10         | 61                        | \$768.18            |
| 444        | Building Material and Garden Supply Stores    | 19         | 358                       | \$664.79            |
| 445        | Food and Beverage Stores                      | 23         | 833                       | \$390.22            |
| 446        | Health and Personal Care Stores               | 12         | 133                       | \$733.63            |
| 447        | Gasoline Stations                             | 22         | 175                       | \$377.33            |
| 448        | Clothing and Clothing Accessories Stores      | 16         | 121                       | \$442.44            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 17         | 164                       | \$386.38            |
| 452        | General Merchandise Stores                    | 10         | 518                       | \$376.55            |
| 453        | Miscellaneous Store Retailers                 | 25         | 184                       | \$545.99            |
| 454        | Nonstore Retailers                            | 26         | 292                       | \$1,348.83          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>27</b>  | <b>491</b>                | <b>\$646.49</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 8          | 14                        | \$593.95            |
| 485        | Transit and Ground Passenger Transportation   | 7          | 208                       | \$454.94            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0          | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0          | 0                         | \$0.00              |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 7          | 174                       | \$825.96            |
| 493        | Warehousing and Storage                       | 5          | 95                        | \$744.15            |
| <b>51</b>  | <b>Information</b>                            | <b>28</b>  | <b>276</b>                | <b>\$940.65</b>     |
| 511        | Publishing Industries (except Internet)       | 6          | 119                       | \$742.05            |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 4          | 48                        | \$639.93            |
| 517        | Telecommunications                            | 8          | 61                        | \$1,426.22          |
| 518        | Data Processing and Related Services          | n          | n                         | n                   |
| 519        | Other Information Services                    | 7          | 41                        | \$1,198.90          |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>63</b>  | <b>1,029</b>              | <b>\$1,453.64</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 20         | 244                       | \$1,026.08          |
| 523        | Financial Investment and Related Activities   | 19         | 40                        | \$3,039.32          |
| 524        | Insurance Carriers and Related Activities     | 24         | 746                       | \$1,508.88          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 531        | Real Estate                                   | 38         | 160                       | \$795.58            |
| 532        | Rental and Leasing Services                   | n          | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | n          | n                         | n                   |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>117</b> | <b>546</b>                | <b>\$1,263.51</b>   |
| 541        | Professional and Technical Services           | 117        | 546                       | \$1,263.51          |
| 5411       | Legal Services                                | 20         | 101                       | \$1,116.97          |
| 5412       | Accounting and Bookkeeping Services           | 21         | 118                       | \$1,480.25          |
| 5413       | Architectural and Engineering Services        | 16         | 61                        | \$1,320.73          |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 24         | 107                       | \$1,598.51          |

## Keene NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 19         | 56                        | \$1,164.69          |
| 5417       | Scientific Research and Development Services | n          | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | 3          | 14                        | \$728.69            |
| 5419       | Other Professional and Technical Services    | 10         | 82                        | \$755.57            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n          | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>92</b>  | <b>794</b>                | <b>\$801.22</b>     |
| 561        | Administrative and Support Services          | 86         | 750                       | \$794.89            |
| 5611       | Office Administrative Services               | 12         | 119                       | \$1,429.51          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | 11         | 198                       | \$887.29            |
| 5614       | Business Support Services                    | 3          | 31                        | \$728.97            |
| 5615       | Travel Arrangement and Reservation Services  | 6          | 38                        | \$1,025.19          |
| 5616       | Investigation and Security Services          | n          | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 45         | 208                       | \$585.58            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 6          | 44                        | \$908.16            |
| <b>61</b>  | <b>Educational Services</b>                  | <b>22</b>  | <b>399</b>                | <b>\$653.48</b>     |
| 611        | Educational Services                         | 22         | 399                       | \$653.48            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>129</b> | <b>3,434</b>              | <b>\$995.74</b>     |
| 621        | Ambulatory Health Care Services              | 75         | 1,252                     | \$1,403.73          |
| 622        | Hospitals                                    | n          | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 11         | 587                       | \$662.69            |
| 624        | Social Assistance                            | n          | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>21</b>  | <b>258</b>                | <b>\$334.80</b>     |
| 711        | Performing Arts and Spectator Sports         | n          | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n          | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 14         | 146                       | \$358.40            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>116</b> | <b>1,998</b>              | <b>\$393.00</b>     |
| 721        | Accommodation                                | 12         | 252                       | \$371.42            |
| 722        | Food Services and Drinking Places            | 103        | 1,745                     | \$396.12            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>113</b> | <b>1,184</b>              | <b>\$516.88</b>     |
| 811        | Repair and Maintenance                       | 44         | 234                       | \$881.51            |
| 812        | Personal and Laundry Services                | 33         | 348                       | \$532.23            |
| 813        | Membership Associations and Organizations    | 23         | 569                       | \$345.59            |
| 814        | Private Households                           | 14         | 33                        | \$729.35            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n          | n                         | n                   |
|            | <b>Total Government</b>                      | <b>95</b>  | <b>3,886</b>              | <b>\$866.28</b>     |
|            | Federal Government                           | 18         | 110                       | \$1,121.19          |
|            | State Government                             | 39         | 982                       | \$1,110.98          |
|            | Local Government                             | 38         | 2,795                     | \$770.33            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Laconia NH Micropolitan NECTA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>828</b> | <b>12,487</b>             | <b>\$927.16</b>     |
|            | <b>Total Private</b>                          | <b>784</b> | <b>10,600</b>             | <b>\$942.92</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>120</b> | <b>2,167</b>              | <b>\$1,150.21</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | 0          | 0                         | \$0.00              |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0          | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 236        | Construction of Buildings                     | 23         | 153                       | \$1,697.12          |
| 237        | Heavy and Civil Engineering Construction      | n          | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 46         | 328                       | \$1,168.42          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>42</b>  | <b>1,563</b>              | <b>\$1,108.96</b>   |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | n          | n                         | n                   |
| 314        | Textile Product Mills                         | 3          | 5                         | \$607.11            |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 0          | 0                         | \$0.00              |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 5          | 21                        | \$728.93            |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | n          | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 16         | 1,066                     | \$1,126.90          |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 4          | 97                        | \$915.12            |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 3          | 139                       | \$1,089.15          |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>664</b> | <b>8,433</b>              | <b>\$889.64</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>40</b>  | <b>197</b>                | <b>\$1,143.21</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 16         | 54                        | \$1,255.29          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 5          | 53                        | \$1,103.93          |
| 425        | Electronic Markets and Agents and Brokers     | 19         | 89                        | \$1,098.29          |

## Laconia NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>111</b> | <b>1,538</b>              | <b>\$671.67</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 23         | 303                       | \$1,181.37          |
| 442        | Furniture and Home Furnishings Stores         | 6          | 47                        | \$395.53            |
| 443        | Electronics and Appliance Stores              | n          | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 12         | 223                       | \$598.18            |
| 445        | Food and Beverage Stores                      | 7          | 271                       | \$474.00            |
| 446        | Health and Personal Care Stores               | 11         | 86                        | \$803.09            |
| 447        | Gasoline Stations                             | 12         | 78                        | \$413.91            |
| 448        | Clothing and Clothing Accessories Stores      | n          | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 7          | 44                        | \$331.56            |
| 452        | General Merchandise Stores                    | 6          | 266                       | \$469.74            |
| 453        | Miscellaneous Store Retailers                 | 15         | 108                       | \$569.89            |
| 454        | Nonstore Retailers                            | 6          | 64                        | \$1,027.79          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>14</b>  | <b>277</b>                | <b>\$885.90</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n          | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | n          | n                         | n                   |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n          | n                         | n                   |
| 488        | Support Activities for Transportation         | 3          | 16                        | \$693.95            |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | n          | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>7</b>   | <b>53</b>                 | <b>\$759.21</b>     |
| 511        | Publishing Industries (except Internet)       | 3          | 35                        | \$869.55            |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n          | n                         | n                   |
| 517        | Telecommunications                            | n          | n                         | n                   |
| 518        | Data Processing and Related Services          | n          | n                         | n                   |
| 519        | Other Information Services                    | 0          | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>34</b>  | <b>252</b>                | <b>\$1,296.98</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 13         | 136                       | \$1,226.28          |
| 523        | Financial Investment and Related Activities   | 9          | 27                        | \$2,087.21          |
| 524        | Insurance Carriers and Related Activities     | 12         | 89                        | \$1,162.62          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>29</b>  | <b>95</b>                 | <b>\$833.38</b>     |
| 531        | Real Estate                                   | 25         | 79                        | \$799.20            |
| 532        | Rental and Leasing Services                   | 4          | 16                        | \$997.39            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>60</b>  | <b>352</b>                | <b>\$1,889.59</b>   |
| 541        | Professional and Technical Services           | 60         | 352                       | \$1,889.59          |
| 5411       | Legal Services                                | 20         | 129                       | \$1,087.37          |
| 5412       | Accounting and Bookkeeping Services           | 6          | 36                        | \$1,395.10          |
| 5413       | Architectural and Engineering Services        | 12         | 105                       | \$1,932.07          |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 7          | 31                        | \$1,440.39          |

## Laconia NH Micropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 6         | 19                        | \$6,572.25          |
| 5417       | Scientific Research and Development Services | n         | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>7</b>  | <b>419</b>                | <b>\$1,575.27</b>   |
| 551        | Management of Companies/Enterprises          | 7         | 419                       | \$1,575.27          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>47</b> | <b>416</b>                | <b>\$635.47</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | 4         | 14                        | \$2,392.99          |
| 5612       | Facilities Support Services                  | n         | n                         | n                   |
| 5613       | Employment Services                          | 4         | 10                        | \$956.13            |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | 3         | 12                        | \$1,024.85          |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 23        | 221                       | \$573.04            |
| 5619       | Other Support Services                       | 3         | 7                         | \$549.64            |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>92</b> | <b>2,524</b>              | <b>\$1,090.63</b>   |
| 621        | Ambulatory Health Care Services              | 59        | 957                       | \$1,422.81          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 12        | 415                       | \$746.31            |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>24</b> | <b>385</b>                | <b>\$511.83</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>99</b> | <b>1,351</b>              | <b>\$424.77</b>     |
| 721        | Accommodation                                | 26        | 363                       | \$454.06            |
| 722        | Food Services and Drinking Places            | 73        | 989                       | \$414.02            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>91</b> | <b>537</b>                | <b>\$736.76</b>     |
| 811        | Repair and Maintenance                       | 35        | 238                       | \$1,097.70          |
| 812        | Personal and Laundry Services                | 24        | 94                        | \$547.32            |
| 813        | Membership Associations and Organizations    | 23        | 192                       | \$403.91            |
| 814        | Private Households                           | 10        | 14                        | \$419.74            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>44</b> | <b>1,887</b>              | <b>\$838.64</b>     |
|            | Federal Government                           | 4         | 52                        | \$1,277.29          |
|            | State Government                             | 29        | 332                       | \$897.54            |
|            | Local Government                             | 11        | 1,504                     | \$810.40            |

n = data do not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
 New Hampshire Employment Security, Concord, New Hampshire 03301  
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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Salem NH - Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion -**

**2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>1,284</b> | <b>21,751</b>             | <b>\$1,019.87</b>   |
|            | <b>Total Private</b>                          | <b>1,261</b> | <b>20,620</b>             | <b>\$1,015.35</b>   |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>144</b>   | <b>2,760</b>              | <b>\$1,493.66</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n            | n                         | n                   |
| 112        | Animal Production                             | 0            | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | 0            | 0                         | \$0.00              |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>     | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0            | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 236        | Construction of Buildings                     | n            | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | n            | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 62           | 534                       | \$1,287.69          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>63</b>    | <b>1,994</b>              | <b>\$1,557.54</b>   |
| 311        | Food Manufacturing                            | 4            | 77                        | \$1,239.66          |
| 312        | Beverage and Tobacco Product Manufacturing    | n            | n                         | n                   |
| 313        | Textile Mills                                 | 0            | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0            | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0            | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0            | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 0            | 0                         | \$0.00              |
| 322        | Paper Manufacturing                           | 0            | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 12           | 57                        | \$1,274.88          |
| 324        | Petroleum and Coal Products Manufacturing     | 0            | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 3            | 64                        | \$2,008.20          |
| 326        | Plastics and Rubber Products Manufacturing    | 8            | 342                       | \$1,188.46          |
| 327        | Nonmetallic Mineral Product Manufacturing     | n            | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0            | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 5            | 66                        | \$936.63            |
| 333        | Machinery Manufacturing                       | 6            | 129                       | \$1,364.32          |
| 334        | Computer and Electronic Product Manufacturing | 14           | 964                       | \$1,923.02          |
| 335        | Electrical Equipment/Appliances Manufacturing | 0            | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | n            | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | n            | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 5            | 74                        | \$1,219.32          |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>1,117</b> | <b>17,860</b>             | <b>\$941.44</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n            | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>120</b>   | <b>1,003</b>              | <b>\$1,532.03</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 44           | 327                       | \$1,558.83          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 21           | 349                       | \$1,372.97          |
| 425        | Electronic Markets and Agents and Brokers     | 55           | 328                       | \$1,674.50          |

**Salem NH - Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion -  
2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                               | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|---|--------------|----------------------------------|----------------------------|
| <b>44</b>         | <b>Retail Trade</b>                           | <b>282</b>   | <b>6,195</b>                     | <b>\$568.34</b>            |
| 441               | Motor Vehicle and Parts Dealers               | 25           | 426                              | \$972.59                   |
| 442               | Furniture and Home Furnishings Stores         | 21           | 263                              | \$650.22                   |
| 443               | Electronics and Appliance Stores              | 25           | 543                              | \$1,545.49                 |
| 444               | Building Material and Garden Supply Stores    | 14           | 457                              | \$585.60                   |
| 445               | Food and Beverage Stores                      | n            | n                                | n                          |
| 446               | Health and Personal Care Stores               | 34           | 321                              | \$620.62                   |
| 447               | Gasoline Stations                             | n            | n                                | n                          |
| 448               | Clothing and Clothing Accessories Stores      | 67           | 881                              | \$349.79                   |
| 451               | Sporting Goods, Hobby, Book, and Music Stores | 16           | 302                              | \$341.71                   |
| 452               | General Merchandise Stores                    | 13           | 1,492                            | \$422.15                   |
| 453               | Miscellaneous Store Retailers                 | 39           | 411                              | \$492.92                   |
| 454               | Nonstore Retailers                            | 5            | 9                                | \$994.35                   |
| <b>48</b>         | <b>Transportation and Warehousing</b>         | <b>19</b>    | <b>216</b>                       | <b>\$855.48</b>            |
| 481               | Air Transportation                            | 0            | 0                                | \$0.00                     |
| 482               | Rail Transportation                           | 0            | 0                                | \$0.00                     |
| 483               | Water Transportation                          | 0            | 0                                | \$0.00                     |
| 484               | Truck Transportation                          | 11           | 36                               | \$1,231.47                 |
| 485               | Transit and Ground Passenger Transportation   | 3            | 117                              | \$562.77                   |
| 486               | Pipeline Transportation                       | 0            | 0                                | \$0.00                     |
| 487               | Scenic and Sightseeing Transportation         | 0            | 0                                | \$0.00                     |
| 488               | Support Activities for Transportation         | n            | n                                | n                          |
| 491               | Postal Service                                | 0            | 0                                | \$0.00                     |
| 492               | Couriers and Messengers                       | 0            | 0                                | \$0.00                     |
| 493               | Warehousing and Storage                       | n            | n                                | n                          |
| <b>51</b>         | <b>Information</b>                            | <b>12</b>    | <b>366</b>                       | <b>\$2,257.88</b>          |
| 511               | Publishing Industries (except Internet)       | 3            | 21                               | \$2,014.84                 |
| 512               | Motion Picture and Sound Recording            | 0            | 0                                | \$0.00                     |
| 515               | Broadcasting (except Internet)                | 0            | 0                                | \$0.00                     |
| 517               | Telecommunications                            | n            | n                                | n                          |
| 518               | Data Processing and Related Services          | n            | n                                | n                          |
| 519               | Other Information Services                    | n            | n                                | n                          |
| <b>52</b>         | <b>Finance and Insurance</b>                  | <b>56</b>    | <b>510</b>                       | <b>\$1,999.45</b>          |
| 521               | Monetary Authorities - Central Bank           | 0            | 0                                | \$0.00                     |
| 522               | Credit Intermediation and Related Activities  | 23           | 289                              | \$1,561.69                 |
| 523               | Financial Investment and Related Activities   | 18           | 93                               | \$4,520.57                 |
| 524               | Insurance Carriers and Related Activities     | 15           | 128                              | \$1,147.77                 |
| 525               | Funds, Trusts, and Other Financial Vehicles   | 0            | 0                                | \$0.00                     |
| <b>53</b>         | <b>Real Estate and Rental and Leasing</b>     | <b>41</b>    | <b>209</b>                       | <b>\$1,107.92</b>          |
| 531               | Real Estate                                   | 33           | 178                              | \$1,137.40                 |
| 532               | Rental and Leasing Services                   | 8            | 31                               | \$941.25                   |
| 533               | Lessors of Nonfinancial Intangible Assets     | 0            | 0                                | \$0.00                     |
| <b>54</b>         | <b>Professional and Technical Service</b>     | <b>140</b>   | <b>1,801</b>                     | <b>\$1,936.49</b>          |
| 541               | Professional and Technical Services           | 140          | 1,801                            | \$1,936.49                 |
| 5411              | Legal Services                                | 17           | 76                               | \$1,002.70                 |
| 5412              | Accounting and Bookkeeping Services           | 20           | 232                              | \$1,174.47                 |
| 5413              | Architectural and Engineering Services        | 18           | 279                              | \$1,505.30                 |
| 5414              | Specialized Design Services                   | n            | n                                | n                          |
| 5415              | Computer Systems Design and Related Services  | 43           | 759                              | \$2,497.86                 |

**Salem NH - Lawrence-Methuen-Salem MA-NH NECTA Division, NH Portion -  
2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                              | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|--|--------------|----------------------------------|----------------------------|
| 5416              | Management and Technical Consulting Services | 22           | 239                              | \$2,104.23                 |
| 5417              | Scientific Research and Development Services | n            | n                                | n                          |
| 5418              | Advertising, PR and Related Services         | 6            | 27                               | \$821.68                   |
| 5419              | Other Professional and Technical Services    | n            | n                                | n                          |
| <b>55</b>         | <b>Management of Companies/Enterprises</b>   | <b>13</b>    | <b>152</b>                       | <b>\$2,670.87</b>          |
| 551               | Management of Companies/Enterprises          | 13           | 152                              | \$2,670.87                 |
| <b>56</b>         | <b>Administrative and Waste Services</b>     | <b>91</b>    | <b>2,215</b>                     | <b>\$1,058.94</b>          |
| 561               | Administrative and Support Services          | 81           | 2,057                            | \$1,030.88                 |
| 5611              | Office Administrative Services               | 16           | 114                              | \$1,623.57                 |
| 5612              | Facilities Support Services                  | 0            | 0                                | \$0.00                     |
| 5613              | Employment Services                          | 17           | 604                              | \$1,155.16                 |
| 5614              | Business Support Services                    | 11           | 535                              | \$1,087.79                 |
| 5615              | Travel Arrangement and Reservation Services  | n            | n                                | n                          |
| 5616              | Investigation and Security Services          | n            | n                                | n                          |
| 5617              | Services to Buildings and Dwellings          | 23           | 453                              | \$671.40                   |
| 5619              | Other Support Services                       | 0            | 0                                | \$0.00                     |
| 562               | Waste Management and Remediation Services    | 10           | 157                              | \$1,426.03                 |
| <b>61</b>         | <b>Educational Services</b>                  | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 611               | Educational Services                         | n            | n                                | n                          |
| <b>62</b>         | <b>Health Care and Social Assistance</b>     | <b>110</b>   | <b>1,727</b>                     | <b>\$958.66</b>            |
| 621               | Ambulatory Health Care Services              | 82           | 608                              | \$1,006.70                 |
| 622               | Hospitals                                    | n            | n                                | n                          |
| 623               | Nursing and Residential Care Facilities      | 8            | 340                              | \$882.74                   |
| 624               | Social Assistance                            | n            | n                                | n                          |
| <b>71</b>         | <b>Arts, Entertainment, and Recreation</b>   | <b>21</b>    | <b>798</b>                       | <b>\$482.83</b>            |
| 711               | Performing Arts and Spectator Sports         | n            | n                                | n                          |
| 712               | Museums, Historical Sites, Zoos, and Parks   | n            | n                                | n                          |
| 713               | Gambling, Recreation, Amusement Industries   | 15           | 780                              | \$463.51                   |
| <b>72</b>         | <b>Accommodation and Food Services</b>       | <b>107</b>   | <b>2,082</b>                     | <b>\$416.64</b>            |
| 721               | Accommodation                                | 4            | 90                               | \$464.78                   |
| 722               | Food Services and Drinking Places            | 102          | 1,992                            | \$414.46                   |
| <b>81</b>         | <b>Other Services Except Public Admin</b>    | <b>95</b>    | <b>499</b>                       | <b>\$559.16</b>            |
| 811               | Repair and Maintenance                       | 36           | 150                              | \$915.25                   |
| 812               | Personal and Laundry Services                | 48           | 247                              | \$419.83                   |
| 813               | Membership Associations and Organizations    | n            | n                                | n                          |
| 814               | Private Households                           | n            | n                                | n                          |
| <b>99</b>         | <b>Unclassified Establishments</b>           | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 999               | Unclassified Establishments                  | n            | n                                | n                          |
|                   | <b>Total Government</b>                      | <b>23</b>    | <b>1,131</b>                     | <b>\$1,102.09</b>          |
|                   | Federal Government                           | 5            | 77                               | \$1,285.44                 |
|                   | State Government                             | 6            | 90                               | \$501.37                   |
|                   | Local Government                             | 12           | 964                              | \$1,143.62                 |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Lebanon NH-VT Micropolitan NECTA, NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>1,513</b> | <b>32,301</b>             | <b>\$1,339.15</b>   |
|            | <b>Total Private</b>                          | <b>1,437</b> | <b>29,940</b>             | <b>\$1,364.16</b>   |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>168</b>   | <b>3,533</b>              | <b>\$1,392.71</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | 6            | 33                        | \$599.98            |
| 112        | Animal Production                             | 4            | 21                        | \$498.74            |
| 113        | Forestry and Logging                          | 3            | 10                        | \$877.06            |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n            | n                         | n                   |
| 213        | Support Activities for Mining                 | 0            | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>93</b>    | <b>571</b>                | <b>\$1,074.64</b>   |
| 236        | Construction of Buildings                     | n            | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | n            | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 63           | 342                       | \$1,044.69          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>56</b>    | <b>2,839</b>              | <b>\$1,456.63</b>   |
| 311        | Food Manufacturing                            | n            | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | 0            | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0            | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 3            | 16                        | \$674.25            |
| 315        | Apparel Manufacturing                         | 0            | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0            | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 3            | 36                        | \$1,004.83          |
| 322        | Paper Manufacturing                           | 0            | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | n            | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | n            | n                         | n                   |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 0            | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 3            | 27                        | \$1,204.79          |
| 331        | Primary Metal Manufacturing                   | 0            | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n            | n                         | n                   |
| 333        | Machinery Manufacturing                       | 9            | 1,121                     | \$1,697.74          |
| 334        | Computer and Electronic Product Manufacturing | 10           | 728                       | \$1,437.99          |
| 335        | Electrical Equipment/Appliances Manufacturing | n            | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 5            | 225                       | \$1,499.62          |
| 337        | Furniture and Related Product Manufacturing   | n            | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 4            | 16                        | \$849.57            |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>1,269</b> | <b>26,407</b>             | <b>\$1,360.34</b>   |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n            | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>69</b>    | <b>578</b>                | <b>\$1,680.62</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 34           | 373                       | \$1,994.25          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 14           | 123                       | \$880.54            |
| 425        | Electronic Markets and Agents and Brokers     | 22           | 82                        | \$1,450.56          |

## Lebanon NH-VT Micropolitan NECTA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>225</b> | <b>3,261</b>              | <b>\$589.32</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 21         | 340                       | \$839.32            |
| 442        | Furniture and Home Furnishings Stores         | 16         | 106                       | \$617.37            |
| 443        | Electronics and Appliance Stores              | 9          | 132                       | \$677.03            |
| 444        | Building Material and Garden Supply Stores    | 21         | 305                       | \$675.87            |
| 445        | Food and Beverage Stores                      | 23         | 723                       | \$510.26            |
| 446        | Health and Personal Care Stores               | 17         | 128                       | \$751.35            |
| 447        | Gasoline Stations                             | 28         | 276                       | \$408.04            |
| 448        | Clothing and Clothing Accessories Stores      | 22         | 127                       | \$432.94            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 20         | 222                       | \$455.88            |
| 452        | General Merchandise Stores                    | 13         | 481                       | \$473.60            |
| 453        | Miscellaneous Store Retailers                 | 25         | 199                       | \$416.64            |
| 454        | Nonstore Retailers                            | 11         | 221                       | \$1,040.83          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>33</b>  | <b>401</b>                | <b>\$991.49</b>     |
| 481        | Air Transportation                            | n          | n                         | n                   |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 19         | 137                       | \$949.58            |
| 485        | Transit and Ground Passenger Transportation   | 3          | 15                        | \$392.34            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0          | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n          | n                         | n                   |
| 491        | Postal Service                                | n          | n                         | n                   |
| 492        | Couriers and Messengers                       | 5          | 107                       | \$674.72            |
| 493        | Warehousing and Storage                       | n          | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>35</b>  | <b>504</b>                | <b>\$2,021.84</b>   |
| 511        | Publishing Industries (except Internet)       | 16         | 318                       | \$2,427.22          |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n          | n                         | n                   |
| 517        | Telecommunications                            | 6          | 31                        | \$1,165.54          |
| 518        | Data Processing and Related Services          | 3          | 70                        | \$1,377.96          |
| 519        | Other Information Services                    | 7          | 40                        | \$2,065.52          |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>76</b>  | <b>685</b>                | <b>\$2,123.00</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 32         | 269                       | \$1,283.91          |
| 523        | Financial Investment and Related Activities   | n          | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | 19         | 244                       | \$1,070.51          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n          | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>58</b>  | <b>199</b>                | <b>\$851.45</b>     |
| 531        | Real Estate                                   | 47         | 140                       | \$943.91            |
| 532        | Rental and Leasing Services                   | 11         | 59                        | \$632.91            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>152</b> | <b>1,490</b>              | <b>\$2,194.38</b>   |
| 541        | Professional and Technical Services           | 152        | 1,490                     | \$2,194.38          |
| 5411       | Legal Services                                | 25         | 110                       | \$1,470.43          |
| 5412       | Accounting and Bookkeeping Services           | 21         | 128                       | \$1,677.54          |
| 5413       | Architectural and Engineering Services        | 20         | 313                       | \$1,623.92          |
| 5414       | Specialized Design Services                   | 5          | 6                         | \$1,053.49          |
| 5415       | Computer Systems Design and Related Services  | 27         | 114                       | \$1,863.89          |

## Lebanon NH-VT Micropolitan NECTA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 21         | 58                        | \$5,320.66          |
| 5417       | Scientific Research and Development Services | 15         | 642                       | \$2,685.07          |
| 5418       | Advertising, PR and Related Services         | 3          | 5                         | \$667.93            |
| 5419       | Other Professional and Technical Services    | 16         | 114                       | \$1,161.13          |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>18</b>  | <b>250</b>                | <b>\$2,897.03</b>   |
| 551        | Management of Companies/Enterprises          | 18         | 250                       | \$2,897.03          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>108</b> | <b>781</b>                | <b>\$722.87</b>     |
| 561        | Administrative and Support Services          | 101        | 754                       | \$714.53            |
| 5611       | Office Administrative Services               | 18         | 97                        | \$1,281.03          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | 8          | 215                       | \$541.15            |
| 5614       | Business Support Services                    | n          | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | 3          | 19                        | \$1,420.92          |
| 5616       | Investigation and Security Services          | 3          | 26                        | \$1,138.12          |
| 5617       | Services to Buildings and Dwellings          | 60         | 355                       | \$594.25            |
| 5619       | Other Support Services                       | 0          | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | 7          | 26                        | \$961.24            |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n          | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>147</b> | <b>9,457</b>              | <b>\$1,559.32</b>   |
| 621        | Ambulatory Health Care Services              | 88         | 3,033                     | \$2,359.20          |
| 622        | Hospitals                                    | n          | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n          | n                         | n                   |
| 624        | Social Assistance                            | n          | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>24</b>  | <b>512</b>                | <b>\$511.90</b>     |
| 711        | Performing Arts and Spectator Sports         | n          | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n          | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 15         | 452                       | \$518.66            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>114</b> | <b>2,282</b>              | <b>\$486.25</b>     |
| 721        | Accommodation                                | 20         | 562                       | \$560.96            |
| 722        | Food Services and Drinking Places            | 94         | 1,720                     | \$461.85            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 811        | Repair and Maintenance                       | 34         | 148                       | \$994.10            |
| 812        | Personal and Laundry Services                | 31         | 308                       | \$670.37            |
| 813        | Membership Associations and Organizations    | n          | n                         | n                   |
| 814        | Private Households                           | n          | n                         | n                   |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>3</b>   | <b>4</b>                  | <b>\$651.68</b>     |
| 999        | Unclassified Establishments                  | 3          | 4                         | \$651.68            |
|            | <b>Total Government</b>                      | <b>77</b>  | <b>2,360</b>              | <b>\$1,021.83</b>   |
|            | Federal Government                           | 23         | 338                       | \$1,381.11          |
|            | State Government                             | 19         | 93                        | \$768.04            |
|            | Local Government                             | 35         | 1,929                     | \$971.20            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Littleton NH-VT LMA, NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>925</b> | <b>11,854</b>             | <b>\$762.20</b>     |
|            | <b>Total Private</b>                          | <b>818</b> | <b>10,069</b>             | <b>\$767.08</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>123</b> | <b>1,885</b>              | <b>\$832.92</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | 10         | 83                        | \$867.67            |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>68</b>  | <b>328</b>                | <b>\$745.45</b>     |
| 236        | Construction of Buildings                     | 18         | 118                       | \$750.68            |
| 237        | Heavy and Civil Engineering Construction      | 5          | 22                        | \$740.76            |
| 238        | Specialty Trade Contractors                   | 44         | 188                       | \$742.71            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>36</b>  | <b>1,399</b>              | <b>\$864.34</b>     |
| 311        | Food Manufacturing                            | 4          | 20                        | \$908.50            |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | n          | n                         | n                   |
| 321        | Wood Product Manufacturing                    | 4          | 45                        | \$804.61            |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 3          | 7                         | \$697.67            |
| 324        | Petroleum and Coal Products Manufacturing     | n          | n                         | n                   |
| 325        | Chemical Manufacturing                        | 3          | 266                       | \$784.00            |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | 0          | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>695</b> | <b>8,184</b>              | <b>\$751.92</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>30</b>  | <b>201</b>                | <b>\$1,201.62</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 19         | 127                       | \$1,228.06          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 5          | 55                        | \$1,119.04          |
| 425        | Electronic Markets and Agents and Brokers     | 7          | 20                        | \$1,259.73          |

## Littleton NH-VT LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>143</b> | <b>2,205</b>              | <b>\$630.39</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 22         | 280                       | \$853.81            |
| 442        | Furniture and Home Furnishings Stores         | 4          | 9                         | \$582.96            |
| 443        | Electronics and Appliance Stores              | n          | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 14         | 321                       | \$559.94            |
| 445        | Food and Beverage Stores                      | 15         | 358                       | \$470.58            |
| 446        | Health and Personal Care Stores               | 6          | 61                        | \$777.55            |
| 447        | Gasoline Stations                             | 22         | 179                       | \$383.60            |
| 448        | Clothing and Clothing Accessories Stores      | n          | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 11         | 58                        | \$542.48            |
| 452        | General Merchandise Stores                    | 12         | 316                       | \$442.90            |
| 453        | Miscellaneous Store Retailers                 | 18         | 82                        | \$364.82            |
| 454        | Nonstore Retailers                            | 16         | 530                       | \$898.32            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>22</b>  | <b>317</b>                | <b>\$694.96</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 6          | 23                        | \$1,013.49          |
| 485        | Transit and Ground Passenger Transportation   | 6          | 104                       | \$450.52            |
| 486        | Pipeline Transportation                       | n          | n                         | n                   |
| 487        | Scenic and Sightseeing Transportation         | n          | n                         | n                   |
| 488        | Support Activities for Transportation         | 0          | 0                         | \$0.00              |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 5          | 119                       | \$810.45            |
| 493        | Warehousing and Storage                       | n          | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>23</b>  | <b>103</b>                | <b>\$1,036.18</b>   |
| 511        | Publishing Industries (except Internet)       | 7          | 42                        | \$900.70            |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n          | n                         | n                   |
| 517        | Telecommunications                            | 11         | 38                        | \$1,632.33          |
| 518        | Data Processing and Related Services          | 0          | 0                         | \$0.00              |
| 519        | Other Information Services                    | n          | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>42</b>  | <b>194</b>                | <b>\$841.99</b>     |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 22         | 129                       | \$843.60            |
| 523        | Financial Investment and Related Activities   | 7          | 10                        | \$1,420.13          |
| 524        | Insurance Carriers and Related Activities     | 13         | 56                        | \$738.72            |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>33</b>  | <b>144</b>                | <b>\$1,097.05</b>   |
| 531        | Real Estate                                   | 25         | 105                       | \$914.61            |
| 532        | Rental and Leasing Services                   | n          | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | n          | n                         | n                   |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>61</b>  | <b>310</b>                | <b>\$1,118.95</b>   |
| 541        | Professional and Technical Services           | 61         | 310                       | \$1,118.95          |
| 5411       | Legal Services                                | 10         | 36                        | \$1,097.03          |
| 5412       | Accounting and Bookkeeping Services           | 7          | 39                        | \$759.30            |
| 5413       | Architectural and Engineering Services        | 8          | 79                        | \$1,165.00          |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 12         | 38                        | \$2,076.51          |

## Littleton NH-VT LMA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 12         | 30                        | \$848.88            |
| 5417       | Scientific Research and Development Services | n          | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | n          | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n          | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n          | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>40</b>  | <b>208</b>                | <b>\$625.34</b>     |
| 561        | Administrative and Support Services          | 34         | 149                       | \$535.10            |
| 5611       | Office Administrative Services               | n          | n                         | n                   |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | n          | n                         | n                   |
| 5614       | Business Support Services                    | n          | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | 0          | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | 0          | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 22         | 89                        | \$453.96            |
| 5619       | Other Support Services                       | 0          | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | 7          | 60                        | \$851.18            |
| <b>61</b>  | <b>Educational Services</b>                  | <b>14</b>  | <b>126</b>                | <b>\$729.22</b>     |
| 611        | Educational Services                         | 14         | 126                       | \$729.22            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>94</b>  | <b>1,879</b>              | <b>\$1,090.07</b>   |
| 621        | Ambulatory Health Care Services              | 43         | 539                       | \$1,098.58          |
| 622        | Hospitals                                    | n          | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 11         | 338                       | \$719.95            |
| 624        | Social Assistance                            | n          | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>24</b>  | <b>447</b>                | <b>\$422.78</b>     |
| 711        | Performing Arts and Spectator Sports         | 7          | 28                        | \$327.81            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 3          | 12                        | \$517.86            |
| 713        | Gambling, Recreation, Amusement Industries   | 15         | 406                       | \$426.58            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>102</b> | <b>1,735</b>              | <b>\$460.02</b>     |
| 721        | Accommodation                                | 43         | 742                       | \$465.53            |
| 722        | Food Services and Drinking Places            | 59         | 992                       | \$455.90            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>58</b>  | <b>199</b>                | <b>\$499.54</b>     |
| 811        | Repair and Maintenance                       | 22         | 56                        | \$699.32            |
| 812        | Personal and Laundry Services                | 14         | 50                        | \$560.85            |
| 813        | Membership Associations and Organizations    | 12         | 73                        | \$330.48            |
| 814        | Private Households                           | 11         | 20                        | \$408.05            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0          | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>108</b> | <b>1,786</b>              | <b>\$734.66</b>     |
|            | Federal Government                           | 14         | 97                        | \$948.44            |
|            | State Government                             | 49         | 423                       | \$728.24            |
|            | Local Government                             | 45         | 1,265                     | \$720.42            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Pelham NH - Lowell-Billerica-Chelmsford MA-NH NECTA Division, NH Portion -**

**2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>285</b> | <b>2,539</b>              | <b>\$929.04</b>     |
|            | <b>Total Private</b>                          | <b>278</b> | <b>2,017</b>              | <b>\$963.73</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>71</b>  | <b>626</b>                | <b>\$1,294.34</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 111        | Crop Production                               | 0          | 0                         | \$0.00              |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | 0          | 0                         | \$0.00              |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0          | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>53</b>  | <b>158</b>                | <b>\$1,044.96</b>   |
| 236        | Construction of Buildings                     | n          | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | n          | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 45         | 138                       | \$1,046.87          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>18</b>  | <b>468</b>                | <b>\$1,378.37</b>   |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 0          | 0                         | \$0.00              |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 3          | 37                        | \$850.80            |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | 0          | 0                         | \$0.00              |
| 331        | Primary Metal Manufacturing                   | n          | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 9          | 72                        | \$1,286.59          |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>208</b> | <b>1,391</b>              | <b>\$814.99</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 221        | Utilities                                     | 0          | 0                         | \$0.00              |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>27</b>  | <b>167</b>                | <b>\$1,848.66</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 12         | 101                       | \$1,571.69          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

**Pelham NH - Lowell-Billerica-Chelmsford MA-NH NECTA Division, NH Portion -  
2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                               | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|---|--------------|----------------------------------|----------------------------|
| <b>44</b>         | <b>Retail Trade</b>                           | <b>40</b>    | <b>333</b>                       | <b>\$620.19</b>            |
| 441               | Motor Vehicle and Parts Dealers               | 7            | 22                               | \$898.77                   |
| 442               | Furniture and Home Furnishings Stores         | 0            | 0                                | \$0.00                     |
| 443               | Electronics and Appliance Stores              | n            | n                                | n                          |
| 444               | Building Material and Garden Supply Stores    | 5            | 69                               | \$875.25                   |
| 445               | Food and Beverage Stores                      | 6            | 125                              | \$377.88                   |
| 446               | Health and Personal Care Stores               | 3            | 39                               | \$654.89                   |
| 447               | Gasoline Stations                             | 3            | 18                               | \$893.24                   |
| 448               | Clothing and Clothing Accessories Stores      | 0            | 0                                | \$0.00                     |
| 451               | Sporting Goods, Hobby, Book, and Music Stores | 4            | 11                               | \$754.59                   |
| 452               | General Merchandise Stores                    | n            | n                                | n                          |
| 453               | Miscellaneous Store Retailers                 | 6            | 24                               | \$375.30                   |
| 454               | Nonstore Retailers                            | 3            | 7                                | \$1,502.87                 |
| <b>48</b>         | <b>Transportation and Warehousing</b>         | <b>5</b>     | <b>58</b>                        | <b>\$680.92</b>            |
| 481               | Air Transportation                            | 0            | 0                                | \$0.00                     |
| 482               | Rail Transportation                           | 0            | 0                                | \$0.00                     |
| 483               | Water Transportation                          | 0            | 0                                | \$0.00                     |
| 484               | Truck Transportation                          | 0            | 0                                | \$0.00                     |
| 485               | Transit and Ground Passenger Transportation   | n            | n                                | n                          |
| 486               | Pipeline Transportation                       | 0            | 0                                | \$0.00                     |
| 487               | Scenic and Sightseeing Transportation         | 0            | 0                                | \$0.00                     |
| 488               | Support Activities for Transportation         | n            | n                                | n                          |
| 491               | Postal Service                                | 0            | 0                                | \$0.00                     |
| 492               | Couriers and Messengers                       | 0            | 0                                | \$0.00                     |
| 493               | Warehousing and Storage                       | n            | n                                | n                          |
| <b>51</b>         | <b>Information</b>                            | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 511               | Publishing Industries (except Internet)       | 0            | 0                                | \$0.00                     |
| 512               | Motion Picture and Sound Recording            | n            | n                                | n                          |
| 515               | Broadcasting (except Internet)                | 0            | 0                                | \$0.00                     |
| 517               | Telecommunications                            | n            | n                                | n                          |
| 518               | Data Processing and Related Services          | n            | n                                | n                          |
| 519               | Other Information Services                    | 0            | 0                                | \$0.00                     |
| <b>52</b>         | <b>Finance and Insurance</b>                  | <b>11</b>    | <b>43</b>                        | <b>\$1,140.50</b>          |
| 521               | Monetary Authorities - Central Bank           | 0            | 0                                | \$0.00                     |
| 522               | Credit Intermediation and Related Activities  | 4            | 27                               | \$1,249.10                 |
| 523               | Financial Investment and Related Activities   | n            | n                                | n                          |
| 524               | Insurance Carriers and Related Activities     | n            | n                                | n                          |
| 525               | Funds, Trusts, and Other Financial Vehicles   | 0            | 0                                | \$0.00                     |
| <b>53</b>         | <b>Real Estate and Rental and Leasing</b>     | <b>7</b>     | <b>60</b>                        | <b>\$1,489.69</b>          |
| 531               | Real Estate                                   | n            | n                                | n                          |
| 532               | Rental and Leasing Services                   | n            | n                                | n                          |
| 533               | Lessors of Nonfinancial Intangible Assets     | 0            | 0                                | \$0.00                     |
| <b>54</b>         | <b>Professional and Technical Service</b>     | <b>21</b>    | <b>46</b>                        | <b>\$1,369.58</b>          |
| 541               | Professional and Technical Services           | 21           | 46                               | \$1,369.58                 |
| 5411              | Legal Services                                | n            | n                                | n                          |
| 5412              | Accounting and Bookkeeping Services           | 4            | 12                               | \$1,518.68                 |
| 5413              | Architectural and Engineering Services        | n            | n                                | n                          |
| 5414              | Specialized Design Services                   | n            | n                                | n                          |
| 5415              | Computer Systems Design and Related Services  | 7            | 19                               | \$1,158.85                 |

**Pelham NH - Lowell-Billerica-Chelmsford MA-NH NECTA Division, NH Portion -  
2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                              | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|--|--------------|----------------------------------|----------------------------|
| 5416              | Management and Technical Consulting Services | n            | n                                | n                          |
| 5417              | Scientific Research and Development Services | n            | n                                | n                          |
| 5418              | Advertising, PR and Related Services         | 0            | 0                                | \$0.00                     |
| 5419              | Other Professional and Technical Services    | n            | n                                | n                          |
| <b>55</b>         | <b>Management of Companies/Enterprises</b>   | <b>3</b>     | <b>4</b>                         | <b>\$1,921.39</b>          |
| 551               | Management of Companies/Enterprises          | 3            | 4                                | \$1,921.39                 |
| <b>56</b>         | <b>Administrative and Waste Services</b>     | <b>23</b>    | <b>138</b>                       | <b>\$809.37</b>            |
| 561               | Administrative and Support Services          | n            | n                                | n                          |
| 5611              | Office Administrative Services               | n            | n                                | n                          |
| 5612              | Facilities Support Services                  | 0            | 0                                | \$0.00                     |
| 5613              | Employment Services                          | n            | n                                | n                          |
| 5614              | Business Support Services                    | 0            | 0                                | \$0.00                     |
| 5615              | Travel Arrangement and Reservation Services  | 0            | 0                                | \$0.00                     |
| 5616              | Investigation and Security Services          | n            | n                                | n                          |
| 5617              | Services to Buildings and Dwellings          | 17           | 114                              | \$663.43                   |
| 5619              | Other Support Services                       | n            | n                                | n                          |
| 562               | Waste Management and Remediation Services    | n            | n                                | n                          |
| <b>61</b>         | <b>Educational Services</b>                  | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 611               | Educational Services                         | n            | n                                | n                          |
| <b>62</b>         | <b>Health Care and Social Assistance</b>     | <b>16</b>    | <b>146</b>                       | <b>\$671.12</b>            |
| 621               | Ambulatory Health Care Services              | 9            | 79                               | \$866.90                   |
| 622               | Hospitals                                    | 0            | 0                                | \$0.00                     |
| 623               | Nursing and Residential Care Facilities      | n            | n                                | n                          |
| 624               | Social Assistance                            | n            | n                                | n                          |
| <b>71</b>         | <b>Arts, Entertainment, and Recreation</b>   | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 711               | Performing Arts and Spectator Sports         | n            | n                                | n                          |
| 712               | Museums, Historical Sites, Zoos, and Parks   | 0            | 0                                | \$0.00                     |
| 713               | Gambling, Recreation, Amusement Industries   | n            | n                                | n                          |
| <b>72</b>         | <b>Accommodation and Food Services</b>       | <b>16</b>    | <b>178</b>                       | <b>\$321.10</b>            |
| 721               | Accommodation                                | n            | n                                | n                          |
| 722               | Food Services and Drinking Places            | n            | n                                | n                          |
| <b>81</b>         | <b>Other Services Except Public Admin</b>    | <b>29</b>    | <b>75</b>                        | <b>\$739.56</b>            |
| 811               | Repair and Maintenance                       | 17           | 45                               | \$999.20                   |
| 812               | Personal and Laundry Services                | n            | n                                | n                          |
| 813               | Membership Associations and Organizations    | n            | n                                | n                          |
| 814               | Private Households                           | n            | n                                | n                          |
| <b>99</b>         | <b>Unclassified Establishments</b>           | <b>n</b>     | <b>n</b>                         | <b>n</b>                   |
| 999               | Unclassified Establishments                  | n            | n                                | n                          |
|                   | <b>Total Government</b>                      | <b>7</b>     | <b>522</b>                       | <b>\$794.99</b>            |
|                   | Federal Government                           | 1            | 3                                | \$1,317.74                 |
|                   | State Government                             | 1            | 11                               | \$341.88                   |
|                   | Local Government                             | 5            | 509                              | \$801.26                   |

n = data do not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
New Hampshire Employment Security, Concord, New Hampshire 03301  
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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Manchester NH Metropolitan NECTA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>5,831</b> | <b>110,897</b>            | <b>\$1,116.04</b>   |
|            | <b>Total Private</b>                          | <b>5,659</b> | <b>99,283</b>             | <b>\$1,113.89</b>   |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>807</b>   | <b>13,121</b>             | <b>\$1,347.80</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>14</b>    | <b>89</b>                 | <b>\$728.46</b>     |
| 111        | Crop Production                               | 8            | 52                        | \$548.59            |
| 112        | Animal Production                             | 0            | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n            | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>13</b>    | <b>164</b>                | <b>\$1,301.14</b>   |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n            | n                         | n                   |
| 213        | Support Activities for Mining                 | n            | n                         | n                   |
| <b>23</b>  | <b>Construction</b>                           | <b>558</b>   | <b>4,982</b>              | <b>\$1,318.33</b>   |
| 236        | Construction of Buildings                     | 115          | 804                       | \$1,629.98          |
| 237        | Heavy and Civil Engineering Construction      | 20           | 454                       | \$1,608.93          |
| 238        | Specialty Trade Contractors                   | 423          | 3,725                     | \$1,215.68          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>222</b>   | <b>7,887</b>              | <b>\$1,374.36</b>   |
| 311        | Food Manufacturing                            | 16           | 335                       | \$821.60            |
| 312        | Beverage and Tobacco Product Manufacturing    | 3            | 23                        | \$531.00            |
| 313        | Textile Mills                                 | n            | n                         | n                   |
| 314        | Textile Product Mills                         | 9            | 85                        | \$868.64            |
| 315        | Apparel Manufacturing                         | 0            | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | n            | n                         | n                   |
| 321        | Wood Product Manufacturing                    | 4            | 60                        | \$962.05            |
| 322        | Paper Manufacturing                           | n            | n                         | n                   |
| 323        | Printing and Related Support Activities       | 18           | 199                       | \$1,080.39          |
| 324        | Petroleum and Coal Products Manufacturing     | n            | n                         | n                   |
| 325        | Chemical Manufacturing                        | 6            | 145                       | \$1,570.66          |
| 326        | Plastics and Rubber Products Manufacturing    | 18           | 1,288                     | \$1,099.36          |
| 327        | Nonmetallic Mineral Product Manufacturing     | 6            | 44                        | \$1,321.63          |
| 331        | Primary Metal Manufacturing                   | n            | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | 32           | 899                       | \$1,184.13          |
| 333        | Machinery Manufacturing                       | 14           | 389                       | \$1,784.90          |
| 334        | Computer and Electronic Product Manufacturing | 33           | 1,544                     | \$1,669.85          |
| 335        | Electrical Equipment/Appliances Manufacturing | 8            | 464                       | \$1,505.92          |
| 336        | Transportation Equipment Manufacturing        | n            | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | 8            | 110                       | \$889.11            |
| 339        | Miscellaneous Manufacturing                   | 38           | 988                       | \$1,375.61          |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>4,853</b> | <b>86,162</b>             | <b>\$1,078.27</b>   |
| <b>22</b>  | <b>Utilities</b>                              | <b>9</b>     | <b>343</b>                | <b>\$2,494.53</b>   |
| 221        | Utilities                                     | 9            | 343                       | \$2,494.53          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>404</b>   | <b>4,636</b>              | <b>\$1,507.87</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 165          | 2,449                     | \$1,545.58          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 63           | 1,408                     | \$1,163.35          |
| 425        | Electronic Markets and Agents and Brokers     | 177          | 779                       | \$2,011.73          |

## Manchester NH Metropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>680</b> | <b>12,932</b>             | <b>\$706.87</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 96         | 2,124                     | \$1,114.65          |
| 442        | Furniture and Home Furnishings Stores         | 26         | 278                       | \$839.76            |
| 443        | Electronics and Appliance Stores              | 43         | 687                       | \$1,789.06          |
| 444        | Building Material and Garden Supply Stores    | 53         | 965                       | \$688.14            |
| 445        | Food and Beverage Stores                      | 70         | 2,909                     | \$401.42            |
| 446        | Health and Personal Care Stores               | 64         | 613                       | \$703.82            |
| 447        | Gasoline Stations                             | 73         | 460                       | \$456.13            |
| 448        | Clothing and Clothing Accessories Stores      | 66         | 760                       | \$370.64            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 45         | 633                       | \$386.36            |
| 452        | General Merchandise Stores                    | 32         | 1,918                     | \$434.45            |
| 453        | Miscellaneous Store Retailers                 | 76         | 686                       | \$519.26            |
| 454        | Nonstore Retailers                            | 37         | 900                       | \$1,248.10          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>124</b> | <b>2,310</b>              | <b>\$922.81</b>     |
| 481        | Air Transportation                            | 11         | 235                       | \$1,139.64          |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 46         | 525                       | \$1,286.94          |
| 485        | Transit and Ground Passenger Transportation   | 16         | 493                       | \$449.03            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0          | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 18         | 205                       | \$827.13            |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 22         | 706                       | \$928.34            |
| 493        | Warehousing and Storage                       | 12         | 146                       | \$972.20            |
| <b>51</b>  | <b>Information</b>                            | <b>90</b>  | <b>3,529</b>              | <b>\$1,853.91</b>   |
| 511        | Publishing Industries (except Internet)       | 33         | 865                       | \$2,289.34          |
| 512        | Motion Picture and Sound Recording            | 9          | 255                       | \$314.53            |
| 515        | Broadcasting (except Internet)                | 5          | 215                       | \$1,322.22          |
| 517        | Telecommunications                            | 25         | 1,741                     | \$1,896.59          |
| 518        | Data Processing and Related Services          | 10         | 434                       | \$2,021.15          |
| 519        | Other Information Services                    | 9          | 19                        | \$985.30            |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>366</b> | <b>5,723</b>              | <b>\$1,847.29</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 114        | 1,366                     | \$1,728.32          |
| 523        | Financial Investment and Related Activities   | n          | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | 167        | 3,911                     | \$1,786.37          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n          | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>203</b> | <b>1,834</b>              | <b>\$1,055.69</b>   |
| 531        | Real Estate                                   | 160        | 1,044                     | \$1,029.39          |
| 532        | Rental and Leasing Services                   | n          | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | n          | n                         | n                   |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>698</b> | <b>7,141</b>              | <b>\$1,708.66</b>   |
| 541        | Professional and Technical Services           | 698        | 7,141                     | \$1,708.66          |
| 5411       | Legal Services                                | 156        | 1,346                     | \$1,968.11          |
| 5412       | Accounting and Bookkeeping Services           | 93         | 811                       | \$1,740.74          |
| 5413       | Architectural and Engineering Services        | 95         | 1,482                     | \$1,765.19          |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 151        | 1,013                     | \$1,941.75          |

## Manchester NH Metropolitan NECTA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 99         | 848                       | \$1,810.24          |
| 5417       | Scientific Research and Development Services | n          | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | 33         | 599                       | \$1,015.47          |
| 5419       | Other Professional and Technical Services    | 45         | 410                       | \$729.79            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>62</b>  | <b>2,210</b>              | <b>\$1,575.39</b>   |
| 551        | Management of Companies/Enterprises          | 62         | 2,210                     | \$1,575.39          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>477</b> | <b>8,105</b>              | <b>\$897.11</b>     |
| 561        | Administrative and Support Services          | 453        | 7,828                     | \$889.73            |
| 5611       | Office Administrative Services               | 74         | 659                       | \$1,720.58          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | 68         | 3,171                     | \$778.49            |
| 5614       | Business Support Services                    | 36         | 687                       | \$1,379.13          |
| 5615       | Travel Arrangement and Reservation Services  | 11         | 137                       | \$707.96            |
| 5616       | Investigation and Security Services          | 34         | 813                       | \$924.22            |
| 5617       | Services to Buildings and Dwellings          | 209        | 2,117                     | \$666.41            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 24         | 278                       | \$1,105.29          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>105</b> | <b>5,483</b>              | <b>\$947.76</b>     |
| 611        | Educational Services                         | 105        | 5,483                     | \$947.76            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>570</b> | <b>17,646</b>             | <b>\$1,096.32</b>   |
| 621        | Ambulatory Health Care Services              | 352        | 6,238                     | \$1,550.64          |
| 622        | Hospitals                                    | 4          | 5,685                     | \$1,074.71          |
| 623        | Nursing and Residential Care Facilities      | 63         | 2,909                     | \$721.03            |
| 624        | Social Assistance                            | 151        | 2,815                     | \$520.87            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>90</b>  | <b>1,638</b>              | <b>\$344.98</b>     |
| 711        | Performing Arts and Spectator Sports         | 19         | 324                       | \$435.77            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 5          | 126                       | \$485.38            |
| 713        | Gambling, Recreation, Amusement Industries   | 65         | 1,188                     | \$305.38            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>442</b> | <b>8,696</b>              | <b>\$405.35</b>     |
| 721        | Accommodation                                | 27         | 756                       | \$475.20            |
| 722        | Food Services and Drinking Places            | 415        | 7,940                     | \$398.70            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>525</b> | <b>3,909</b>              | <b>\$798.45</b>     |
| 811        | Repair and Maintenance                       | 210        | 1,330                     | \$1,115.18          |
| 812        | Personal and Laundry Services                | 147        | 1,405                     | \$568.62            |
| 813        | Membership Associations and Organizations    | 112        | 1,098                     | \$728.07            |
| 814        | Private Households                           | 56         | 75                        | \$518.35            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>12</b>  | <b>26</b>                 | <b>\$1,031.48</b>   |
| 999        | Unclassified Establishments                  | 12         | 26                        | \$1,031.48          |
|            | <b>Total Government</b>                      | <b>172</b> | <b>11,614</b>             | <b>\$1,134.41</b>   |
|            | Federal Government                           | 43         | 2,610                     | \$1,655.67          |
|            | State Government                             | 67         | 1,432                     | \$904.44            |
|            | Local Government                             | 62         | 7,572                     | \$998.19            |

n = data do not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Meredith NH LMA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>519</b> | <b>5,763</b>              | <b>\$814.27</b>     |
|            | <b>Total Private</b>                          | <b>495</b> | <b>5,008</b>              | <b>\$801.60</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>92</b>  | <b>896</b>                | <b>\$1,211.16</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>77</b>  | <b>392</b>                | <b>\$1,097.06</b>   |
| 236        | Construction of Buildings                     | 20         | 88                        | \$866.44            |
| 237        | Heavy and Civil Engineering Construction      | 7          | 44                        | \$1,467.50          |
| 238        | Specialty Trade Contractors                   | 50         | 260                       | \$1,111.49          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>11</b>  | <b>426</b>                | <b>\$1,391.85</b>   |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 0          | 0                         | \$0.00              |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | n          | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 0          | 0                         | \$0.00              |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>403</b> | <b>4,112</b>              | <b>\$712.31</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>19</b>  | <b>85</b>                 | <b>\$1,750.73</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 6          | 56                        | \$1,031.49          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Meredith NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>74</b> | <b>779</b>                | <b>\$566.07</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 11        | 114                       | \$741.88            |
| 442        | Furniture and Home Furnishings Stores         | 6         | 55                        | \$961.39            |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 10        | 114                       | \$689.90            |
| 445        | Food and Beverage Stores                      | 10        | 236                       | \$431.12            |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 7         | 81                        | \$414.94            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 6         | 36                        | \$244.21            |
| 452        | General Merchandise Stores                    | 4         | 35                        | \$402.04            |
| 453        | Miscellaneous Store Retailers                 | 11        | 36                        | \$469.71            |
| 454        | Nonstore Retailers                            | 3         | 39                        | \$789.84            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 0         | 0                         | \$0.00              |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | n         | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | n         | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>24</b> | <b>113</b>                | <b>\$1,109.65</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 9         | 70                        | \$1,119.26          |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | 7         | 25                        | \$1,033.37          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n         | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>22</b> | <b>90</b>                 | <b>\$953.89</b>     |
| 531        | Real Estate                                   | n         | n                         | n                   |
| 532        | Rental and Leasing Services                   | n         | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>44</b> | <b>209</b>                | <b>\$1,134.77</b>   |
| 541        | Professional and Technical Services           | 44        | 209                       | \$1,134.77          |
| 5411       | Legal Services                                | 3         | 9                         | \$1,015.77          |
| 5412       | Accounting and Bookkeeping Services           | 6         | 10                        | \$851.59            |
| 5413       | Architectural and Engineering Services        | 9         | 30                        | \$1,318.96          |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 6         | 35                        | \$1,337.18          |

## Meredith NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 8         | 50                        | \$1,170.15          |
| 5417       | Scientific Research and Development Services | n         | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | 8         | 65                        | \$734.49            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>11</b> | <b>101</b>                | <b>\$1,478.82</b>   |
| 551        | Management of Companies/Enterprises          | 11        | 101                       | \$1,478.82          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>41</b> | <b>375</b>                | <b>\$910.51</b>     |
| 561        | Administrative and Support Services          | 36        | 345                       | \$901.90            |
| 5611       | Office Administrative Services               | 5         | 12                        | \$3,104.81          |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | n         | n                         | n                   |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | 5         | 31                        | \$1,007.56          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>26</b> | <b>567</b>                | <b>\$723.58</b>     |
| 621        | Ambulatory Health Care Services              | 16        | 224                       | \$894.35            |
| 622        | Hospitals                                    | 0         | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | 4         | 289                       | \$663.60            |
| 624        | Social Assistance                            | 7         | 54                        | \$336.31            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>17</b> | <b>281</b>                | <b>\$592.91</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 12        | 202                       | \$668.32            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>64</b> | <b>1,104</b>              | <b>\$473.11</b>     |
| 721        | Accommodation                                | 12        | 246                       | \$620.72            |
| 722        | Food Services and Drinking Places            | 52        | 858                       | \$430.77            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>47</b> | <b>151</b>                | <b>\$581.85</b>     |
| 811        | Repair and Maintenance                       | 17        | 49                        | \$745.33            |
| 812        | Personal and Laundry Services                | 11        | 44                        | \$431.56            |
| 813        | Membership Associations and Organizations    | 9         | 39                        | \$595.36            |
| 814        | Private Households                           | 10        | 19                        | \$474.73            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>24</b> | <b>755</b>                | <b>\$898.40</b>     |
|            | Federal Government                           | 6         | 32                        | \$1,007.71          |
|            | State Government                             | 8         | 58                        | \$784.99            |
|            | Local Government                             | 10        | 665                       | \$903.12            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Nashua NH-MA NECTA Division, NH Portion - 2018 Annual Averages**

| <b>NAICS Code</b> | <b>Industry</b>                               | <b>Units</b> | <b>Average Annual Employment</b> | <b>Average Weekly Wage</b> |
|-------------------|---|--------------|----------------------------------|----------------------------|
|                   | <b>Total, Private plus Government</b>         | <b>7,558</b> | <b>124,987</b>                   | <b>\$1,205.52</b>          |
|                   | <b>Total Private</b>                          | <b>7,394</b> | <b>112,741</b>                   | <b>\$1,219.73</b>          |
| <b>101</b>        | <b>Goods-Producing Industries</b>             | <b>1,208</b> | <b>26,539</b>                    | <b>\$1,584.10</b>          |
| <b>11</b>         | <b>Agriculture/Forestry/Fishing</b>           | <b>21</b>    | <b>180</b>                       | <b>\$451.25</b>            |
| 111               | Crop Production                               | 12           | 155                              | \$443.00                   |
| 112               | Animal Production                             | n            | n                                | n                          |
| 113               | Forestry and Logging                          | 4            | 11                               | \$561.65                   |
| 114               | Fishing, Hunting and Trapping                 | 0            | 0                                | \$0.00                     |
| 115               | Agriculture and Forestry Support Activities   | n            | n                                | n                          |
| <b>21</b>         | <b>Mining</b>                                 | <b>5</b>     | <b>49</b>                        | <b>\$1,409.15</b>          |
| 211               | Oil and Gas Extraction                        | 0            | 0                                | \$0.00                     |
| 212               | Mining (except Oil and Gas)                   | n            | n                                | n                          |
| 213               | Support Activities for Mining                 | n            | n                                | n                          |
| <b>23</b>         | <b>Construction</b>                           | <b>726</b>   | <b>5,089</b>                     | <b>\$1,258.87</b>          |
| 236               | Construction of Buildings                     | 206          | 1,039                            | \$1,234.76                 |
| 237               | Heavy and Civil Engineering Construction      | 25           | 657                              | \$1,606.51                 |
| 238               | Specialty Trade Contractors                   | 495          | 3,393                            | \$1,198.98                 |
| <b>31</b>         | <b>Manufacturing</b>                          | <b>457</b>   | <b>21,221</b>                    | <b>\$1,672.12</b>          |
| 311               | Food Manufacturing                            | 21           | 589                              | \$1,298.08                 |
| 312               | Beverage and Tobacco Product Manufacturing    | 18           | 621                              | \$1,349.61                 |
| 313               | Textile Mills                                 | 5            | 282                              | \$1,309.31                 |
| 314               | Textile Product Mills                         | 3            | 20                               | \$891.88                   |
| 315               | Apparel Manufacturing                         | 3            | 37                               | \$1,555.97                 |
| 316               | Leather and Allied Product Manufacturing      | n            | n                                | n                          |
| 321               | Wood Product Manufacturing                    | 12           | 221                              | \$1,269.34                 |
| 322               | Paper Manufacturing                           | 9            | 309                              | \$1,007.81                 |
| 323               | Printing and Related Support Activities       | 34           | 583                              | \$1,417.28                 |
| 324               | Petroleum and Coal Products Manufacturing     | n            | n                                | n                          |
| 325               | Chemical Manufacturing                        | 13           | 384                              | \$1,290.05                 |
| 326               | Plastics and Rubber Products Manufacturing    | 22           | 1,128                            | \$1,063.25                 |
| 327               | Nonmetallic Mineral Product Manufacturing     | 14           | 353                              | \$1,182.47                 |
| 331               | Primary Metal Manufacturing                   | 13           | 1,132                            | \$1,278.51                 |
| 332               | Fabricated Metal Product Manufacturing        | 93           | 2,154                            | \$1,275.29                 |
| 333               | Machinery Manufacturing                       | 40           | 1,595                            | \$1,650.27                 |
| 334               | Computer and Electronic Product Manufacturing | 98           | 10,170                           | \$2,046.02                 |
| 335               | Electrical Equipment/Appliances Manufacturing | 13           | 295                              | \$1,716.98                 |
| 336               | Transportation Equipment Manufacturing        | n            | n                                | n                          |
| 337               | Furniture and Related Product Manufacturing   | 6            | 111                              | \$1,163.63                 |
| 339               | Miscellaneous Manufacturing                   | 34           | 1,143                            | \$1,274.87                 |
| <b>102</b>        | <b>Service-Providing Industries</b>           | <b>6,186</b> | <b>86,202</b>                    | <b>\$1,107.56</b>          |
| <b>22</b>         | <b>Utilities</b>                              | <b>5</b>     | <b>104</b>                       | <b>\$2,245.80</b>          |
| 221               | Utilities                                     | 5            | 104                              | \$2,245.80                 |
| <b>42</b>         | <b>Wholesale Trade</b>                        | <b>618</b>   | <b>5,413</b>                     | <b>\$1,742.83</b>          |
| 423               | Merchant Wholesalers, Durable Goods           | 247          | 3,281                            | \$1,787.54                 |
| 424               | Merchant Wholesalers, Nondurable Goods        | 63           | 1,329                            | \$1,149.03                 |
| 425               | Electronic Markets and Agents and Brokers     | 309          | 803                              | \$2,542.23                 |

## Nashua NH-MA NECTA Division, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>1,039</b> | <b>19,577</b>             | <b>\$644.98</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 120          | 2,337                     | \$1,134.21          |
| 442        | Furniture and Home Furnishings Stores         | 58           | 754                       | \$738.58            |
| 443        | Electronics and Appliance Stores              | 51           | 558                       | \$919.16            |
| 444        | Building Material and Garden Supply Stores    | 83           | 1,880                     | \$710.39            |
| 445        | Food and Beverage Stores                      | 102          | 4,660                     | \$383.78            |
| 446        | Health and Personal Care Stores               | 91           | 986                       | \$691.71            |
| 447        | Gasoline Stations                             | 83           | 615                       | \$519.51            |
| 448        | Clothing and Clothing Accessories Stores      | 145          | 1,875                     | \$435.54            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 64           | 803                       | \$426.67            |
| 452        | General Merchandise Stores                    | 43           | 2,620                     | \$490.82            |
| 453        | Miscellaneous Store Retailers                 | 137          | 1,477                     | \$496.43            |
| 454        | Nonstore Retailers                            | 65           | 1,012                     | \$1,583.42          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>166</b>   | <b>3,338</b>              | <b>\$896.84</b>     |
| 481        | Air Transportation                            | 8            | 25                        | \$2,656.06          |
| 482        | Rail Transportation                           | 0            | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0            | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 65           | 783                       | \$1,006.32          |
| 485        | Transit and Ground Passenger Transportation   | 23           | 630                       | \$533.44            |
| 486        | Pipeline Transportation                       | 0            | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n            | n                         | n                   |
| 488        | Support Activities for Transportation         | n            | n                         | n                   |
| 491        | Postal Service                                | 0            | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 28           | 1,118                     | \$845.23            |
| 493        | Warehousing and Storage                       | 15           | 499                       | \$859.94            |
| <b>51</b>  | <b>Information</b>                            | <b>106</b>   | <b>2,663</b>              | <b>\$1,799.31</b>   |
| 511        | Publishing Industries (except Internet)       | 44           | 1,223                     | \$2,362.67          |
| 512        | Motion Picture and Sound Recording            | n            | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 3            | 14                        | \$1,510.94          |
| 517        | Telecommunications                            | n            | n                         | n                   |
| 518        | Data Processing and Related Services          | 11           | 68                        | \$1,317.52          |
| 519        | Other Information Services                    | 15           | 60                        | \$2,116.52          |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>328</b>   | <b>6,003</b>              | <b>\$2,897.67</b>   |
| 521        | Monetary Authorities - Central Bank           | 0            | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 123          | 968                       | \$1,135.19          |
| 523        | Financial Investment and Related Activities   | 109          | 4,431                     | \$3,424.26          |
| 524        | Insurance Carriers and Related Activities     | 97           | 604                       | \$1,859.69          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0            | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>238</b>   | <b>1,266</b>              | <b>\$1,100.89</b>   |
| 531        | Real Estate                                   | 199          | 975                       | \$1,081.96          |
| 532        | Rental and Leasing Services                   | n            | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | n            | n                         | n                   |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>871</b>   | <b>6,682</b>              | <b>\$2,066.12</b>   |
| 541        | Professional and Technical Services           | 871          | 6,682                     | \$2,066.12          |
| 5411       | Legal Services                                | 97           | 419                       | \$1,293.62          |
| 5412       | Accounting and Bookkeeping Services           | 100          | 1,017                     | \$1,767.12          |
| 5413       | Architectural and Engineering Services        | 125          | 998                       | \$2,599.11          |
| 5414       | Specialized Design Services                   | 14           | 71                        | \$1,222.73          |
| 5415       | Computer Systems Design and Related Services  | 273          | 2,741                     | \$2,487.07          |

## Nashua NH-MA NECTA Division, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 156        | 589                       | \$1,758.00          |
| 5417       | Scientific Research and Development Services | 18         | 104                       | \$2,723.84          |
| 5418       | Advertising, PR and Related Services         | 18         | 129                       | \$995.76            |
| 5419       | Other Professional and Technical Services    | 70         | 612                       | \$846.00            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>75</b>  | <b>1,602</b>              | <b>\$1,665.25</b>   |
| 551        | Management of Companies/Enterprises          | 75         | 1,602                     | \$1,665.25          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>554</b> | <b>6,314</b>              | <b>\$966.19</b>     |
| 561        | Administrative and Support Services          | 525        | 5,954                     | \$950.36            |
| 5611       | Office Administrative Services               | 97         | 584                       | \$2,162.65          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | 65         | 2,036                     | \$937.06            |
| 5614       | Business Support Services                    | 34         | 353                       | \$1,033.76          |
| 5615       | Travel Arrangement and Reservation Services  | 18         | 92                        | \$1,151.86          |
| 5616       | Investigation and Security Services          | 29         | 359                       | \$1,116.45          |
| 5617       | Services to Buildings and Dwellings          | 265        | 2,167                     | \$656.90            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 29         | 360                       | \$1,228.28          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>122</b> | <b>1,964</b>              | <b>\$687.22</b>     |
| 611        | Educational Services                         | 122        | 1,964                     | \$687.22            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>720</b> | <b>15,190</b>             | <b>\$993.45</b>     |
| 621        | Ambulatory Health Care Services              | 499        | 5,974                     | \$1,319.64          |
| 622        | Hospitals                                    | 8          | 4,124                     | \$1,055.32          |
| 623        | Nursing and Residential Care Facilities      | 57         | 2,203                     | \$651.40            |
| 624        | Social Assistance                            | 156        | 2,889                     | \$491.53            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>118</b> | <b>1,724</b>              | <b>\$419.09</b>     |
| 711        | Performing Arts and Spectator Sports         | n          | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n          | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 97         | 1,653                     | \$414.55            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>559</b> | <b>9,914</b>              | <b>\$393.44</b>     |
| 721        | Accommodation                                | 23         | 600                       | \$482.03            |
| 722        | Food Services and Drinking Places            | 537        | 9,314                     | \$387.73            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>650</b> | <b>4,377</b>              | <b>\$665.41</b>     |
| 811        | Repair and Maintenance                       | 243        | 1,479                     | \$954.63            |
| 812        | Personal and Laundry Services                | 245        | 1,912                     | \$562.59            |
| 813        | Membership Associations and Organizations    | 69         | 867                       | \$423.04            |
| 814        | Private Households                           | 93         | 120                       | \$490.99            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>21</b>  | <b>70</b>                 | <b>\$761.61</b>     |
| 999        | Unclassified Establishments                  | 21         | 70                        | \$761.61            |
|            | <b>Total Government</b>                      | <b>164</b> | <b>12,246</b>             | <b>\$1,074.72</b>   |
|            | Federal Government                           | 31         | 1,539                     | \$1,818.49          |
|            | State Government                             | 51         | 732                       | \$710.20            |
|            | Local Government                             | 82         | 9,975                     | \$986.70            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### New London NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>477</b> | <b>5,138</b>              | <b>\$829.10</b>     |
|            | <b>Total Private</b>                          | <b>438</b> | <b>4,409</b>              | <b>\$834.27</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>82</b>  | <b>564</b>                | <b>\$1,132.92</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | 0          | 0                         | \$0.00              |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>68</b>  | <b>334</b>                | <b>\$1,023.55</b>   |
| 236        | Construction of Buildings                     | 24         | 75                        | \$1,044.15          |
| 237        | Heavy and Civil Engineering Construction      | 3          | 24                        | \$1,798.06          |
| 238        | Specialty Trade Contractors                   | 41         | 235                       | \$936.68            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>8</b>   | <b>200</b>                | <b>\$1,331.76</b>   |
| 311        | Food Manufacturing                            | 0          | 0                         | \$0.00              |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 3          | 85                        | \$1,045.56          |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 0          | 0                         | \$0.00              |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 0          | 0                         | \$0.00              |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>356</b> | <b>3,846</b>              | <b>\$790.51</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>17</b>  | <b>101</b>                | <b>\$2,391.92</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | n          | n                         | n                   |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | 9          | 34                        | \$2,603.05          |

## New London NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>42</b> | <b>454</b>                | <b>\$523.24</b>     |
| 441        | Motor Vehicle and Parts Dealers               | n         | n                         | n                   |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | 0         | 0                         | \$0.00              |
| 444        | Building Material and Garden Supply Stores    | 5         | 73                        | \$813.96            |
| 445        | Food and Beverage Stores                      | 5         | 158                       | \$384.73            |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 9         | 70                        | \$387.64            |
| 448        | Clothing and Clothing Accessories Stores      | 6         | 31                        | \$185.31            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 4         | 15                        | \$503.03            |
| 452        | General Merchandise Stores                    | 0         | 0                         | \$0.00              |
| 453        | Miscellaneous Store Retailers                 | 5         | 23                        | \$469.01            |
| 454        | Nonstore Retailers                            | 4         | 14                        | \$1,374.56          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>5</b>  | <b>96</b>                 | <b>\$471.24</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0         | 0                         | \$0.00              |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>7</b>  | <b>29</b>                 | <b>\$1,207.43</b>   |
| 511        | Publishing Industries (except Internet)       | 4         | 19                        | \$739.78            |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | n         | n                         | n                   |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | n         | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>22</b> | <b>105</b>                | <b>\$1,579.41</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 9         | 61                        | \$1,009.64          |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | 4         | 27                        | \$1,919.01          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n         | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>15</b> | <b>73</b>                 | <b>\$730.21</b>     |
| 531        | Real Estate                                   | 15        | 73                        | \$730.21            |
| 532        | Rental and Leasing Services                   | 0         | 0                         | \$0.00              |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>50</b> | <b>156</b>                | <b>\$1,393.47</b>   |
| 541        | Professional and Technical Services           | 50        | 156                       | \$1,393.47          |
| 5411       | Legal Services                                | 8         | 17                        | \$1,463.17          |
| 5412       | Accounting and Bookkeeping Services           | 5         | 9                         | \$345.66            |
| 5413       | Architectural and Engineering Services        | 9         | 40                        | \$1,318.08          |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 6         | 16                        | \$1,492.54          |

## New London NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 12        | 49                        | \$1,848.13          |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>45</b> | <b>134</b>                | <b>\$710.91</b>     |
| 561        | Administrative and Support Services          | 41        | 111                       | \$626.94            |
| 5611       | Office Administrative Services               | 7         | 19                        | \$1,018.64          |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | 3         | 7                         | \$1,271.46          |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | 0         | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 28        | 74                        | \$434.19            |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | 4         | 23                        | \$1,120.64          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>4</b>  | <b>547</b>                | <b>\$836.83</b>     |
| 611        | Educational Services                         | 4         | 547                       | \$836.83            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>42</b> | <b>889</b>                | <b>\$1,014.72</b>   |
| 621        | Ambulatory Health Care Services              | 30        | 387                       | \$1,054.30          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>17</b> | <b>518</b>                | <b>\$377.79</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 11        | 471                       | \$378.84            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>40</b> | <b>559</b>                | <b>\$390.39</b>     |
| 721        | Accommodation                                | 11        | 129                       | \$407.39            |
| 722        | Food Services and Drinking Places            | 28        | 429                       | \$385.27            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>44</b> | <b>130</b>                | <b>\$742.55</b>     |
| 811        | Repair and Maintenance                       | 12        | 46                        | \$881.72            |
| 812        | Personal and Laundry Services                | 9         | 33                        | \$534.31            |
| 813        | Membership Associations and Organizations    | 8         | 31                        | \$683.38            |
| 814        | Private Households                           | 16        | 20                        | \$858.17            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>38</b> | <b>729</b>                | <b>\$797.79</b>     |
|            | Federal Government                           | 11        | 35                        | \$997.72            |
|            | State Government                             | 6         | 28                        | \$631.61            |
|            | Local Government                             | 22        | 666                       | \$794.40            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Newport NH LMA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>325</b> | <b>4,187</b>              | <b>\$855.87</b>     |
|            | <b>Total Private</b>                          | <b>296</b> | <b>3,499</b>              | <b>\$871.10</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>75</b>  | <b>1,439</b>              | <b>\$1,120.21</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>4</b>   | <b>48</b>                 | <b>\$845.47</b>     |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0          | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>43</b>  | <b>233</b>                | <b>\$960.62</b>     |
| 236        | Construction of Buildings                     | n          | n                         | n                   |
| 237        | Heavy and Civil Engineering Construction      | n          | n                         | n                   |
| 238        | Specialty Trade Contractors                   | 29         | 186                       | \$990.00            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>28</b>  | <b>1,158</b>              | <b>\$1,163.71</b>   |
| 311        | Food Manufacturing                            | 0          | 0                         | \$0.00              |
| 312        | Beverage and Tobacco Product Manufacturing    | 0          | 0                         | \$0.00              |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | 0          | 0                         | \$0.00              |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | n          | n                         | n                   |
| 324        | Petroleum and Coal Products Manufacturing     | n          | n                         | n                   |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 4          | 35                        | \$1,101.27          |
| 331        | Primary Metal Manufacturing                   | n          | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | 3          | 36                        | \$848.77            |
| 334        | Computer and Electronic Product Manufacturing | 0          | 0                         | \$0.00              |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>221</b> | <b>2,059</b>              | <b>\$696.97</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>3</b>   | <b>35</b>                 | <b>\$2,315.71</b>   |
| 221        | Utilities                                     | 3          | 35                        | \$2,315.71          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>10</b>  | <b>48</b>                 | <b>\$1,014.13</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 4          | 22                        | \$1,052.38          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Newport NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>47</b> | <b>563</b>                | <b>\$694.24</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 12        | 117                       | \$771.69            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | 0         | 0                         | \$0.00              |
| 444        | Building Material and Garden Supply Stores    | 4         | 129                       | \$919.34            |
| 445        | Food and Beverage Stores                      | 4         | 79                        | \$351.13            |
| 446        | Health and Personal Care Stores               | n         | n                         | n                   |
| 447        | Gasoline Stations                             | 10        | 87                        | \$405.38            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | 4         | 41                        | \$351.30            |
| 453        | Miscellaneous Store Retailers                 | n         | n                         | n                   |
| 454        | Nonstore Retailers                            | n         | n                         | n                   |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>7</b>  | <b>25</b>                 | <b>\$510.06</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 3         | 7                         | \$611.25            |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n         | n                         | n                   |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>6</b>  | <b>23</b>                 | <b>\$510.76</b>     |
| 511        | Publishing Industries (except Internet)       | n         | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | n         | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n         | n                         | n                   |
| 517        | Telecommunications                            | n         | n                         | n                   |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | n         | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>15</b> | <b>156</b>                | <b>\$1,351.41</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 7         | 132                       | \$1,204.64          |
| 523        | Financial Investment and Related Activities   | n         | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n         | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>10</b> | <b>27</b>                 | <b>\$652.62</b>     |
| 531        | Real Estate                                   | 6         | 14                        | \$595.28            |
| 532        | Rental and Leasing Services                   | 4         | 13                        | \$716.61            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>21</b> | <b>71</b>                 | <b>\$954.32</b>     |
| 541        | Professional and Technical Services           | 21        | 71                        | \$954.32            |
| 5411       | Legal Services                                | 5         | 12                        | \$803.29            |
| 5412       | Accounting and Bookkeeping Services           | 7         | 14                        | \$708.09            |
| 5413       | Architectural and Engineering Services        | n         | n                         | n                   |
| 5414       | Specialized Design Services                   | 0         | 0                         | \$0.00              |
| 5415       | Computer Systems Design and Related Services  | n         | n                         | n                   |

## Newport NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | n         | n                         | n                   |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | 0         | 0                         | \$0.00              |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 551        | Management of Companies/Enterprises          | 0         | 0                         | \$0.00              |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>14</b> | <b>296</b>                | <b>\$634.19</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | 0         | 0                         | \$0.00              |
| 5615       | Travel Arrangement and Reservation Services  | 0         | 0                         | \$0.00              |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 7         | 39                        | \$536.43            |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>6</b>  | <b>107</b>                | <b>\$637.41</b>     |
| 611        | Educational Services                         | 6         | 107                       | \$637.41            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>26</b> | <b>326</b>                | <b>\$552.97</b>     |
| 621        | Ambulatory Health Care Services              | 9         | 34                        | \$795.32            |
| 622        | Hospitals                                    | 0         | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | 9         | 225                       | \$571.34            |
| 624        | Social Assistance                            | 9         | 66                        | \$366.64            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>5</b>  | <b>20</b>                 | <b>\$292.34</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>22</b> | <b>256</b>                | <b>\$324.03</b>     |
| 721        | Accommodation                                | 4         | 9                         | \$231.22            |
| 722        | Food Services and Drinking Places            | 18        | 247                       | \$327.41            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>30</b> | <b>108</b>                | <b>\$652.81</b>     |
| 811        | Repair and Maintenance                       | 15        | 57                        | \$784.35            |
| 812        | Personal and Laundry Services                | 4         | 9                         | \$398.39            |
| 813        | Membership Associations and Organizations    | 8         | 37                        | \$499.31            |
| 814        | Private Households                           | 3         | 5                         | \$727.80            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>30</b> | <b>688</b>                | <b>\$778.46</b>     |
|            | Federal Government                           | 7         | 24                        | \$1,046.53          |
|            | State Government                             | 7         | 45                        | \$764.77            |
|            | Local Government                             | 16        | 619                       | \$768.95            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Peterborough NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>943</b> | <b>12,037</b>             | <b>\$936.22</b>     |
|            | <b>Total Private</b>                          | <b>908</b> | <b>10,568</b>             | <b>\$945.06</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>241</b> | <b>3,788</b>              | <b>\$1,222.77</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>12</b>  | <b>87</b>                 | <b>\$854.81</b>     |
| 111        | Crop Production                               | 3          | 43                        | \$651.90            |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | 5          | 30                        | \$1,219.14          |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>0</b>   | <b>0</b>                  | <b>\$0.00</b>       |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0          | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>173</b> | <b>1,110</b>              | <b>\$1,335.75</b>   |
| 236        | Construction of Buildings                     | 43         | 348                       | \$1,422.97          |
| 237        | Heavy and Civil Engineering Construction      | 6          | 51                        | \$3,529.02          |
| 238        | Specialty Trade Contractors                   | 124        | 711                       | \$1,135.42          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>56</b>  | <b>2,591</b>              | <b>\$1,186.66</b>   |
| 311        | Food Manufacturing                            | 3          | 23                        | \$133.74            |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | n          | n                         | n                   |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | n          | n                         | n                   |
| 321        | Wood Product Manufacturing                    | 4          | 50                        | \$1,379.56          |
| 322        | Paper Manufacturing                           | n          | n                         | n                   |
| 323        | Printing and Related Support Activities       | 5          | 33                        | \$643.40            |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 6          | 439                       | \$1,086.46          |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | n          | n                         | n                   |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 5          | 20                        | \$1,433.50          |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | n          | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>668</b> | <b>6,780</b>              | <b>\$789.91</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>3</b>   | <b>9</b>                  | <b>\$1,636.21</b>   |
| 221        | Utilities                                     | 3          | 9                         | \$1,636.21          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>38</b>  | <b>273</b>                | <b>\$2,312.57</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 15         | 107                       | \$1,406.58          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 3          | 9                         | \$832.66            |
| 425        | Electronic Markets and Agents and Brokers     | 20         | 157                       | \$3,012.32          |

## Peterborough NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>104</b> | <b>1,402</b>              | <b>\$619.04</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 10         | 62                        | \$742.36            |
| 442        | Furniture and Home Furnishings Stores         | n          | n                         | n                   |
| 443        | Electronics and Appliance Stores              | n          | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 12         | 199                       | \$1,328.57          |
| 445        | Food and Beverage Stores                      | 17         | 561                       | \$396.98            |
| 446        | Health and Personal Care Stores               | 5          | 48                        | \$845.52            |
| 447        | Gasoline Stations                             | 13         | 126                       | \$475.59            |
| 448        | Clothing and Clothing Accessories Stores      | 4          | 27                        | \$305.87            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 7          | 46                        | \$323.27            |
| 452        | General Merchandise Stores                    | 7          | 212                       | \$579.97            |
| 453        | Miscellaneous Store Retailers                 | 16         | 49                        | \$411.08            |
| 454        | Nonstore Retailers                            | 9          | 48                        | \$995.03            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>16</b>  | <b>157</b>                | <b>\$577.77</b>     |
| 481        | Air Transportation                            | n          | n                         | n                   |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 9          | 45                        | \$881.32            |
| 485        | Transit and Ground Passenger Transportation   | 4          | 91                        | \$403.57            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0          | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 0          | 0                         | \$0.00              |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | n          | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>17</b>  | <b>199</b>                | <b>\$1,116.74</b>   |
| 511        | Publishing Industries (except Internet)       | 9          | 148                       | \$1,082.00          |
| 512        | Motion Picture and Sound Recording            | n          | n                         | n                   |
| 515        | Broadcasting (except Internet)                | 0          | 0                         | \$0.00              |
| 517        | Telecommunications                            | n          | n                         | n                   |
| 518        | Data Processing and Related Services          | n          | n                         | n                   |
| 519        | Other Information Services                    | 4          | 29                        | \$1,212.23          |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>37</b>  | <b>158</b>                | <b>\$1,697.03</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 9          | 66                        | \$894.51            |
| 523        | Financial Investment and Related Activities   | 11         | 28                        | \$3,776.88          |
| 524        | Insurance Carriers and Related Activities     | 16         | 65                        | \$1,617.28          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0          | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>18</b>  | <b>52</b>                 | <b>\$1,059.89</b>   |
| 531        | Real Estate                                   | 18         | 52                        | \$1,059.89          |
| 532        | Rental and Leasing Services                   | 0          | 0                         | \$0.00              |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>91</b>  | <b>256</b>                | <b>\$1,463.88</b>   |
| 541        | Professional and Technical Services           | 91         | 256                       | \$1,463.88          |
| 5411       | Legal Services                                | 12         | 30                        | \$1,086.15          |
| 5412       | Accounting and Bookkeeping Services           | 10         | 20                        | \$681.94            |
| 5413       | Architectural and Engineering Services        | 9          | 29                        | \$993.32            |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 27         | 46                        | \$2,248.10          |

## Peterborough NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 14        | 37                        | \$2,463.67          |
| 5417       | Scientific Research and Development Services | 3         | 5                         | \$2,088.80          |
| 5418       | Advertising, PR and Related Services         | 7         | 21                        | \$1,611.75          |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>6</b>  | <b>37</b>                 | <b>\$1,306.17</b>   |
| 551        | Management of Companies/Enterprises          | 6         | 37                        | \$1,306.17          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>46</b> | <b>315</b>                | <b>\$568.53</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | 4         | 15                        | \$1,160.13          |
| 5612       | Facilities Support Services                  | n         | n                         | n                   |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | 3         | 9                         | \$405.44            |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 32        | 202                       | \$446.11            |
| 5619       | Other Support Services                       | n         | n                         | n                   |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>17</b> | <b>621</b>                | <b>\$810.89</b>     |
| 611        | Educational Services                         | 17        | 621                       | \$810.89            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>79</b> | <b>1,672</b>              | <b>\$851.13</b>     |
| 621        | Ambulatory Health Care Services              | 47        | 435                       | \$1,244.08          |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 9         | 559                       | \$622.67            |
| 624        | Social Assistance                            | n         | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>24</b> | <b>295</b>                | <b>\$385.58</b>     |
| 711        | Performing Arts and Spectator Sports         | 6         | 26                        | \$853.91            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 3         | 11                        | \$434.83            |
| 713        | Gambling, Recreation, Amusement Industries   | 16        | 258                       | \$335.84            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>77</b> | <b>930</b>                | <b>\$341.93</b>     |
| 721        | Accommodation                                | 8         | 78                        | \$414.61            |
| 722        | Food Services and Drinking Places            | 69        | 852                       | \$335.24            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>96</b> | <b>404</b>                | <b>\$605.99</b>     |
| 811        | Repair and Maintenance                       | 22        | 75                        | \$1,038.43          |
| 812        | Personal and Laundry Services                | 27        | 104                       | \$412.54            |
| 813        | Membership Associations and Organizations    | 20        | 162                       | \$503.55            |
| 814        | Private Households                           | 27        | 64                        | \$675.52            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 999        | Unclassified Establishments                  | 0         | 0                         | \$0.00              |
|            | <b>Total Government</b>                      | <b>34</b> | <b>1,470</b>              | <b>\$872.64</b>     |
|            | Federal Government                           | 12        | 71                        | \$1,096.62          |
|            | State Government                             | 9         | 65                        | \$554.19            |
|            | Local Government                             | 14        | 1,333                     | \$876.27            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Plymouth NH LMA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>981</b> | <b>12,603</b>             | <b>\$731.38</b>     |
|            | <b>Total Private</b>                          | <b>914</b> | <b>10,106</b>             | <b>\$698.18</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>138</b> | <b>1,738</b>              | <b>\$956.65</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | 3          | 17                        | \$268.40            |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | 8          | 29                        | \$806.57            |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>90</b>  | <b>466</b>                | <b>\$980.29</b>     |
| 236        | Construction of Buildings                     | 31         | 139                       | \$984.55            |
| 237        | Heavy and Civil Engineering Construction      | 3          | 45                        | \$1,070.82          |
| 238        | Specialty Trade Contractors                   | 56         | 282                       | \$963.82            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>33</b>  | <b>1,215</b>              | <b>\$963.69</b>     |
| 311        | Food Manufacturing                            | n          | n                         | n                   |
| 312        | Beverage and Tobacco Product Manufacturing    | 3          | 16                        | \$245.37            |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | n          | n                         | n                   |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 7          | 226                       | \$754.44            |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 3          | 28                        | \$896.12            |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | 0          | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 3          | 7                         | \$1,049.78          |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n          | n                         | n                   |
| 333        | Machinery Manufacturing                       | 0          | 0                         | \$0.00              |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | n          | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | n          | n                         | n                   |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>777</b> | <b>8,368</b>              | <b>\$644.50</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>3</b>   | <b>33</b>                 | <b>\$1,865.64</b>   |
| 221        | Utilities                                     | 3          | 33                        | \$1,865.64          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>22</b>  | <b>149</b>                | <b>\$1,143.59</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 6          | 31                        | \$1,239.85          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 6          | 30                        | \$1,009.01          |
| 425        | Electronic Markets and Agents and Brokers     | 10         | 88                        | \$1,155.29          |

## Plymouth NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>126</b> | <b>1,445</b>              | <b>\$527.91</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 13         | 106                       | \$638.46            |
| 442        | Furniture and Home Furnishings Stores         | 6          | 38                        | \$760.16            |
| 443        | Electronics and Appliance Stores              | n          | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 13         | 132                       | \$671.11            |
| 445        | Food and Beverage Stores                      | 20         | 395                       | \$418.29            |
| 446        | Health and Personal Care Stores               | 6          | 56                        | \$809.29            |
| 447        | Gasoline Stations                             | 16         | 122                       | \$428.23            |
| 448        | Clothing and Clothing Accessories Stores      | n          | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 14         | 120                       | \$455.06            |
| 452        | General Merchandise Stores                    | 10         | 303                       | \$472.22            |
| 453        | Miscellaneous Store Retailers                 | 16         | 92                        | \$441.11            |
| 454        | Nonstore Retailers                            | 6          | 67                        | \$1,062.62          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>20</b>  | <b>193</b>                | <b>\$517.89</b>     |
| 481        | Air Transportation                            | 0          | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0          | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 7          | 40                        | \$731.50            |
| 485        | Transit and Ground Passenger Transportation   | 5          | 45                        | \$308.33            |
| 486        | Pipeline Transportation                       | 0          | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n          | n                         | n                   |
| 488        | Support Activities for Transportation         | n          | n                         | n                   |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | n          | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>11</b>  | <b>54</b>                 | <b>\$688.44</b>     |
| 511        | Publishing Industries (except Internet)       | n          | n                         | n                   |
| 512        | Motion Picture and Sound Recording            | 5          | 31                        | \$356.33            |
| 515        | Broadcasting (except Internet)                | 0          | 0                         | \$0.00              |
| 517        | Telecommunications                            | n          | n                         | n                   |
| 518        | Data Processing and Related Services          | n          | n                         | n                   |
| 519        | Other Information Services                    | 0          | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>37</b>  | <b>159</b>                | <b>\$885.68</b>     |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 23         | 117                       | \$776.14            |
| 523        | Financial Investment and Related Activities   | n          | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | n          | n                         | n                   |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n          | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>42</b>  | <b>210</b>                | <b>\$666.98</b>     |
| 531        | Real Estate                                   | 39         | 195                       | \$697.54            |
| 532        | Rental and Leasing Services                   | 4          | 14                        | \$248.05            |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0          | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>58</b>  | <b>241</b>                | <b>\$995.25</b>     |
| 541        | Professional and Technical Services           | 58         | 241                       | \$995.25            |
| 5411       | Legal Services                                | 6          | 16                        | \$990.61            |
| 5412       | Accounting and Bookkeeping Services           | 11         | 34                        | \$600.71            |
| 5413       | Architectural and Engineering Services        | n          | n                         | n                   |
| 5414       | Specialized Design Services                   | n          | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 9          | 42                        | \$706.37            |

## Plymouth NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 10         | 45                        | \$1,658.69          |
| 5417       | Scientific Research and Development Services | n          | n                         | n                   |
| 5418       | Advertising, PR and Related Services         | 5          | 24                        | \$613.79            |
| 5419       | Other Professional and Technical Services    | 7          | 50                        | \$748.46            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>7</b>   | <b>153</b>                | <b>\$1,700.12</b>   |
| 551        | Management of Companies/Enterprises          | 7          | 153                       | \$1,700.12          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>63</b>  | <b>382</b>                | <b>\$788.54</b>     |
| 561        | Administrative and Support Services          | n          | n                         | n                   |
| 5611       | Office Administrative Services               | 6          | 79                        | \$1,267.39          |
| 5612       | Facilities Support Services                  | 0          | 0                         | \$0.00              |
| 5613       | Employment Services                          | n          | n                         | n                   |
| 5614       | Business Support Services                    | 3          | 10                        | \$536.64            |
| 5615       | Travel Arrangement and Reservation Services  | 4          | 29                        | \$575.07            |
| 5616       | Investigation and Security Services          | 0          | 0                         | \$0.00              |
| 5617       | Services to Buildings and Dwellings          | 45         | 214                       | \$620.38            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | n          | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>18</b>  | <b>421</b>                | <b>\$857.76</b>     |
| 611        | Educational Services                         | 18         | 421                       | \$857.76            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>75</b>  | <b>1,360</b>              | <b>\$893.80</b>     |
| 621        | Ambulatory Health Care Services              | 31         | 413                       | \$986.59            |
| 622        | Hospitals                                    | n          | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | 13         | 282                       | \$607.91            |
| 624        | Social Assistance                            | n          | n                         | n                   |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>32</b>  | <b>736</b>                | <b>\$433.55</b>     |
| 711        | Performing Arts and Spectator Sports         | 4          | 19                        | \$228.82            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 5          | 51                        | \$604.82            |
| 713        | Gambling, Recreation, Amusement Industries   | 23         | 665                       | \$426.23            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>185</b> | <b>2,501</b>              | <b>\$440.56</b>     |
| 721        | Accommodation                                | 63         | 844                       | \$507.49            |
| 722        | Food Services and Drinking Places            | 122        | 1,657                     | \$406.47            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>78</b>  | <b>315</b>                | <b>\$567.45</b>     |
| 811        | Repair and Maintenance                       | 24         | 64                        | \$772.66            |
| 812        | Personal and Laundry Services                | 22         | 85                        | \$382.60            |
| 813        | Membership Associations and Organizations    | 17         | 140                       | \$600.65            |
| 814        | Private Households                           | 16         | 26                        | \$493.60            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n          | n                         | n                   |
|            | <b>Total Government</b>                      | <b>67</b>  | <b>2,497</b>              | <b>\$865.78</b>     |
|            | Federal Government                           | 13         | 142                       | \$1,209.85          |
|            | State Government                             | 13         | 940                       | \$966.60            |
|            | Local Government                             | 41         | 1,414                     | \$764.12            |

n = data do not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
 New Hampshire Employment Security, Concord, New Hampshire 03301  
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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Portsmouth NH-ME Metropolitan NECTA, NH Portion - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>4,731</b> | <b>73,661</b>             | <b>\$1,168.92</b>   |
|            | <b>Total Private</b>                          | <b>4,572</b> | <b>67,107</b>             | <b>\$1,188.25</b>   |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>495</b>   | <b>10,122</b>             | <b>\$1,398.50</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>8</b>     | <b>53</b>                 | <b>\$431.03</b>     |
| 111        | Crop Production                               | 5            | 38                        | \$401.92            |
| 112        | Animal Production                             | 3            | 16                        | \$501.02            |
| 113        | Forestry and Logging                          | 0            | 0                         | \$0.00              |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0            | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>3</b>     | <b>8</b>                  | <b>\$783.72</b>     |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n            | n                         | n                   |
| 213        | Support Activities for Mining                 | n            | n                         | n                   |
| <b>23</b>  | <b>Construction</b>                           | <b>322</b>   | <b>2,083</b>              | <b>\$1,209.51</b>   |
| 236        | Construction of Buildings                     | 111          | 611                       | \$1,352.88          |
| 237        | Heavy and Civil Engineering Construction      | 13           | 155                       | \$1,298.59          |
| 238        | Specialty Trade Contractors                   | 199          | 1,316                     | \$1,132.43          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>162</b>   | <b>7,978</b>              | <b>\$1,454.89</b>   |
| 311        | Food Manufacturing                            | 13           | 887                       | \$1,400.05          |
| 312        | Beverage and Tobacco Product Manufacturing    | 10           | 276                       | \$698.06            |
| 313        | Textile Mills                                 | n            | n                         | n                   |
| 314        | Textile Product Mills                         | 4            | 7                         | \$451.43            |
| 315        | Apparel Manufacturing                         | 0            | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | n            | n                         | n                   |
| 321        | Wood Product Manufacturing                    | 7            | 47                        | \$970.71            |
| 322        | Paper Manufacturing                           | n            | n                         | n                   |
| 323        | Printing and Related Support Activities       | 10           | 185                       | \$1,066.71          |
| 324        | Petroleum and Coal Products Manufacturing     | n            | n                         | n                   |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | n            | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | 12           | 776                       | \$1,329.74          |
| 331        | Primary Metal Manufacturing                   | 0            | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 26           | 1,451                     | \$1,457.01          |
| 333        | Machinery Manufacturing                       | 12           | 350                       | \$1,831.58          |
| 334        | Computer and Electronic Product Manufacturing | 20           | 742                       | \$1,516.65          |
| 335        | Electrical Equipment/Appliances Manufacturing | n            | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | 3            | 9                         | \$646.85            |
| 337        | Furniture and Related Product Manufacturing   | 5            | 32                        | \$781.69            |
| 339        | Miscellaneous Manufacturing                   | 13           | 318                       | \$1,653.59          |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>4,077</b> | <b>56,986</b>             | <b>\$1,150.90</b>   |
| <b>22</b>  | <b>Utilities</b>                              | <b>11</b>    | <b>219</b>                | <b>\$1,914.35</b>   |
| 221        | Utilities                                     | 11           | 219                       | \$1,914.35          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>361</b>   | <b>2,921</b>              | <b>\$1,787.26</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 114          | 1,307                     | \$1,644.05          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 65           | 840                       | \$1,624.25          |
| 425        | Electronic Markets and Agents and Brokers     | 183          | 774                       | \$2,205.76          |

## Portsmouth NH-ME Metropolitan NECTA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>648</b> | <b>9,859</b>              | <b>\$658.18</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 73         | 1,482                     | \$1,105.39          |
| 442        | Furniture and Home Furnishings Stores         | 38         | 269                       | \$703.17            |
| 443        | Electronics and Appliance Stores              | 31         | 499                       | \$1,539.34          |
| 444        | Building Material and Garden Supply Stores    | 58         | 1,005                     | \$675.20            |
| 445        | Food and Beverage Stores                      | 58         | 2,287                     | \$389.51            |
| 446        | Health and Personal Care Stores               | 53         | 427                       | \$697.20            |
| 447        | Gasoline Stations                             | 45         | 341                       | \$464.19            |
| 448        | Clothing and Clothing Accessories Stores      | 100        | 698                       | \$426.56            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 51         | 513                       | \$401.54            |
| 452        | General Merchandise Stores                    | 23         | 1,449                     | \$453.13            |
| 453        | Miscellaneous Store Retailers                 | 88         | 585                       | \$419.19            |
| 454        | Nonstore Retailers                            | 30         | 306                       | \$1,515.41          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>77</b>  | <b>1,464</b>              | <b>\$895.40</b>     |
| 481        | Air Transportation                            | n          | n                         | n                   |
| 482        | Rail Transportation                           | 0          | 0                         | \$0.00              |
| 483        | Water Transportation                          | n          | n                         | n                   |
| 484        | Truck Transportation                          | 33         | 245                       | \$974.34            |
| 485        | Transit and Ground Passenger Transportation   | 13         | 610                       | \$618.76            |
| 486        | Pipeline Transportation                       | n          | n                         | n                   |
| 487        | Scenic and Sightseeing Transportation         | 4          | 31                        | \$573.31            |
| 488        | Support Activities for Transportation         | 15         | 304                       | \$1,069.16          |
| 491        | Postal Service                                | 0          | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n          | n                         | n                   |
| 493        | Warehousing and Storage                       | n          | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>71</b>  | <b>2,083</b>              | <b>\$2,051.86</b>   |
| 511        | Publishing Industries (except Internet)       | 27         | 1,493                     | \$2,318.86          |
| 512        | Motion Picture and Sound Recording            | 8          | 107                       | \$405.50            |
| 515        | Broadcasting (except Internet)                | n          | n                         | n                   |
| 517        | Telecommunications                            | 16         | 278                       | \$1,757.86          |
| 518        | Data Processing and Related Services          | 12         | 140                       | \$1,270.73          |
| 519        | Other Information Services                    | n          | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>277</b> | <b>4,130</b>              | <b>\$1,948.16</b>   |
| 521        | Monetary Authorities - Central Bank           | 0          | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 89         | 1,549                     | \$1,642.66          |
| 523        | Financial Investment and Related Activities   | n          | n                         | n                   |
| 524        | Insurance Carriers and Related Activities     | 79         | 1,971                     | \$1,679.38          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | n          | n                         | n                   |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>157</b> | <b>895</b>                | <b>\$1,342.63</b>   |
| 531        | Real Estate                                   | 133        | 596                       | \$1,224.95          |
| 532        | Rental and Leasing Services                   | n          | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | n          | n                         | n                   |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>632</b> | <b>6,502</b>              | <b>\$1,750.64</b>   |
| 541        | Professional and Technical Services           | 632        | 6,502                     | \$1,750.64          |
| 5411       | Legal Services                                | 88         | 456                       | \$1,689.97          |
| 5412       | Accounting and Bookkeeping Services           | 57         | 626                       | \$1,178.34          |
| 5413       | Architectural and Engineering Services        | 107        | 1,393                     | \$1,807.65          |
| 5414       | Specialized Design Services                   | 21         | 124                       | \$1,099.88          |
| 5415       | Computer Systems Design and Related Services  | 121        | 2,208                     | \$1,956.78          |

## Portsmouth NH-ME Metropolitan NECTA, NH Portion - 2018 Annual Averages

| NAICS Code | Industry                                     | Units      | Average Annual Employment | Average Weekly Wage |
|------------|--|------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 154        | 849                       | \$1,952.90          |
| 5417       | Scientific Research and Development Services | 12         | 106                       | \$2,305.17          |
| 5418       | Advertising, PR and Related Services         | 25         | 161                       | \$1,281.43          |
| 5419       | Other Professional and Technical Services    | 49         | 580                       | \$1,364.93          |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>64</b>  | <b>1,472</b>              | <b>\$2,700.76</b>   |
| 551        | Management of Companies/Enterprises          | 64         | 1,472                     | \$2,700.76          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>338</b> | <b>4,248</b>              | <b>\$1,065.02</b>   |
| 561        | Administrative and Support Services          | 320        | 4,001                     | \$1,045.26          |
| 5611       | Office Administrative Services               | 77         | 787                       | \$1,958.61          |
| 5612       | Facilities Support Services                  | n          | n                         | n                   |
| 5613       | Employment Services                          | 69         | 1,820                     | \$840.76            |
| 5614       | Business Support Services                    | 21         | 479                       | \$838.41            |
| 5615       | Travel Arrangement and Reservation Services  | 8          | 33                        | \$1,234.03          |
| 5616       | Investigation and Security Services          | 7          | 144                       | \$915.84            |
| 5617       | Services to Buildings and Dwellings          | 124        | 633                       | \$673.84            |
| 5619       | Other Support Services                       | n          | n                         | n                   |
| 562        | Waste Management and Remediation Services    | 18         | 247                       | \$1,385.10          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>74</b>  | <b>1,791</b>              | <b>\$865.70</b>     |
| 611        | Educational Services                         | 74         | 1,791                     | \$865.70            |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>424</b> | <b>9,578</b>              | <b>\$1,139.55</b>   |
| 621        | Ambulatory Health Care Services              | 317        | 4,016                     | \$1,539.21          |
| 622        | Hospitals                                    | 4          | 2,617                     | \$1,131.44          |
| 623        | Nursing and Residential Care Facilities      | 24         | 1,562                     | \$711.19            |
| 624        | Social Assistance                            | 80         | 1,382                     | \$477.77            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>112</b> | <b>1,504</b>              | <b>\$476.78</b>     |
| 711        | Performing Arts and Spectator Sports         | 23         | 218                       | \$622.20            |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 11         | 162                       | \$380.81            |
| 713        | Gambling, Recreation, Amusement Industries   | 78         | 1,124                     | \$462.38            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>430</b> | <b>8,259</b>              | <b>\$467.14</b>     |
| 721        | Accommodation                                | 53         | 1,315                     | \$583.00            |
| 722        | Food Services and Drinking Places            | 377        | 6,943                     | \$445.19            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>391</b> | <b>2,016</b>              | <b>\$825.92</b>     |
| 811        | Repair and Maintenance                       | 121        | 663                       | \$1,084.67          |
| 812        | Personal and Laundry Services                | 136        | 797                       | \$568.87            |
| 813        | Membership Associations and Organizations    | 52         | 460                       | \$931.24            |
| 814        | Private Households                           | 82         | 96                        | \$667.55            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>11</b>  | <b>45</b>                 | <b>\$809.11</b>     |
| 999        | Unclassified Establishments                  | 11         | 45                        | \$809.11            |
|            | <b>Total Government</b>                      | <b>159</b> | <b>6,554</b>              | <b>\$970.99</b>     |
|            | Federal Government                           | 30         | 559                       | \$1,532.78          |
|            | State Government                             | 61         | 995                       | \$722.56            |
|            | Local Government                             | 69         | 5,000                     | \$957.62            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Raymond NH LMA - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>431</b> | <b>5,040</b>              | <b>\$869.74</b>     |
|            | <b>Total Private</b>                          | <b>414</b> | <b>4,238</b>              | <b>\$891.00</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>111</b> | <b>872</b>                | <b>\$1,232.93</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | 0          | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | n          | n                         | n                   |
| 115        | Agriculture and Forestry Support Activities   | n          | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>83</b>  | <b>613</b>                | <b>\$1,306.93</b>   |
| 236        | Construction of Buildings                     | 17         | 81                        | \$1,235.23          |
| 237        | Heavy and Civil Engineering Construction      | 4          | 176                       | \$2,191.17          |
| 238        | Specialty Trade Contractors                   | 62         | 356                       | \$886.89            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>22</b>  | <b>198</b>                | <b>\$1,144.06</b>   |
| 311        | Food Manufacturing                            | 0          | 0                         | \$0.00              |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | 0          | 0                         | \$0.00              |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 0          | 0                         | \$0.00              |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n          | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 8          | 103                       | \$1,030.30          |
| 333        | Machinery Manufacturing                       | 5          | 27                        | \$1,345.95          |
| 334        | Computer and Electronic Product Manufacturing | n          | n                         | n                   |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 3          | 17                        | \$785.92            |
| 339        | Miscellaneous Manufacturing                   | 0          | 0                         | \$0.00              |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>303</b> | <b>3,366</b>              | <b>\$802.38</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 221        | Utilities                                     | n          | n                         | n                   |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>26</b>  | <b>150</b>                | <b>\$1,425.29</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 11         | 105                       | \$1,474.81          |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | n          | n                         | n                   |

## Raymond NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>50</b> | <b>684</b>                | <b>\$632.15</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 7         | 36                        | \$678.52            |
| 442        | Furniture and Home Furnishings Stores         | n         | n                         | n                   |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 7         | 136                       | \$1,257.61          |
| 445        | Food and Beverage Stores                      | n         | n                         | n                   |
| 446        | Health and Personal Care Stores               | 4         | 39                        | \$667.24            |
| 447        | Gasoline Stations                             | 9         | 73                        | \$434.45            |
| 448        | Clothing and Clothing Accessories Stores      | n         | n                         | n                   |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n         | n                         | n                   |
| 452        | General Merchandise Stores                    | 6         | 73                        | \$346.58            |
| 453        | Miscellaneous Store Retailers                 | n         | n                         | n                   |
| 454        | Nonstore Retailers                            | 3         | 7                         | \$934.23            |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>11</b> | <b>989</b>                | <b>\$1,011.34</b>   |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | 3         | 4                         | \$1,024.41          |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0         | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n         | n                         | n                   |
| 493        | Warehousing and Storage                       | n         | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>0</b>  | <b>0</b>                  | <b>\$0.00</b>       |
| 511        | Publishing Industries (except Internet)       | 0         | 0                         | \$0.00              |
| 512        | Motion Picture and Sound Recording            | 0         | 0                         | \$0.00              |
| 515        | Broadcasting (except Internet)                | 0         | 0                         | \$0.00              |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | 0         | 0                         | \$0.00              |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>18</b> | <b>66</b>                 | <b>\$1,027.29</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 8         | 37                        | \$917.73            |
| 523        | Financial Investment and Related Activities   | 5         | 10                        | \$1,007.58          |
| 524        | Insurance Carriers and Related Activities     | 6         | 20                        | \$1,235.33          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>4</b>  | <b>8</b>                  | <b>\$858.71</b>     |
| 531        | Real Estate                                   | 4         | 8                         | \$858.71            |
| 532        | Rental and Leasing Services                   | 0         | 0                         | \$0.00              |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>32</b> | <b>113</b>                | <b>\$1,100.27</b>   |
| 541        | Professional and Technical Services           | 32        | 113                       | \$1,100.27          |
| 5411       | Legal Services                                | 0         | 0                         | \$0.00              |
| 5412       | Accounting and Bookkeeping Services           | 4         | 5                         | \$353.63            |
| 5413       | Architectural and Engineering Services        | 7         | 27                        | \$1,089.84          |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 7         | 10                        | \$2,406.98          |

## Raymond NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 6         | 12                        | \$1,311.14          |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | 4         | 54                        | \$911.30            |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>34</b> | <b>151</b>                | <b>\$654.89</b>     |
| 561        | Administrative and Support Services          | n         | n                         | n                   |
| 5611       | Office Administrative Services               | n         | n                         | n                   |
| 5612       | Facilities Support Services                  | 0         | 0                         | \$0.00              |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 26        | 76                        | \$462.33            |
| 5619       | Other Support Services                       | 0         | 0                         | \$0.00              |
| 562        | Waste Management and Remediation Services    | n         | n                         | n                   |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>37</b> | <b>349</b>                | <b>\$688.74</b>     |
| 621        | Ambulatory Health Care Services              | 16        | 158                       | \$992.70            |
| 622        | Hospitals                                    | 0         | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | 4         | 47                        | \$513.20            |
| 624        | Social Assistance                            | 17        | 144                       | \$412.17            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>4</b>  | <b>38</b>                 | <b>\$409.69</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | 0         | 0                         | \$0.00              |
| 713        | Gambling, Recreation, Amusement Industries   | n         | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>32</b> | <b>539</b>                | <b>\$451.19</b>     |
| 721        | Accommodation                                | n         | n                         | n                   |
| 722        | Food Services and Drinking Places            | n         | n                         | n                   |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>45</b> | <b>130</b>                | <b>\$552.03</b>     |
| 811        | Repair and Maintenance                       | 18        | 55                        | \$968.44            |
| 812        | Personal and Laundry Services                | 14        | 51                        | \$191.94            |
| 813        | Membership Associations and Organizations    | 5         | 14                        | \$335.81            |
| 814        | Private Households                           | 8         | 9                         | \$381.17            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>17</b> | <b>802</b>                | <b>\$757.41</b>     |
|            | Federal Government                           | 5         | 45                        | \$1,020.03          |
|            | State Government                             | 4         | 33                        | \$558.01            |
|            | Local Government                             | 8         | 724                       | \$750.38            |

n = data do not meet disclosure standards

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## Covered Employment And Wages

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

### Wolfeboro NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units      | Average Annual Employment | Average Weekly Wage |
|------------|---|------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>643</b> | <b>6,198</b>              | <b>\$764.95</b>     |
|            | <b>Total Private</b>                          | <b>597</b> | <b>4,715</b>              | <b>\$749.88</b>     |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>108</b> | <b>632</b>                | <b>\$902.25</b>     |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | n          | n                         | n                   |
| 112        | Animal Production                             | n          | n                         | n                   |
| 113        | Forestry and Logging                          | n          | n                         | n                   |
| 114        | Fishing, Hunting and Trapping                 | 0          | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | 0          | 0                         | \$0.00              |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>   | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0          | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | n          | n                         | n                   |
| 213        | Support Activities for Mining                 | 0          | 0                         | \$0.00              |
| <b>23</b>  | <b>Construction</b>                           | <b>73</b>  | <b>271</b>                | <b>\$951.05</b>     |
| 236        | Construction of Buildings                     | 20         | 91                        | \$1,238.00          |
| 237        | Heavy and Civil Engineering Construction      | 5          | 27                        | \$765.89            |
| 238        | Specialty Trade Contractors                   | 49         | 152                       | \$812.36            |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>27</b>  | <b>316</b>                | <b>\$876.14</b>     |
| 311        | Food Manufacturing                            | 3          | 26                        | \$341.36            |
| 312        | Beverage and Tobacco Product Manufacturing    | n          | n                         | n                   |
| 313        | Textile Mills                                 | 0          | 0                         | \$0.00              |
| 314        | Textile Product Mills                         | n          | n                         | n                   |
| 315        | Apparel Manufacturing                         | 0          | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0          | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n          | n                         | n                   |
| 322        | Paper Manufacturing                           | 0          | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 3          | 15                        | \$527.75            |
| 324        | Petroleum and Coal Products Manufacturing     | 0          | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | 0          | 0                         | \$0.00              |
| 326        | Plastics and Rubber Products Manufacturing    | n          | n                         | n                   |
| 327        | Nonmetallic Mineral Product Manufacturing     | n          | n                         | n                   |
| 331        | Primary Metal Manufacturing                   | 0          | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | 4          | 10                        | \$947.07            |
| 333        | Machinery Manufacturing                       | n          | n                         | n                   |
| 334        | Computer and Electronic Product Manufacturing | 4          | 34                        | \$1,003.84          |
| 335        | Electrical Equipment/Appliances Manufacturing | 0          | 0                         | \$0.00              |
| 336        | Transportation Equipment Manufacturing        | 0          | 0                         | \$0.00              |
| 337        | Furniture and Related Product Manufacturing   | 0          | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n          | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>489</b> | <b>4,083</b>              | <b>\$726.28</b>     |
| <b>22</b>  | <b>Utilities</b>                              | <b>3</b>   | <b>25</b>                 | <b>\$1,933.72</b>   |
| 221        | Utilities                                     | 3          | 25                        | \$1,933.72          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>18</b>  | <b>43</b>                 | <b>\$1,689.87</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | n          | n                         | n                   |
| 424        | Merchant Wholesalers, Nondurable Goods        | n          | n                         | n                   |
| 425        | Electronic Markets and Agents and Brokers     | 15         | 27                        | \$2,013.38          |

## Wolfeboro NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                      | Units     | Average Annual Employment | Average Weekly Wage |
|------------|---|-----------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>99</b> | <b>959</b>                | <b>\$602.30</b>     |
| 441        | Motor Vehicle and Parts Dealers               | 14        | 137                       | \$870.26            |
| 442        | Furniture and Home Furnishings Stores         | 5         | 54                        | \$835.69            |
| 443        | Electronics and Appliance Stores              | n         | n                         | n                   |
| 444        | Building Material and Garden Supply Stores    | 13        | 121                       | \$824.64            |
| 445        | Food and Beverage Stores                      | 15        | 290                       | \$440.24            |
| 446        | Health and Personal Care Stores               | 5         | 38                        | \$750.36            |
| 447        | Gasoline Stations                             | 14        | 124                       | \$345.20            |
| 448        | Clothing and Clothing Accessories Stores      | 6         | 30                        | \$331.69            |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | 5         | 30                        | \$543.02            |
| 452        | General Merchandise Stores                    | 4         | 51                        | \$382.60            |
| 453        | Miscellaneous Store Retailers                 | n         | n                         | n                   |
| 454        | Nonstore Retailers                            | 10        | 41                        | \$1,219.73          |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>6</b>  | <b>47</b>                 | <b>\$647.50</b>     |
| 481        | Air Transportation                            | 0         | 0                         | \$0.00              |
| 482        | Rail Transportation                           | 0         | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0         | 0                         | \$0.00              |
| 484        | Truck Transportation                          | n         | n                         | n                   |
| 485        | Transit and Ground Passenger Transportation   | n         | n                         | n                   |
| 486        | Pipeline Transportation                       | 0         | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | n         | n                         | n                   |
| 488        | Support Activities for Transportation         | n         | n                         | n                   |
| 491        | Postal Service                                | 0         | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | 0         | 0                         | \$0.00              |
| 493        | Warehousing and Storage                       | 0         | 0                         | \$0.00              |
| <b>51</b>  | <b>Information</b>                            | <b>9</b>  | <b>36</b>                 | <b>\$577.83</b>     |
| 511        | Publishing Industries (except Internet)       | 3         | 13                        | \$1,050.74          |
| 512        | Motion Picture and Sound Recording            | n         | n                         | n                   |
| 515        | Broadcasting (except Internet)                | n         | n                         | n                   |
| 517        | Telecommunications                            | 0         | 0                         | \$0.00              |
| 518        | Data Processing and Related Services          | 0         | 0                         | \$0.00              |
| 519        | Other Information Services                    | n         | n                         | n                   |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>24</b> | <b>158</b>                | <b>\$1,298.47</b>   |
| 521        | Monetary Authorities - Central Bank           | 0         | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 9         | 67                        | \$883.03            |
| 523        | Financial Investment and Related Activities   | 7         | 43                        | \$2,062.54          |
| 524        | Insurance Carriers and Related Activities     | 8         | 48                        | \$1,191.42          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 0         | 0                         | \$0.00              |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>17</b> | <b>57</b>                 | <b>\$863.68</b>     |
| 531        | Real Estate                                   | n         | n                         | n                   |
| 532        | Rental and Leasing Services                   | n         | n                         | n                   |
| 533        | Lessors of Nonfinancial Intangible Assets     | 0         | 0                         | \$0.00              |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>46</b> | <b>143</b>                | <b>\$1,223.92</b>   |
| 541        | Professional and Technical Services           | 46        | 143                       | \$1,223.92          |
| 5411       | Legal Services                                | 14        | 32                        | \$1,139.09          |
| 5412       | Accounting and Bookkeeping Services           | 10        | 43                        | \$1,489.54          |
| 5413       | Architectural and Engineering Services        | 5         | 25                        | \$885.54            |
| 5414       | Specialized Design Services                   | n         | n                         | n                   |
| 5415       | Computer Systems Design and Related Services  | 10        | 16                        | \$1,517.86          |

## Wolfeboro NH LMA - 2018 Annual Averages

| NAICS Code | Industry                                     | Units     | Average Annual Employment | Average Weekly Wage |
|------------|--|-----------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | n         | n                         | n                   |
| 5417       | Scientific Research and Development Services | 0         | 0                         | \$0.00              |
| 5418       | Advertising, PR and Related Services         | n         | n                         | n                   |
| 5419       | Other Professional and Technical Services    | n         | n                         | n                   |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 551        | Management of Companies/Enterprises          | n         | n                         | n                   |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>50</b> | <b>220</b>                | <b>\$794.70</b>     |
| 561        | Administrative and Support Services          | 46        | 210                       | \$787.67            |
| 5611       | Office Administrative Services               | 6         | 7                         | \$4,579.75          |
| 5612       | Facilities Support Services                  | n         | n                         | n                   |
| 5613       | Employment Services                          | n         | n                         | n                   |
| 5614       | Business Support Services                    | n         | n                         | n                   |
| 5615       | Travel Arrangement and Reservation Services  | n         | n                         | n                   |
| 5616       | Investigation and Security Services          | n         | n                         | n                   |
| 5617       | Services to Buildings and Dwellings          | 31        | 145                       | \$695.37            |
| 5619       | Other Support Services                       | 3         | 29                        | \$634.66            |
| 562        | Waste Management and Remediation Services    | 4         | 10                        | \$936.35            |
| <b>61</b>  | <b>Educational Services</b>                  | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 611        | Educational Services                         | n         | n                         | n                   |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>57</b> | <b>912</b>                | <b>\$900.15</b>     |
| 621        | Ambulatory Health Care Services              | 32        | 222                       | \$953.73            |
| 622        | Hospitals                                    | n         | n                         | n                   |
| 623        | Nursing and Residential Care Facilities      | n         | n                         | n                   |
| 624        | Social Assistance                            | 19        | 182                       | \$423.84            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>13</b> | <b>72</b>                 | <b>\$523.09</b>     |
| 711        | Performing Arts and Spectator Sports         | n         | n                         | n                   |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n         | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | 9         | 57                        | \$529.21            |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>83</b> | <b>1,005</b>              | <b>\$402.70</b>     |
| 721        | Accommodation                                | 22        | 263                       | \$501.94            |
| 722        | Food Services and Drinking Places            | 62        | 742                       | \$367.59            |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>55</b> | <b>160</b>                | <b>\$660.58</b>     |
| 811        | Repair and Maintenance                       | 25        | 74                        | \$700.79            |
| 812        | Personal and Laundry Services                | 8         | 20                        | \$471.58            |
| 813        | Membership Associations and Organizations    | 12        | 46                        | \$644.10            |
| 814        | Private Households                           | 10        | 20                        | \$739.88            |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>n</b>  | <b>n</b>                  | <b>n</b>            |
| 999        | Unclassified Establishments                  | n         | n                         | n                   |
|            | <b>Total Government</b>                      | <b>46</b> | <b>1,483</b>              | <b>\$812.88</b>     |
|            | Federal Government                           | 12        | 44                        | \$979.11            |
|            | State Government                             | 13        | 80                        | \$1,113.14          |
|            | Local Government                             | 22        | 1,359                     | \$789.76            |

n = data do not meet disclosure standards

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**Covered Employment And Wages**

Based on data collected by the Quarterly Census of Employment and Wages (QCEW) program

**Establishments Not Assigned to a Labor Market Area - 2018 Annual Averages**

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
|            | <b>Total, Private plus Government</b>         | <b>8,123</b> | <b>21,588</b>             | <b>\$2,137.05</b>   |
|            | <b>Total Private</b>                          | <b>8,096</b> | <b>21,514</b>             | <b>\$2,136.83</b>   |
| <b>101</b> | <b>Goods-Producing Industries</b>             | <b>314</b>   | <b>1,258</b>              | <b>\$1,617.89</b>   |
| <b>11</b>  | <b>Agriculture/Forestry/Fishing</b>           | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 111        | Crop Production                               | 0            | 0                         | \$0.00              |
| 112        | Animal Production                             | 0            | 0                         | \$0.00              |
| 113        | Forestry and Logging                          | 3            | 5                         | \$653.82            |
| 114        | Fishing, Hunting and Trapping                 | 0            | 0                         | \$0.00              |
| 115        | Agriculture and Forestry Support Activities   | n            | n                         | n                   |
| <b>21</b>  | <b>Mining</b>                                 | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 211        | Oil and Gas Extraction                        | 0            | 0                         | \$0.00              |
| 212        | Mining (except Oil and Gas)                   | 0            | 0                         | \$0.00              |
| 213        | Support Activities for Mining                 | n            | n                         | n                   |
| <b>23</b>  | <b>Construction</b>                           | <b>259</b>   | <b>1,089</b>              | <b>\$1,458.76</b>   |
| 236        | Construction of Buildings                     | 65           | 252                       | \$1,418.84          |
| 237        | Heavy and Civil Engineering Construction      | 32           | 274                       | \$1,881.45          |
| 238        | Specialty Trade Contractors                   | 162          | 563                       | \$1,270.97          |
| <b>31</b>  | <b>Manufacturing</b>                          | <b>47</b>    | <b>158</b>                | <b>\$2,773.72</b>   |
| 311        | Food Manufacturing                            | 3            | 10                        | \$2,071.62          |
| 312        | Beverage and Tobacco Product Manufacturing    | n            | n                         | n                   |
| 313        | Textile Mills                                 | n            | n                         | n                   |
| 314        | Textile Product Mills                         | n            | n                         | n                   |
| 315        | Apparel Manufacturing                         | 0            | 0                         | \$0.00              |
| 316        | Leather and Allied Product Manufacturing      | 0            | 0                         | \$0.00              |
| 321        | Wood Product Manufacturing                    | n            | n                         | n                   |
| 322        | Paper Manufacturing                           | 0            | 0                         | \$0.00              |
| 323        | Printing and Related Support Activities       | 4            | 5                         | \$1,234.72          |
| 324        | Petroleum and Coal Products Manufacturing     | 0            | 0                         | \$0.00              |
| 325        | Chemical Manufacturing                        | n            | n                         | n                   |
| 326        | Plastics and Rubber Products Manufacturing    | 0            | 0                         | \$0.00              |
| 327        | Nonmetallic Mineral Product Manufacturing     | 7            | 11                        | \$1,588.24          |
| 331        | Primary Metal Manufacturing                   | 0            | 0                         | \$0.00              |
| 332        | Fabricated Metal Product Manufacturing        | n            | n                         | n                   |
| 333        | Machinery Manufacturing                       | 3            | 4                         | \$1,877.07          |
| 334        | Computer and Electronic Product Manufacturing | 16           | 107                       | \$3,252.18          |
| 335        | Electrical Equipment/Appliances Manufacturing | n            | n                         | n                   |
| 336        | Transportation Equipment Manufacturing        | n            | n                         | n                   |
| 337        | Furniture and Related Product Manufacturing   | 0            | 0                         | \$0.00              |
| 339        | Miscellaneous Manufacturing                   | n            | n                         | n                   |
| <b>102</b> | <b>Service-Providing Industries</b>           | <b>7,782</b> | <b>20,256</b>             | <b>\$2,169.06</b>   |
| <b>22</b>  | <b>Utilities</b>                              | <b>5</b>     | <b>49</b>                 | <b>\$1,921.44</b>   |
| 221        | Utilities                                     | 5            | 49                        | \$1,921.44          |
| <b>42</b>  | <b>Wholesale Trade</b>                        | <b>2,478</b> | <b>5,672</b>              | <b>\$2,743.24</b>   |
| 423        | Merchant Wholesalers, Durable Goods           | 292          | 614                       | \$2,527.94          |
| 424        | Merchant Wholesalers, Nondurable Goods        | 144          | 415                       | \$2,008.08          |
| 425        | Electronic Markets and Agents and Brokers     | 2,042        | 4,643                     | \$2,837.45          |

## Establishments Not Assigned to a Labor Market Area - 2018 Annual Averages

| NAICS Code | Industry                                      | Units        | Average Annual Employment | Average Weekly Wage |
|------------|---|--------------|---------------------------|---------------------|
| <b>44</b>  | <b>Retail Trade</b>                           | <b>87</b>    | <b>292</b>                | <b>\$1,231.75</b>   |
| 441        | Motor Vehicle and Parts Dealers               | 6            | 38                        | \$1,817.76          |
| 442        | Furniture and Home Furnishings Stores         | n            | n                         | n                   |
| 443        | Electronics and Appliance Stores              | 13           | 103                       | \$1,060.15          |
| 444        | Building Material and Garden Supply Stores    | n            | n                         | n                   |
| 445        | Food and Beverage Stores                      | n            | n                         | n                   |
| 446        | Health and Personal Care Stores               | n            | n                         | n                   |
| 447        | Gasoline Stations                             | 4            | 11                        | \$1,119.56          |
| 448        | Clothing and Clothing Accessories Stores      | 6            | 12                        | \$2,157.99          |
| 451        | Sporting Goods, Hobby, Book, and Music Stores | n            | n                         | n                   |
| 452        | General Merchandise Stores                    | 0            | 0                         | \$0.00              |
| 453        | Miscellaneous Store Retailers                 | 8            | 25                        | \$828.76            |
| 454        | Nonstore Retailers                            | n            | n                         | n                   |
| <b>48</b>  | <b>Transportation and Warehousing</b>         | <b>81</b>    | <b>576</b>                | <b>\$1,171.63</b>   |
| 481        | Air Transportation                            | 7            | 23                        | \$2,667.44          |
| 482        | Rail Transportation                           | 0            | 0                         | \$0.00              |
| 483        | Water Transportation                          | 0            | 0                         | \$0.00              |
| 484        | Truck Transportation                          | 34           | 179                       | \$1,326.11          |
| 485        | Transit and Ground Passenger Transportation   | n            | n                         | n                   |
| 486        | Pipeline Transportation                       | 0            | 0                         | \$0.00              |
| 487        | Scenic and Sightseeing Transportation         | 0            | 0                         | \$0.00              |
| 488        | Support Activities for Transportation         | 23           | 290                       | \$1,027.15          |
| 491        | Postal Service                                | 0            | 0                         | \$0.00              |
| 492        | Couriers and Messengers                       | n            | n                         | n                   |
| 493        | Warehousing and Storage                       | n            | n                         | n                   |
| <b>51</b>  | <b>Information</b>                            | <b>258</b>   | <b>655</b>                | <b>\$3,136.04</b>   |
| 511        | Publishing Industries (except Internet)       | 103          | 217                       | \$3,110.16          |
| 512        | Motion Picture and Sound Recording            | 8            | 16                        | \$692.89            |
| 515        | Broadcasting (except Internet)                | 6            | 16                        | \$1,922.91          |
| 517        | Telecommunications                            | 19           | 91                        | \$3,131.77          |
| 518        | Data Processing and Related Services          | 50           | 193                       | \$4,433.12          |
| 519        | Other Information Services                    | 73           | 121                       | \$1,604.92          |
| <b>52</b>  | <b>Finance and Insurance</b>                  | <b>330</b>   | <b>1,060</b>              | <b>\$2,503.44</b>   |
| 521        | Monetary Authorities - Central Bank           | 0            | 0                         | \$0.00              |
| 522        | Credit Intermediation and Related Activities  | 76           | 497                       | \$1,732.47          |
| 523        | Financial Investment and Related Activities   | 71           | 129                       | \$7,370.73          |
| 524        | Insurance Carriers and Related Activities     | 169          | 413                       | \$1,987.60          |
| 525        | Funds, Trusts, and Other Financial Vehicles   | 14           | 20                        | \$902.70            |
| <b>53</b>  | <b>Real Estate and Rental and Leasing</b>     | <b>77</b>    | <b>140</b>                | <b>\$2,055.43</b>   |
| 531        | Real Estate                                   | 52           | 86                        | \$1,875.35          |
| 532        | Rental and Leasing Services                   | 23           | 46                        | \$2,364.50          |
| 533        | Lessors of Nonfinancial Intangible Assets     | 3            | 7                         | \$2,210.81          |
| <b>54</b>  | <b>Professional and Technical Service</b>     | <b>2,317</b> | <b>5,032</b>              | <b>\$2,462.13</b>   |
| 541        | Professional and Technical Services           | 2,317        | 5,032                     | \$2,462.13          |
| 5411       | Legal Services                                | 51           | 59                        | \$2,193.34          |
| 5412       | Accounting and Bookkeeping Services           | 137          | 231                       | \$1,805.23          |
| 5413       | Architectural and Engineering Services        | 193          | 391                       | \$2,269.93          |
| 5414       | Specialized Design Services                   | 17           | 18                        | \$1,923.04          |
| 5415       | Computer Systems Design and Related Services  | 1,165        | 2,545                     | \$2,758.12          |

## Establishments Not Assigned to a Labor Market Area - 2018 Annual Averages

| NAICS Code | Industry                                     | Units        | Average Annual Employment | Average Weekly Wage |
|------------|--|--------------|---------------------------|---------------------|
| 5416       | Management and Technical Consulting Services | 481          | 892                       | \$2,513.73          |
| 5417       | Scientific Research and Development Services | 79           | 249                       | \$3,156.29          |
| 5418       | Advertising, PR and Related Services         | 82           | 438                       | \$698.24            |
| 5419       | Other Professional and Technical Services    | 114          | 209                       | \$2,710.87          |
| <b>55</b>  | <b>Management of Companies/Enterprises</b>   | <b>193</b>   | <b>531</b>                | <b>\$3,024.63</b>   |
| 551        | Management of Companies/Enterprises          | 193          | 531                       | \$3,024.63          |
| <b>56</b>  | <b>Administrative and Waste Services</b>     | <b>1,180</b> | <b>4,235</b>              | <b>\$1,280.51</b>   |
| 561        | Administrative and Support Services          | 1,164        | 4,196                     | \$1,280.76          |
| 5611       | Office Administrative Services               | 464          | 850                       | \$2,227.60          |
| 5612       | Facilities Support Services                  | 6            | 13                        | \$1,712.85          |
| 5613       | Employment Services                          | 437          | 2,332                     | \$1,096.28          |
| 5614       | Business Support Services                    | 109          | 270                       | \$1,306.33          |
| 5615       | Travel Arrangement and Reservation Services  | 24           | 81                        | \$1,337.22          |
| 5616       | Investigation and Security Services          | 33           | 99                        | \$807.67            |
| 5617       | Services to Buildings and Dwellings          | 74           | 445                       | \$627.04            |
| 5619       | Other Support Services                       | 19           | 105                       | \$769.94            |
| 562        | Waste Management and Remediation Services    | 16           | 39                        | \$1,254.40          |
| <b>61</b>  | <b>Educational Services</b>                  | <b>177</b>   | <b>414</b>                | <b>\$1,185.41</b>   |
| 611        | Educational Services                         | 177          | 414                       | \$1,185.41          |
| <b>62</b>  | <b>Health Care and Social Assistance</b>     | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 621        | Ambulatory Health Care Services              | n            | n                         | n                   |
| 622        | Hospitals                                    | 0            | 0                         | \$0.00              |
| 623        | Nursing and Residential Care Facilities      | 5            | 65                        | \$926.95            |
| 624        | Social Assistance                            | 21           | 158                       | \$866.15            |
| <b>71</b>  | <b>Arts, Entertainment, and Recreation</b>   | <b>44</b>    | <b>101</b>                | <b>\$1,679.19</b>   |
| 711        | Performing Arts and Spectator Sports         | 35           | 60                        | \$2,612.16          |
| 712        | Museums, Historical Sites, Zoos, and Parks   | n            | n                         | n                   |
| 713        | Gambling, Recreation, Amusement Industries   | n            | n                         | n                   |
| <b>72</b>  | <b>Accommodation and Food Services</b>       | <b>21</b>    | <b>98</b>                 | <b>\$849.29</b>     |
| 721        | Accommodation                                | n            | n                         | n                   |
| 722        | Food Services and Drinking Places            | n            | n                         | n                   |
| <b>81</b>  | <b>Other Services Except Public Admin</b>    | <b>n</b>     | <b>n</b>                  | <b>n</b>            |
| 811        | Repair and Maintenance                       | 94           | 226                       | \$1,582.52          |
| 812        | Personal and Laundry Services                | 12           | 127                       | \$516.26            |
| 813        | Membership Associations and Organizations    | 75           | 118                       | \$1,306.36          |
| 814        | Private Households                           | n            | n                         | n                   |
| <b>99</b>  | <b>Unclassified Establishments</b>           | <b>223</b>   | <b>376</b>                | <b>\$2,323.38</b>   |
| 999        | Unclassified Establishments                  | 223          | 376                       | \$2,323.38          |
|            | <b>Total Government</b>                      | <b>27</b>    | <b>74</b>                 | <b>\$2,202.79</b>   |
|            | Federal Government                           | 27           | 74                        | \$2,202.79          |
|            | State Government                             | 0            | 0                         | \$0.00              |
|            | Local Government                             | 0            | 0                         | \$0.00              |

n = data do not meet disclosure standards

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